Proposed NU Business Name: SHOHEL POLTRY FIRM



Project identification and prepared by: Md Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.SHOHEL REZA			
Age	:	23-10-1984 (23 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	01 Daughter			
No. of siblings:	:	01 Sister			
Address	:	Vill: Narhatto, P.O: Narhatto, Thana: Kahalu, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. NARGIS BEGUM MD.SEKANDER ALI Branch: Narhatto Kahalu , Centre # 43(Female), Member ID: 3004/1, Group No: 03 Member since: 17-11-2001(15Years) First loan: BDT 5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 30,000, Outstanding Ioan: BDT: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	Cow Business: 50,000 (Per Year)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-410042
Mother's Contact No.	:	01614-410042
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. NARGIS BEGUM joined Grameen Bank since 15 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHOHEL POLTRY FIRM			
Location	:	Dorgarhat, Narhatto, Kahalu			
Total Investment in BDT	:	BDT 372,000/-			
Financing	:	Self BDT 292,000/-(from existing business) 78% Required Investment BDT 80,000/-(as equity) 22%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	50 ft x 25 ft= 500 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Poultry Hen. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Kahalu, Bogra Agreed grace period is 3 months. 			

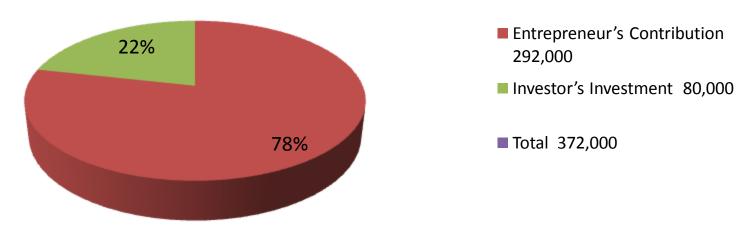
Existing	Business	(BDT)	
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Particular	Monthly	Yearly				
Revenue(Sales)						
Poultry Hen	120,000	1,440,000				
Total Sales (A)	120,000	1,440,000				
Less Variable Expense		0				
Poultry Hen	90,000	1,080,000				
Total variable Expense (B)	90,000	1,080,000				
Contribution Margin (CM) [C=(A-B)	30,000	360,000				
Less Variable Expense		0				
Electricity bill	1,500	18,000				
Transportation	800	9,600				
Salary (self)	5,000	60,000				
Salary (staf)	3,000	36,000				
Entertainment	500	6,000				
Guard	300	3,600				
Mobile bill	500	6,000				
Total fixed cost (D)	11,600	139,200				
Net Profit (E)= [C-D]	18,400	220,800				

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	investm	ent	Breal	ΚO	own

Existing					Proposed			
Particulars Qty.		Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Hens	3000	30	90000	3000	27	81000	171000	
Feed	37	2,000	74000	0	0	0	74000	
Make a Sheet	1	105,000	105000	0	0	0	105000	
Water Pot	20	40	800	0	0	0	800	
Food Pot	44	50	2200	0	0	0	2200	
Medicene	1	20,000	20000	0	0	0	20000	
Total	3037	0	292,000	1515	0	80,000	373000	

Source of Finance



Financial Projection (BDT)									
Particular	Particular Monthly 1st Year 2nd Year 3rd Year								
Revenue (sales)									
Poultry Hen	150,000	1,800,000	1,890,000	1,984,500					
Total Sales (A)	150,000	1,800,000	1,890,000	1,984,500					
Less. Variable Expense		0	0	0					
Poultry Hen	112,500	1,350,000	1,417,500	1,488,375					
Total variable Expense (B)	112,500	1,350,000	1,417,500	1,488,375					
Contribution Margin (CM)									
[C=(A-B)	37,500	450,000	472,500	496,125					
Less. Fixed Expense		0	0	0					
Transportation	1,500	18,000	18,900	19,845					
Electricity bill	1800	21,600	22,680	23,814					
Salary (self)	5000	60,000	63,000	66,150					
Salary (staf)	7,000	84,000	88,200	92,610					
Entertainment	800	9,600	10,080	10,584					
Guard	300	3,600	3,780	3,969					
Mobile Bill	700	8,400	8,820	9,261					
Total Fixed Cost	17100	205,200	215,460	226,233					
Net Profit (E) [C-D)	20,400	244,800	257,040	269,892					

32,000

32,000

32,000

Investment Payback

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	244,800	257,040	269,892
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		212,800	437,840
	Total Cash Inflow	324,800	469,840	707,732
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	212,800	437,840	675,732

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:01 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

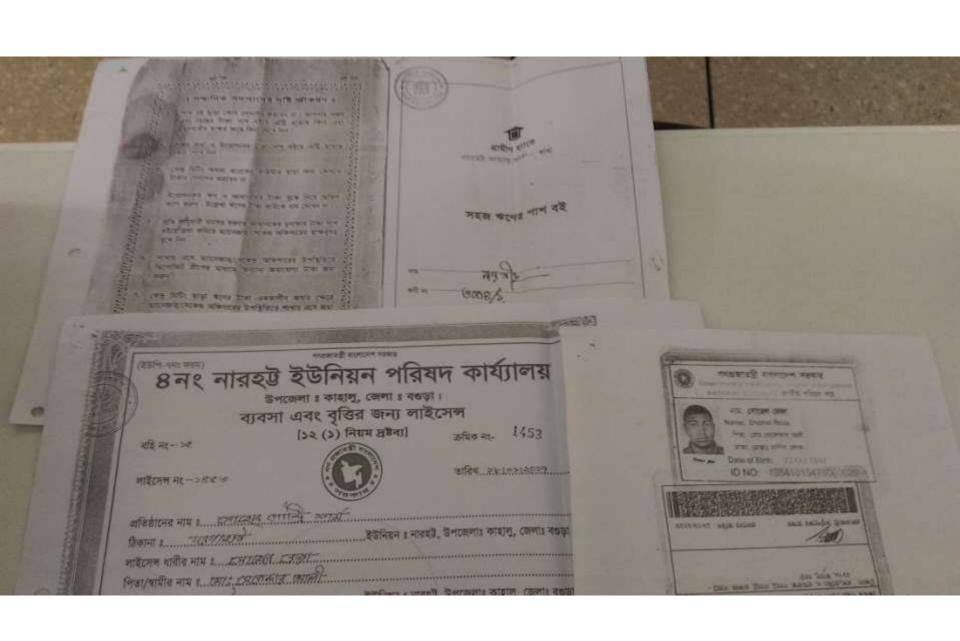












FAMILY PICTURE

