#### **Proposed NU Business Name: ASHIK FURNITURE**



Project identification and prepared by: Md Shah-Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ANSAR ALI MONDAL		
Age	:	13-07-1983(34 Years)		
Education, till to date	:	Five		
Marital status	:	Married		
Children	:	01 Son & Duaghter		
No. of siblings:	:	02 Bothers & 02 Sister		
Address	:	Vill: Noldubi, P.O: Tindighihat Thana: Sibgonj Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father  MST. JOBEDA BIBI  MD. ABUL HOSEN MONDAL  Branch: Majhihatto Sibgonj, Centre # 27 (Female),  Member ID: 2921/1, Group No: 05  Member since: 25-03-1998 (08Years)  First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 15,000, Outstanding loan: BDT: Nil Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-432738
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

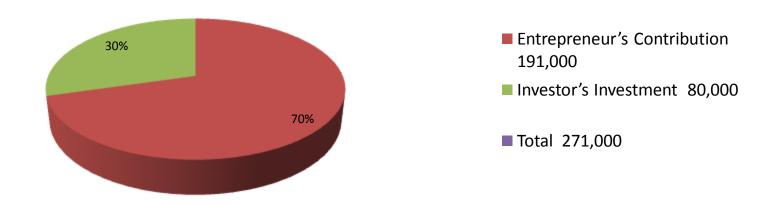
**MST. SAMSUN NAHAR** joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	ASHIK FURNITURE		
Location	:	Noldubi, Tindighi, Sibgonj		
Total Investment in BDT	:	BDT 271000 /-		
Financing	:	Self BDT 191000/-(from existing business) 70% Required Investment BDT 80000/-(as equity) 30%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	30 ft x 20 ft= 600 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Furniture etc.</li> <li>The business is operating by entrepreneur. Existing 02 employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Tindighi, Majhihatto .</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Furniture	3,000	90000	1080000		
Total Sales (A)	3,000	90000	1080000		
Less Variable Expense					
Furniture	1800	54000	648000		
Total variable Expense (B)	1,800	54000	648000		
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000		
Less Variable Expense					
Rent		1,200	14400		
Electricity bill		300	3600		
Transportation		1000	12000		
Salary (self)		5000	60000		
Salary(Staff)		10,000	120000		
Entertainment		300	3600		
Mobile bill		300	3600		
Total fixed cost (D)		18,100	217200		
Net Profit (E)= [C-D]		17,900	214800		

Investment Breakdown								
Existing					Proposed			
Particulars	<b>Unit Price</b>	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total	
Cot	7	10,000	70000	0	0	0	70000	
Wear drobe	5	9,000	45000	0	0	0	45000	
Showcase	2	8,000	16000	0	0	0	16000	
Dressing table	2	5,000	10000	0	0	0	10000	
Kath	50	1,000	50000	80	1,000	80000	130000	
Total	7	0	191,000	80	0	80,000	271000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue(Sales)							
Furniture	5,000	150000	1800000	1890000	1984500		
Total Sales (A)	5,000	150000	1800000	1890000	1984500		
Less Variable Expense				0	0		
Furniture	3000	90000	1080000	1134000	1190700		
Total variable Expense (B)	3,000	90000	1080000	1134000	1190700		
Contribution Margin (CM)							
[C=(A-B)	2,000	60000	720000	756000	793800		
Less Variable Expense				0	0		
Rent		1,200	14400	15120	15876		
Electricity bill		500	6000	6300	6615		
Transportation		1500	18000	18900	19845		
Salary (self)		5000	60000	63000	66150		
Salary(Staff)		15000	180000	189000	198450		
Entertainment		500	6000	6300	6615		
Mobile bill		500	6000	6300	6615		
Total fixed cost (D)		24,200	290400	304920	320166		
Net Profit (E)= [C-D]		35,800	429600	451080	473634		
Investment Payback			32,000	32,000	32,000		

# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	429,600	451,080	473,634
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		397,600	816,680
	Total Cash Inflow	509,600	848,680	1,290,314
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	397,600	816,680	1258,314

## **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:01, Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

# THREATS

Theft

Fire

Political unrest

# Pictures

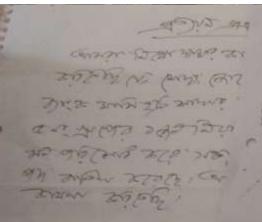












क्रम्प्रक — स्थापी क्रम्प्रक — स्थापी क्रम्प्रक — स्थापी



SCHOOL SEPTEMBER

#### দোকান খন তাড়া চ্ৰভিগনা

কাম পথ (মানিক) নাম মো ভাল অসুকান্য নাম মূল-মান ভালুকান্য

শিক্ষা কৃত নাম আনুকার আ, নামার নামানার, গোটা বিননিবীর বাব, নামার কার্যন্ত, রোগার বাবুর । বিবীয় পাল (বাহুটিয়া)
পাল্য মোন আপাল্য বালী মালা
পিতা মুক্ত, আপুন হোটোন মালন
বাহু- নাগহুনি, পোটো ভিতনিবীয় হাট্য,
বাহুলি কিবাহু, কোটো বিভাগের ক্রান্তন্ত্

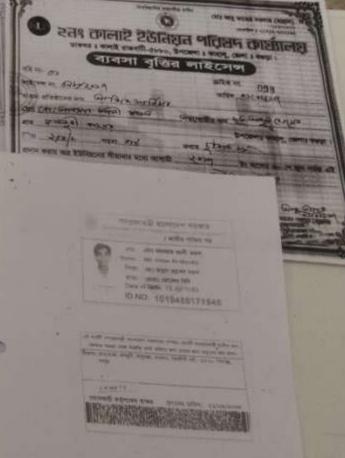
লোকান বৰ জানু চুক্তি কাৰ্য্যক্ৰমে আনি হয় শক্ত লাভা নাই। আনাত লোকান বাটি আনু যোগতা কবিলে আপনি হয় পদ্ধ মানিক ২,০০০/- (এক হাজাত চিনপত্ৰ ) ইংবা বাট্টা নিছত আতি হয় শক্ত উল্লেখন ভানুত্ৰ ভানী হইয়া নিৰ্মাণিক পূৰ্ত নাংগাহক লোকান বাটি হয় নিকট কান্তা নিছে সাধান হইলাম।

#### শর্তাবলী

১। সেকন দ্বাটী ভাড়ার মেনান এও (বিনা) বাদের প্রইলে। মাহা ৩১/৩৫/২০১৮টা ০১/৩৫/২০১৮টা স্কাপষ্টির নামবাধানিক।

অস বলটি লইবার সময় ১৯ প্রত্য ৫০,০০০/- (প্রাণ হাজ

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# **FAMILY PICTURE**

