Proposed NU Business Name: SHOHAG TELICOM



Project identification and prepared by: Md Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RISUL ISIAL (SHOHAG)		
Age	:	18-03-1987(29 Years)		
Education, till to date	:	Class: Nine		
Marital status	•	Married		
Children	•	02 Son		
No. of siblings:	:	01 Brothers		
Address		Vill: Damai P.O: Narhatto, P.S: Kahalu Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. RUZIYA BEGUM MD. AZAHAR ALI Branch: Narhatto kahalu, Centre # 28(Female), Member ID: 2221/1 , Group No: 03 Member since: 17-05-1999 (07 Years) First Ioan: BDT 5000		
Further Information: (v) Who pays GB loan installment	•	Existing Loan: BDT 30000, Outstanding loan: BDT Nil Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan (viii) Any other Ioan like GB, BRAC ASA etc	:	No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	•	-
Other Own/Family Sources of Liabilities	• •	None
Entrepreneur Contact No.		01856-929795
Mother's Contact No.	:	01865-188477
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

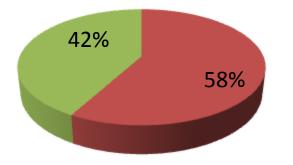
MST. RUZIYA BEGUM joined Grameen Bank since 07 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHOHAG TELICOM		
Location	:	Dorgarhat, Narhatto,kahalu		
Total Investment in BDT	:	BDT 119,000/-		
Financing	:	Self BDT 69,000/-(from existing business) 58% Required Investment BDT 50,000/-(as equity) 42%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 08 ft = 80 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile,Cover,Charger The business is operating by entrepreneur. Existing no employee. 01 will be appointed in the future. Collects goods from Bogra, Dhaka Agreed grace period is 3 months. 		

Existi	ng Business	(BDT)	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Mobile,Cover,Charger	800	24000	288000
Total Sales (A)	800	24000	288000
Less Variable Expense			
Mobile,Cover,Charger	560	16800	201600
Total variable Expense (B)	560	16800	201600
Contribution Margin (CM) [C=(A-B)	240	7200	86400
Less Variable Expense			
Rent		0	0
Electricity bill		200	2400
Transportation		200	2400
Salary (self)		5000	60000
Guard		300	3600
Salary(Staff)		0	0
Entertainment		300	3600
Genator		0	0
Mobile bill		300	3600
Total fixed cost (D)		6,300	75600
Net Profit (E)= [C-D]		900	10800

		Invest	ment Bre	akdo	wn		
	Existing				Propos	ed	
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Computer Set	1	35,000	35000	0	0	0	35000
Mobile Batary	60	250	15000	100	250	25000	40000
Mobile Charger	100	90	9000	100	90	9000	18000
Mobile Headphone	60	120	7200	110	120	13200	20400
Light	6	150	900	20	150	3000	3900
Tatal	5	120	600	0	0	0	600
Iron	1	1,300	1300	0	0	0	1300
Total	61	0	69,000	330	0	50,000	119000

Source of Finance



- Entrepreneur's Contribution 69,000
- Investor's Investment 50,000

Total 119,000

F	inancial	Projectio	on (BDT)		
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue(Sales)					
Mobile,Cover,Charger	1200	36000	432000	453600	476280
Total Sales (A)	1200	36000	432000	453600	476280
Less Variable Expense					
Mobile,Cover,Charger	840	25200	302400	317520	333396
Total variable Expense (B)	840	25200	302400	317520	333396
Contribution Margin (CM)					
[C=(A-B)	360	10800	129600	136080	142884
Less Variable Expense					
Electricity bill		300	3600	3780	3969
Transportation		300	3600	3780	3969
Salary (self)		5000	60000	63000	66150
Guard		300	3600	3780	3969
Entertainment		500	6000	6300	6615
Mobile bill		400	4800	5040	5292
Total fixed cost (D)		6,800	81600	85680	89964
Net Profit (E)= [C-D]		4,000	48000	50400	52920
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	48,000	50,400	52,920
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		28,000	58,400
	Total Cash Inflow	98,000	78,400	111,320
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	28,000	58400	91320



Strength

Employment: Self: 0 Family:01Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









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FAMILY PICTURE

