Proposed NU Business Name: S. S FASHION HOUSE



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name		MD.SUMON HOSSEN			
Age		04-06-1998(19 Years)			
Education, till to date		Degree "2 nd Year			
Marital status		Unmarried			
Children	:				
No. of siblings:	-	1 Brother			
Address		Vill:Garidah,P.O: R D A ,P.S: Sherpur,Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MST. SIULY KHATUN MD. LAL MIA Branch: Garidah, Sherpur, Centre # 4 (Female), Member ID: 1520, Group No: 07 Member since: 20-12-2000(05Years)			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		First Ioan: BDT –5,000/- Existing Loan: BDT 20,000, Outstanding Ioan: BDT : NILL Father No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01717-601130
Mother's Contact No.	:	01765-010483
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

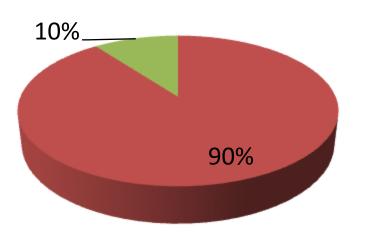
MST. SIULY BEGUM joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	S . S FASHION HOUSE			
Location	:	Uttara palza, Sherpur.			
Total Investment in BDT	:	BDT 585,000/-			
Financing	:	Self BDT 525,000/-(from existing business) 90%			
		Required Investment BDT 60,000/-(as equity) 10%			
Present salary/drawings from business (estimates)	•	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	06 ft x 8 ft=48 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shari, Pant, Distlu, Shart, Print Shari, Thankapor, etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Shart,Pant,T-Shert,Etc.	8,000	240,000	2,880,000			
Total Sales (A)	8,000	240,000	2,880,000			
Less. Variable Expense						
Shart,Pant,T-Shert,Etc.	6,400	192,000	2,304,000			
Total variable Expense (B)	6,400	192,000	2,304,000			
Contribution Margin (CM) [C=(A-B)	1,600	48,000	576,000			
Less. Fixed Expense						
House rant		5,000	60,000			
Electricity Bill		1,200	14,400			
Transportation		2,000	24,000			
Salary (self)		5,000	60,000			
Salary (staf)		4,000	48,000			
Entertainment		1,500	18,000			
Guard		200	2,400			
Generator		200	2,400			
Mobile Bill		300	3,600			
Total fixed Cost (D)		19,400	232,800			
Net Profit (E) [C-D)		28,600	343,200			

Investment Breakdown									
	Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total		
Pant	150	750	112,500				112,000		
Shart	300	450	135,000	200	300	60,000	195,000		
T- Shart	500	200	100,000				100,000		
Hudi	50	350	17,500				17,000		
T-Shart Small	50	200	10,000				10,000		
Security			150,000				150,000		
Total	1050		525,000	200		60,000	585,000		

Source of Finance



- Entrepreneur's Contribution 525,000
- Investor's Investment 60,000
- Total 585,000

Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Shart,Pant,T-Shert,Etc.	12,000	360,000	4,320,000	4,536,000	4,762,800		
Total Sales (A)	12,000	360,000	4,320,000	4,536,000	4,762,800		
Less. Variable Expense							
Shart,Pant,T-Shert,Etc.	9,600	288,000	3,456,000	3,628,800	3,810,240		
Total variable Expense (B)	9,600	288,000	3,456,000	3,628,800	3,810,240		
Contribution Margin (CM) [C=(A-B)	2,400	72,000	864,000	907,200	952,560		
Less. Fixed Expense							
House rant		5000	60,000	60,000	60,000		
Electricity Bill		1200	14,400	14,400	14,400		
Transportation		2000	24,000	24,000	24,000		
Salary (self)		5,000	60,000	60,000	60,000		
Salary (staf)		4000	48,000	48,000	48,000		
Entertainment		1500	18,000	18,000	18,000		
Guard		200	2,400	2,400	2,400		
Generator		200	2,400	2,400	2,400		
Mobile Bill		400	4,800	4,800	4,800		
Total fixed Cost (D)		19,500	234,000	234,000	234,000		
Net Profit (E) [C-D)		52,500	630,000	673,200	718,560		
Investment Payback			24,000	24,000	24,000		

	Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	60,000						
1.2	Net Profit	630,000	673,200	718,560				
1.3	Depreciation (Non cash item)	0	0	0				
1.4	Opening Balance of Cash Surplus		606,000	1,255,200				
	Total Cash Inflow	690,000	1,279,200	1,973,760				
2	Cash Outflow							
2.1	Purchase of Product	60,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000				
	Total Cash Outflow	84,000	24,000	24,000				
3	Net Cash Surplus	606,000	1,255,200	1,949,760				



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family: 01 Others:0 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

















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FAMILY PICTURE

