#### **Proposed NU Business Name: SONALI GAS CYLINDER**



Project identification and prepared by: Sreenagar Unit, Munsiganj

Project verified by: Md Siddiqur Rhaman



Brief Bio of The Proposed Nobin Udyokta				
Name	:	NAZMUL AREFIN		
Age	:	31-10-1998 (19Y <i>ears</i> )		
Education, till to date	:	Class VIII		
Marital status	:	Unmarried		
Children	:	NA		
No. of siblings:	:	02 Brothers 01 Sister		
Address	:	Vill: Nagorvag, P.O: Sreenagar , P.S: Sreenagar , Dist: Munsiganj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father ANOWARA BEGUM MD ALI AKKAS Branch: Singpara, Centre: 30 (Female), Member ID: 2456/1, Group No: 04 Member since: 26-03-2000 to 2009 (09 Years) First loan: BDT 10000		
Further Information:		Existing loan: BDT 50000 Outstanding loan: Nil NA		
(v) Who pays GB loan installment (vi) Mobile lady	:	No No		
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	••	Nill
Business Experiences and	••	04 years experience in running business. 03 Years in own business.
Training Info	:	He has 01 Years training.
Other Own/Family Sources of Income	••	NA
Other Own/Family Sources of Liabilities	•	
Entrepreneur Contact No.	:	01852-844384
Family's Contact No.	:	01711-973961
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sreenagar Unit, Munsiganj.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ANOWARA BEGUM** joined Grameen Bank since 09 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

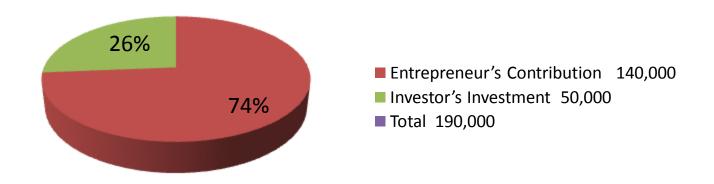
Proposed Nobin Udyokta Business Info					
Business Name	:	SONALI GAS CYLINDER			
Location	:	Baroigaon			
Total Investment in BDT	:	BDT 190000/-			
Financing	:	Self BDT 140000/- (from existing business) 74% Required Investment BDT 50000/- (as equity) 26%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20ft x 10ft= 200sqft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Gas Cylinder.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing 01 employee.</li> <li>One will be appointed after receiving equity money.</li> <li>The shop is rented.</li> <li>Collects goods from Sreenagar.</li> <li>Agreed grace period is 3 months.</li> </ul>			

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Gas Cylindar & Accesories	3200	96000	1152000
Total Sales (A)	3200	96000	1152000
Less Variable Expense			
Gas Cylindar & Accesories	2560	76800	921600
Total variable Expense (B)	2,560	76800	921600
Contribution Margin (CM) [C=(A-B)	640	19200	230400
Less Variable Expense			
Rent		1,500	18000
Electricity bill		500	6000
Transportation		500	6000
Salary (self)		5000	60000
Salary(Staff)		2500	30000
Entertainment		300	3600
Guard		150	1800
Generator		200	2400
Mobile bill		300	3600
Total fixed cost (D)		10,950	131400
Net Profit (E)= [C-D]		8,250	99000

Investment Breakdown								
	Exi	sting		Proposed				
Particulars	Qty	Unit Price	Amount	Proposed				
			(BDT)			(BDT)	Total	
Gas stove	10	3000	30,000	10	3,000	30,000	60,000	
Gas Cylinder	10	4000	40,000	5	4,000	20,000	60,000	
Accessories	1	20000	20,000	0	0	0	20,000	
Security	1	50000	50,000	0	0	0	50,000	
Total	22	0	140,000	15	0	50,000	190,000	

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Gas Cylindar & Accesories	5100	153000	1836000	1927800	2024190	
Total Sales (A)	5100	153000	1836000	1927800	2024190	
Less Variable Expense						
Gas Cylindar & Accesories	4080	122400	1468800	1542240	1619352	
Total variable Expense (B)	4,080	122400	1468800	1542240	1619352	
Contribution Margin (CM) [C=(A-B)	1,020	30600	367200	385560	404838	
Less Variable Expense						
Rent		1,500	18000	18,000	18000	
Electricity bill		700	8400	8900	9400	
Transportation		700	8400	8,900	9400	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		5500	66000	66000	66000	
Entertainment		300	3600	3600	3600	
Guard		150	1800	1800	1800	
Generator		200	2400	2400	2400	
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		14,450	171,000	172,100	173200	
Net Profit (E)= [C-D]		16150	193800	213,460	231638	
Investment Payback			20,000	20,000	20,000	

# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	193,800	213,460	231638
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		173,800	367260
	Total Cash Inflow	243800	387260	598898
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	173,800	367260	578898

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











# **FAMILY PICTURE**

