#### Proposed NU Business Name: VAI VAI DAIRY FARM



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. CHAN MIA				
Age	:	11-05-1983( 34 Years)				
Education, till to date	:	Class 5				
Marital status	:	Married				
Children	:	2 Son				
No. of siblings:	:	1Sister				
Address	:	Vill:Khamarkandi ,P.O: Khamarkaddi ,P.S: Sherpur, Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. CHAMPA KHATUN MD. BASED ALI Branch:Garidah ,Sherpur,Centre # 23(Female), Member ID: 2445, Group No: 06				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Member since:05-11-1993(10 Year) First Ioan: BDT 1,000/- Existing Loan: BDT 5,000, Outstanding Ioan: BDT NILL Father No No				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01767-209941
Mother's Contact No.	:	01741-529141
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

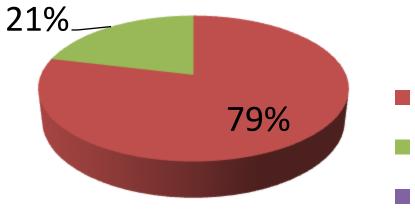
**MST. CHAMPA KHATUN** joined Grameen Bank since 10 years ago. At first she took 1,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	VAI VAI DAIRY FARM				
Location	:	Kamarkandi ,Sherpur.				
Total Investment in BDT	:	BDT 330,000/-				
Financing	:	Self BDT 260,000/-(from existing business) 79% Required Investment BDT 70,000/-(as equity) 21%				
Present salary/drawings from business (estimates)	:	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop	:	12 ft x 10 ft=120 square ft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like. Milks .</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Sherpu, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Millk(50*12)	600	18,000	216,000		
Total Sales (A)	600	18,000	216,000		
Less. Variable Expense					
Feed & Medicine	120	3,600	43,200		
Total variable Expense (B)	120	3,600	43,200		
Contribution Margin (CM) [C=(A-B)	480	14,400	172,800		
Less. Fixed Expense					
Electricity Bill		150	1,800		
Transportation		3,000	36,000		
Salary (self)		4,000	48,000		
Entertainment		200	2,400		
Feed & Medicine		3,500	42,000		
Mobile Bill		200	2,400		
Total fixed Cost (D)		11,050	132,596		
Net Profit (E) [C-D)		3,350	40,204		

Investment Breakdown								
	ng	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed	
			(BDT)		Price	(BDT)	Total	
Cow (Austolia)	2	70,000	140,000	1	70,000	70,000	210,000	
Deshi Cow	2	40,000	80,000				80,000	
Deshi Cow Samll	2	20,000	40,000				40,000	
			-				- 	
Total	5		260,000	1		70,000	330,000	

### **Source of Finance**



- Entrepreneur's Contribution 260,000
- Investor's Investment 70,000
- Total 330,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Millk (50*18)	900	27,000	324,000	340,200	357,210	
Total Sales (A)	900	27,000	324,000	340,200	357,210	
Less. Variable Expense	0					
Feed & Medicine	180	5,400	64,800	68,040	71,442	
Total variable Expense (B)	180	5,400	64,800	68,040	71,442	
Contribution Margin (CM) [C=(A-B)	720	21,600	259,200	272,160	285,768	
Less. Fixed Expense						
Electricity Bill		150	1,800	1,800	1,800	
Transportation		3000	36,000	36,000	36,000	
Salary (self)		4,000	48,000	48,000	48,000	
Entertainment		200	2,400	2,400	2,400	
Feed & Medicine		3500	42,000	42,000	42,000	
Mobile Bill		300	3 <i>,</i> 600	3,600	3,600	
Total fixed Cost (D)		11,150	133,800	133,800	133,800	
Net Profit (E) [C-D)		10,450	125,400	138,360	151,968	
Investment Payback			28,000	28,000	28,000	

	Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	70,000						
1.2	Net Profit	125,400	138,360	151,968				
1.3	Depreciation (Non cash item)	0	0	0				
1.4	Opening Balance of Cash Surplus		97,400	207,760				
	Total Cash Inflow	195,400	235,760	359,728				
2	Cash Outflow							
2.1	Purchase of Product	70,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000				
	Total Cash Outflow	98,000	28,000	28,000				
3	Net Cash Surplus	97,400	207,760	331,728				



#### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0Family: 01 Others:0 Experience & Skill: 7 Years Quality goods & services; Skill and experience THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures









 $d^{\mu\nu}$ ৩ নং থামারকান্দি ইউনিয়ন পরিগদ গ্রামীণ ব্যাংক । steve : exception, Bettert : (Margani : Haw) the milling STREET, STAT stress on. afe an inte mush ne was marked 10.04 कर्म नहिंदालाइलंह नहन सह Carrow on CONTRACT Print I Call NG. MON "Befor Out with with bound and the ন্যধনায় বৃদ্ধি অন্য পরিলের SHEDEX CAN'S LINE SHILL AVE-and a with with any fill with Property in ATE-ETE CEEN ANTS MIDDLEN The Party Advent Street AN THEN FICK TOP TO 2885 within a second to be used a party of the second T. Mar -----. atomation (MIL GOA TA) 31 Sala grate Branch and -----COMPANY STRAT Services . and these surveys survey as in and count your andre mineral CALL ELET STAT STOLLE WITH to at the after a wind by Anna 22 and 25 and 25 look and and an and 1000 יישורים ברילה האיינקליביים גלאין בינייק אין הם לריש בה ביו בא ( and off some sold not the spectration (Contraction of Contraction) when more of each other passes from the succession of the Personnel of Street services, designed of adding which the And and in case whether 20 will a new over some from a new bare orall open day from Add. Closer stern. NAME AND ADDRESS ADDRE . ADD DOUGLESS STAT Dame of Street, 11 May 1985. LD NO: 1018830778286 of and control process served wells and available on cases, west too make out also be treat on which the sum Name appendix and a second part of a second se Status, passed, status 0 Cantas . STREET, STATE, STATISTICS. NAMES AND POST OFFICE ADDRESS OF **网络家族东京家 新闻家 医马克尔特** 

# **FAMILY PICTURE**

