A Nobin Udyokta Projec

M/S. MASTER LIBRARY



Project by: Md Salah Uddin Identified by: Abdul Alim Verified By: Habibur Rahman Dakkhin Matlab Unit Anchal-1,Chandpur. GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md Salah Uddin
Age	:	01-01-1985 (32 Years)
Marital status	:	Married
Children	:	01 Son, 01 Daughters
No. of siblings:	:	Brothers- 03 Sister - 05
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.	: : : : : : : : : : : : : : : : : : : :	Mother Rezia Khatun Mohammod Ali Branch- Islamabad, Center- 18/m ,Group-05 Loanee no- 2235/1 Since:From15-03-1998 to 12-05-2004 First loan: 4000 Existing loan- Nill Outstanding: Nill N/A N/A N/A N/A N/A N/A
Education	:	H.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	•	Library and Stationary Business
Trade License No-		0497-00
Business Experiences		10 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01815300022
NU Project Source/Reference	:	GT Matlab Dakkhin Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother was a member of Grameen Bank since 15/03/1998-12/05/2004. At first his mother took Tk.4,000 from GB. NU's mother invested GB Loan in her Husbands business. They day by day improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	M/S Master Library
Address/ Location		Matlab Bazar ,Dakkhin Matlab, Chandpur.
Total Investment in BDT	:	380000/=
Financing	:	Self BDT 300000/=(from existing business) - 79% Required Investment BDT 80,000 (as equity) -21%
Present salary/drawings from business (estimates)	:	10,000
Proposed Salary		12000
i. Proposed Business % of present gross profit margin	:	10%
ii. Estimated % of proposed gross profit margin	:	10%
iii. Agreed grace period	:	2 months
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)			
Particulars Particulars	Daily	Monthly	Yearly	
Sales Income (A)	8000	240000	2880000	
Less: Cost of sales (B)	7200	216000	2592000	
Gross Profit 10% (A-B) = [C]	800	24000	288000	
Less: Operating Costs				
Electricity Bill		500	6000	
Mobile bill		500	6000	
Shop rent		0	0	
Present Salary		10000	120000	
Genaretor bil		200	2400	
Night guard bill		200	2400	
Entertainment		500	6000	
Non Cash Item:				
Depreciation Expenses (50000*10%)		415	5000	
Total Operating Cost (D)		12315	147780	
Net Profit (C-D):		11685	140220	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Decoration: 50000 Advance: 00 Present Goods Items (*):	50000 250000	80,000	300,000
Proposed Items (**):			80,000
Total Capital	300000	80,000	380000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items				
Product name with quantity	Amount			
Book (School)	60000			
Book (College)	30000			
Book (Madrasa)	35000			
Book (Religious)	25000			
Dictionary	15000			
Stationary Item	60000			
Others	25000			
Total Present Stock	250000			

Proposed items				
Product name with quantity	Amount			
Book (College)	50000			
Book (School)	30000			
Total Proposed Item	80000			

Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Fai ticulai 5	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales	9000	270000	3240000	10000	300000	3600000	11000	330000	3960000
Less cost of sales	8100	243000	2916000	9000	270000	3240000	9900	297000	3564000
Gross profit (10%)	900	27000	324000	1000	30000	360000	1100	33000	396000
Less operating cost									
Electricity bill		600	7200		700	84000		800	9600
Shop Rent		0	0		0	0		0	0
Proposed Salary- Self		11000	132000		12000	144000		13000	156000
Mobile Bill		600	7200		700	84000		800	9600
Night guard bill		200	2400		300	3600		400	4800
Entertainment		500	6000		600	7200		700	8400
Non Cash Item:									
Depreciation 50000*10%		415	5000		415	5000		415	5000
Total Operating Cost (D)		13315	159780		14715	176680		16115	193380
(Net Profit C-D):		13685	164220		15285	183420		16885	202620
Pay back GT	32000				32000		32000		
Retained Income:	ned Income: 132220		151420			170620			

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	0	0
1.2	Net Profit	164220	183420	202620
1.3	Depreciation (Non cash item)	5000	5000	5000
1.4	Opening Balance of Cash Surplus	0	137220	293640
	Total Cash Inflow	249220	325640	501260
2.0	Cash Outflow			
2.1	Purchase of Product	80,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back	32,000	32,000	32,000
	Total Cash Outflow	112000	32,000	32,000
3.0	Net Cash Surplus	137220	293640	469260

SWOT Analysis



STRENGTH

- Long standing relationship with Grameen
- Well Known Person in locality
- Skill and 10 years working Experience

WEAKNESS

- Lack of investment
- Less stock

OPPORTUNITIES

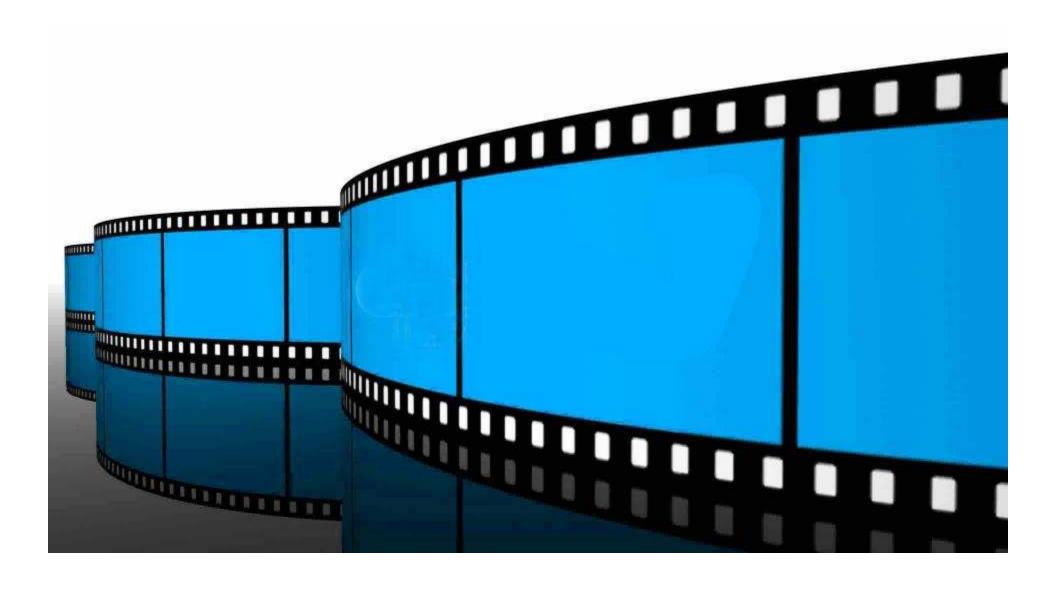
Have a chance at more customers within local area

