Proposed NU Business Name: RADHE MEDICAL



Project identification and prepared by: Ramendra Nath Halder, Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta

Name	:	Ovilash Chandra Dash
Age	:	20-01-1986 (30 Years)
Education, till to date	:	SSC
Marital status	:	Unmarried
Children	:	NA
No. of siblings:	:	03 Brothers
Address	:	Vill: Kalidaha P.O: Kaliadaha, P.S: Feni Sadar Dist: Feni
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RADHIKA RANI DASH LATE NIRANJON CHANDRA DASH Branch: Kaildaha,Feni, Centre # 08 (Female), Member ID: 1042 , Group No: 01 Member since: 01-07-1995 (21 Years) First Ioan: BDT 2000
Further Information:		Existing Loan: BDT 40,000 Outstanding loan: BDT 16,240
(v) Who pays GB loan installment		Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	12 years experience in running business. 04 years in own business.
Training Info	:	He has 6 months training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-867661
Mother's Contact No.	:	01713-635460
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

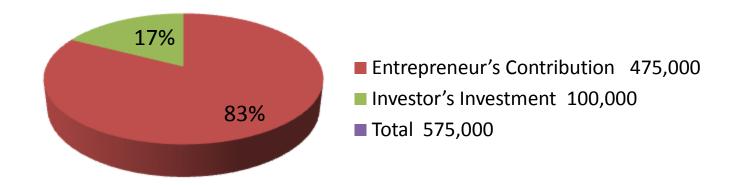
RADHIKA RANI DASH joined Grameen Bank since 21 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RADHE MEDICAL		
Location	:	Mohipal, Feni		
Total Investment in BDT	:	BDT 575,000/-		
Financing	:	Self BDT 475000/-(from existing business) 83% Required Investment BDT 100,000/-(as equity) 17%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 10 ft = 120 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Medicine. The business is operating by entrepreneur. Existing no employee. One will be appointed after getting equity money. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months. 		

Exes	ting		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Medicine	690	0 207000	2484000
Total Sales(A)	690	0 207000	2484000
Less Variable Expense (B)			
Medicine	621	0 186300	2235600
Total Variable Expense	621	0 186300	2235600
Contributon Margin (CM) [C=(A-B)]	69	0 20700	248400
Less Fixed Expense			
Rent		1800	21600
Electric Bill		3000	36000
Transportaion		1000	12000
Salary (Self)		5000	60000
Intertainment		500	6000
Generator		300	3600
Mobil Bill		300	3600
Total Fixed Cost (D)		11900	142800
Net Profit (E)= [C-D]		8800	105600

Investment Breakdown								
Existing				Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
			0	0	0	0	0	
Square pharma	1	150000	150,000	200	200	40,000	190,000	
Beximco Pharma	1	80000	80,000	20	380	7,600	87,600	
Opsonin Pharma	1	100000	100,000	1	50000	50,000	150,000	
Aristro pharma	1	30000	30,000	1	2400	2,400	32,400	
SKF pharma	1	40000	40,000	0	0	0	40,000	
Security	1	75000	75,000	0	0	0	75,000	
	6	0	475,000	222	0	100,000	575,000	

Source of Finance



Financial Projection (BDT)

, manorai					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Medicine	8800	264000	3168000	3326400	3492720
0	0	0	0	0	(
Total Sales(A)	8800	264000	3168000	3326400	3492720
Less Variable Expense (B)					
Medicine	7920	237600	2851200	2993760	3143448
Total Variable Expense	7920	237600	2851200	2993760	3143448
Contributon Margin (CM) [C=(A-B)]	880	26400	316800	332640	349272
Less Fixed Expense					
Rent		1800	21600	21600	21600
Electric Bill		3000	36000	36300	36600
Transportaion		1000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	(
Entertainment		500	6000	6000	6000
Gard		0	0	0	(
Generator		300	3600	3600	3600
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		11900	139200	140200	141230
Net Profit (E)= [C-D]		14500	174000	182700	191835
Investment Pay Back			40,000	40,000	40.000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	174,000	182700	191835
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		134000	276700
	Total Cash Inflow	224,000	316,700	468,535
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	90,000	40,000	40,000
3	Net Cash Surplus	134,000	276,700	428,535



Strength

Employment: Self: 02 Family:0 Others:0 Experience & Skill : 12 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures













পণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র
নাম: অভিনাম সন্দ্র দাস Name: 'AUVILASH CHANDRA DAS পিতা: মৃত নিরাজন চন্দ্র দাস মাতা: রাঘিকা বানী দাস Date of Birth: 20 Jan 1986 ID NO: 3012943181327
এই কাডটি গণগ্রজান্ডট বাংলাদেশ মরকারের সম্পরি। ভারটি ব্যবহারকারী বাংচীত মন। কোষাও পাওয়া গেনে নির্ভটিই পেটি অফিলে জনা দেয়ার জনা অনুরেম করা হলে। টিকানা: বান্য/যোজি: বাড়ই বাড়ী, গ্রাম/বান্ধা; কাশিদহ, কাশিদহ, আকমন্ত্র কালিদহ - তঞ্চত, ডেনী সমত, ফেনী
मिन्समिन अन्नानगरी कईनाटकत सामन अन्नातन अतिम: ०४/०8/२००७ सिन्दानगरी कईनाटकत सामन

FAMILY PICTURE

