#### Proposed NU Business Name: MS MASUDA ENTERPRISE



Project identification and prepared by: Md Obaidullah Bogra Sadar Unit, Bogra

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MOSTOFA HABIB		
Age	:	15-11-1996 (21 Years)		
Education, till to date	:	Diploma in Radio Mechanic		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	:	01 Brother		
Address	:	Vill: Sartia P.O:Moria, P.S: Gabtoli, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MASUDA PARVIN  JULFIQUR HAIDAR  Branch:Mohishaban,Gabtoli, Centre # 76 (Female),  Member ID: 9695, Group No: 06  Member since: 25-01-2001 to 2004(03 Years)  First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,	: : : :	Existing loan: BDT 15,000/- Outstanding loan: BDT Nil/- Father No No No		
BRAC ASA etc	•			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business. 05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714-845471
Mother's Contact No.	:	01720-314340
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Sadar, Bogra

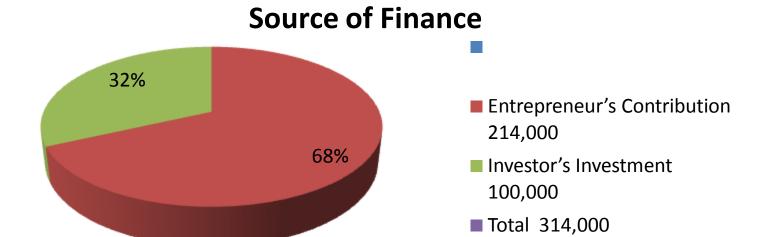
#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MASUDA PARVIN** joined Grameen Bank since 06 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS MASUDA ENTERPRISE		
Location	:	Pachmail bazar, Gabtoli, Bogra.		
Total Investment in BDT	:	BDT 3,14,000/-		
Financing	:	Self BDT 2,14,000 (from existing business) 68% Required Investment BDT 1,00,000 (as equity) 32%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 15 ft =300 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Oil, Soap, Salt, Rice etc.</li> <li>The shop is in own rented.</li> <li>The business is operating by entrepreneur.</li> <li>Existing 02 employee.</li> <li>Collects goods from Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Rice, flowar, oil, Soap, Salt and others.	10,000	300,000	3,600,000	
Total Sales (A)	10,000	300,000	3,600,000	
Less. Variable Expense				
Rice, flowar, oil, Soap, Salt and others.	9,000	270,000	3,240,000	
Total variable Expense (B)	9,000	270,000	3,240,000	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	
Less. Fixed Expense				
House rant		-	0	
Electricity Bill		900	10,800	
Transportation		1,500	18,000	
Salary (self)		5,000	60,000	
Salary (staf)		8,000	96,000	
Entertainment		500	6,000	
Guard		100	1,200	
Generator		-	0	
Mobile Bill		500	6,000	
Non cash item				
Depreciation		0	0	
Total fixed Cost (D)		16,500	198,000	
Net Profit (E) [C-D)		13,500	162,000	

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
		-	(BDT)			(BDT)	Total	
Rice	24	1850	44,400	20	1,850	37,000	81,400	
Soyabin oil	300	90	27,000	2	17000	34,000	61,000	
Disel	200	66	13,200	0	0	0	13,200	
dal	150	110	16,500	0	0	0	16,500	
Soap	300	27	8,100	0	0	0	8,100	
Sugar	2	3200	6,400	5	3200	16,000	22,400	
Job bhushi	10	800	8,000	0	0	0	8,000	
Medicine	1	50000	50,000	1	6200	6200	56,200	
Muri	0	0	0	2	3400	6,800	6,800	
Others	1	1	40,400	0	0	0	40,400	
	0	0	214,000	229	0	100,000	314,000	



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Rice, flowar, oil, Soap, Salt and others.	15,000	450,000	5,400,000	5,670,000	5,953,500
Total Sales (A)	15,000	450,000	5,400,000	5,670,000	5,953,500
Less. Variable Expense					
Rice, flowar, oil, Soap, Salt and others.	13,500	405,000	4,860,000	5,103,000	5,358,150
Total variable Expense (B)	13,500	405,000	4,860,000	5,103,000	5,358,150
Contribution Margin (CM) [C=(A-B)	1,500	45,000	540,000	567,000	595,350
Less. Fixed Expense					
House rant		0	0	0	0
Electricity Bill		900	10,800	10,800	10,800
Transportation		2000	24,000	24,000	24,000
Salary (self)		5,000	60,000	60,000	60,000
Salary (staf)		12000	144,000	144,000	144,000
Entertainment		600	7,200	7,200	7,200
Guard		100	1,200	1,200	1,200
Generator		0	0	0	_
Mobile Bill		600	7,200	7,200	7,200
Non cash item					
Depreciation		0	0	0	0
Total fixed Cost (D)		21,200	254,400	254,400	254,400
Net Profit (E) [C-D)		23,800	285,600	312,600	340,950
Investment Payback			40,000	40,000	40,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	285,600	312,600	340,950
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		245,600	518,200
	Total Cash Inflow	385,600	558,200	859,150
2	Cash Outflow			
2.1	Purchase of Product	100,000	0	0
2.2	Payment of GB Loan	0	0	0
	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	245,600	518,200	819,150

## SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0, Others:02

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community

Location of shop:Pachmail bazar, Gabtoli, Bogra.

Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures























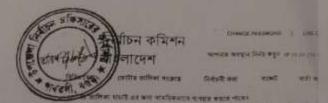








Election Commission Bangladesh; Interval Soc.





	Line Street, said
NID	19961014033000069
Name(bangla)	ENTROLETTA
Namoonglishi	Mostofa Habib
Mirth	15 November 1996
Father Name	व्यूनांकिकात शासकात
Mother Name	(अञ्चल नामग्रीम
Spouse Name	
Form No	30018068
Education	the states
Voter Area (Area C	odermenter (0595)
Votor Social No	377
Voter No	/100559000171
Status	checked

and command the Description of the State of

#### न्नक्राड क्य

- क्रामचा कुछ।

- क्रामचा कुछ।

- क्रामचा कुछ।

- क्रामचा कुछ स्राव्या अव्याच्या क्रामचा

- क्रामचा कुछ स्राव्या क्रामचा क्रामचा

- क्रामचा कुछ स्राव्या क्रामचा क्रामचा

- क्रामचा स्राव्या क्रामचा क्रामचा

- क्रामचा स्राव्या क्रामचा क्रामचा

- क्रामचा स्राव्या क्रामचा

- क्रामचा स्राव्या क्रामचा

- क्रामचा स्राव्या क्रामचा

- क

3/ Cकर्र स्वयः - व्यक्ति

# **FAMILY PICTURE**

