#### **Proposed NU Business Name: BABU DIGITAL STUDIO**



Project identification and prepared by: Md. Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SABBIR HOSSEN BABU			
Age	:	05-05-1989 (28 Years)			
Education, till to date	:	Class 8			
Marital status	:	Unmarried			
Children	:	Nill			
No. of siblings:	:	02 Brothers			
Address	:	Vill: Nishindhara, P.O Moria, P.S: Gabtoli, Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST SHAHERA BEGUM  MD EDRIS ALI  Branch: Mohishaban, Gabtoli, Centre # 76(Female),  Member ID: 9095/3, Group No: 04  Member since: 01-08-2001 (05Years)  First loan: BDT 4,000 /-			
Further Information:  (v) Who pays GR loan installment		Outstanding loan:Nill			
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		07 years experience in running business.07 years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01727-852048
Family's Contact No.	:	01729-517331
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST SHAHERA BEGUM** joined Grameen Bank since 05 years ago. At first she took BDT 4,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	BABU DIGITAL STUDIO			
Location	:	Pachmail more ,Gabtoli, Bogra			
Total Investment in BDT	:	BDT 120000/-			
Financing	:	Self BDT 70000 /- (from existing business) 58%			
		Required Investment BDT 50,000/- (as equity) 42%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 7 ft= 70 square ft			
Security of the shop	:	N/A			
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; Photo, Mobile eccessories, recharge, memory card, etc.</li> <li>Average 30% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no labor.</li> <li>After getting equity fund 01 labor will be appointed.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Computer, Photo machine, Camera and others	1,000	30,000	360,000			
Total Sales (A)	1,000	30,000	360,000			
Less. Variable Expense						
Computer, Photo machine, Camera and others	700	21,000	252,000			
Total variable Expense (B)	700	21,000	252,000			
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000			
Less. Fixed Expense						
House rant		600	7,200			
Electricity Bill		400	4,800			
Transportation		300	3,600			
Salary (self)		5,000	60,000			
Salary (staf)		-	C			
Entertainment		300	3,600			
Guard		100	1,200			
Generator		-	C			
Mobile Bill		300	3,600			
Non cash item						
Depreciation		0	C			
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		2,000	24,000			

Investment Breakdown								
	Existin	ıg		Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)	+		(BDT)	Total	
Computer	1	25000	25,000	1	30000	30,000	55,000	
Printer	2	2000	4,000	1	15000	15,000	19,000	
Lamaniting mac.	1	2000	2,000	0	3200	0	2,000	
Camera	1	10000	10,000	0	3400	0	10,000	
Mobile exc.	1	5000	5,000	0	15000	0	5,000	
Scaner	1	2000	2,000	0	3200	0	2,000	
Others	1	2000	2,000	1	5000	5,000	7,000	
Security	1	20000	20000				20000	
	0	0	70,000	3	0	50,000	120,000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Computer,Photo machine,Camera and others	1,500	45,000	540,000	567,000	595,350		
Total Sales (A)	1,500	45,000	540,000	567,000	595,350		
Less. Variable Expense							
Computer,Photo machine,Camera and others	1,050	31,500	378,000	396,900	416,745		
Total variable Expense (B)	1,050	31,500	378,000	396,900	416,745		
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	170,100	178,605		
Less. Fixed Expense							
House rant		600	7,200	7,200	7,200		
Electricity Bill		400	4,800	4,800	4,800		
Transportation		300	3,600	3,600	3,600		
Salary (self)		5,000	60,000	60,000	60,000		
Salary (staf)		0	0	0	-		
Entertainment		300	3,600	3,600	3,600		
Guard		100	1,200	1,200	1,200		
Generator		0	0	0	-		
Mobile Bill		300	3,600	3,600	3,600		
Non cash item							
Depreciation		0	0	0	0		
Total fixed Cost (D)		7,000	84,000	84,000	84,000		
Net Profit (E) [C-D)		6,500	78,000	86,100	94,605		
Investment Payback			20,000	20,000	20,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	78,000	86,100	94,605
1.3	Depreciation (Non cash item)	0	C	0
1.4	Opening Balance of Cash Surplus		58,000	124,100
	Total Cash Inflow	128,000	144,100	218,705
2	Cash Outflow			
2.1	Purchase of Product	50,000	C	0
2.2	Payment of GB Loan	0	O	0
1	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	58,000	124,100	198,705

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Pachmail more ,Gabtoli, Bogra Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures







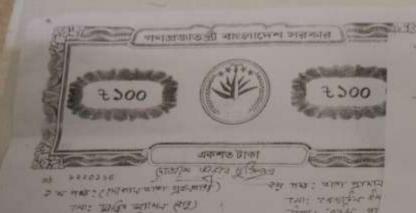












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# **FAMILY PICTURE**