THREATS

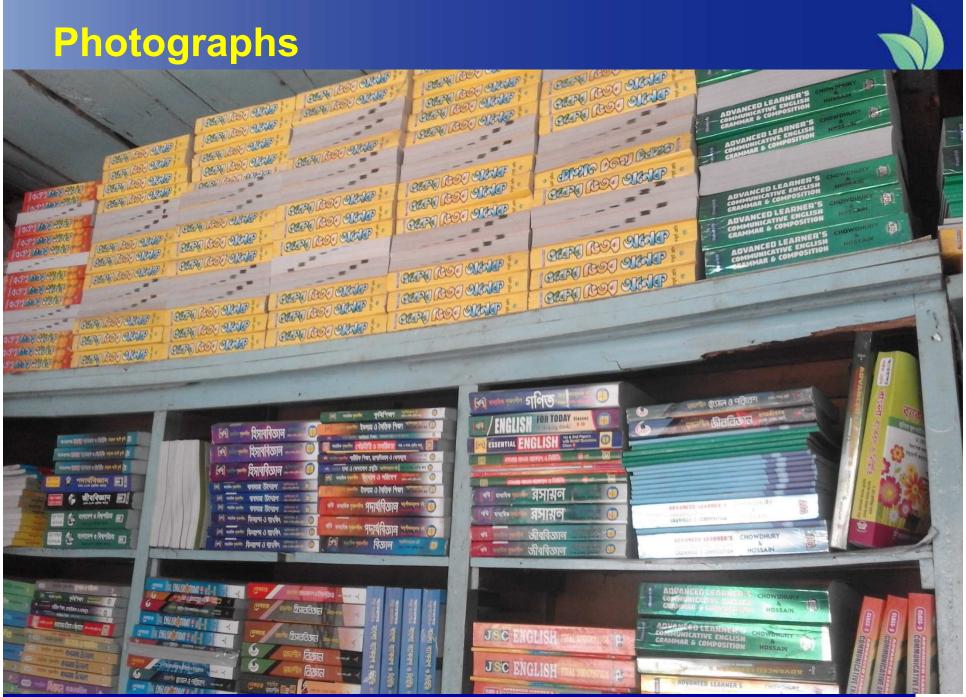
- Political Unrest
- Theft
- Fire

Photographs

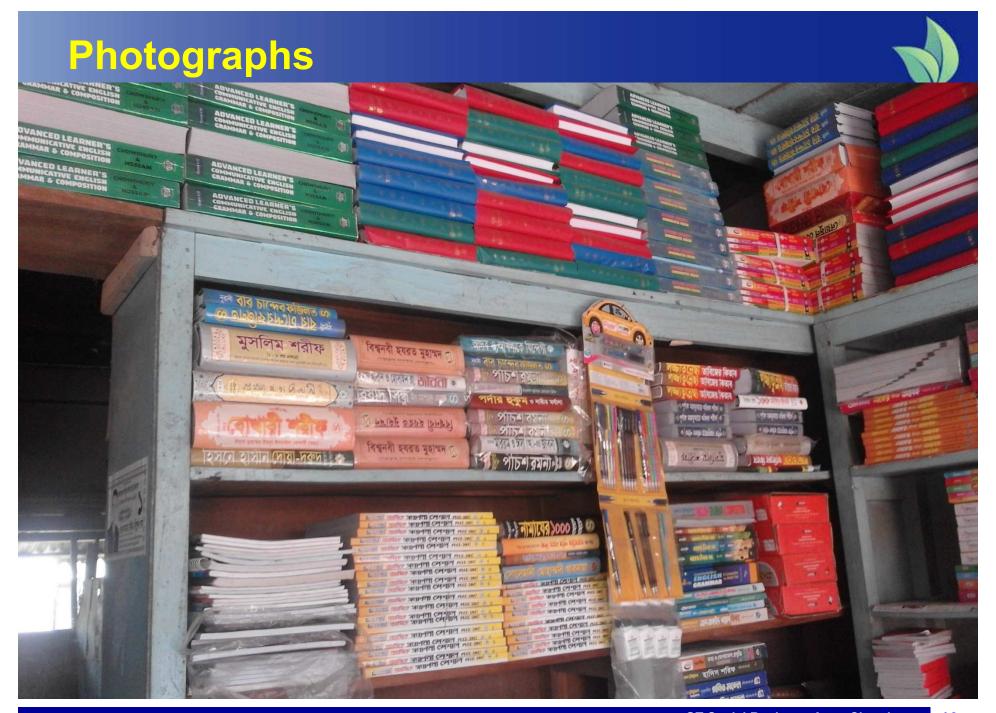


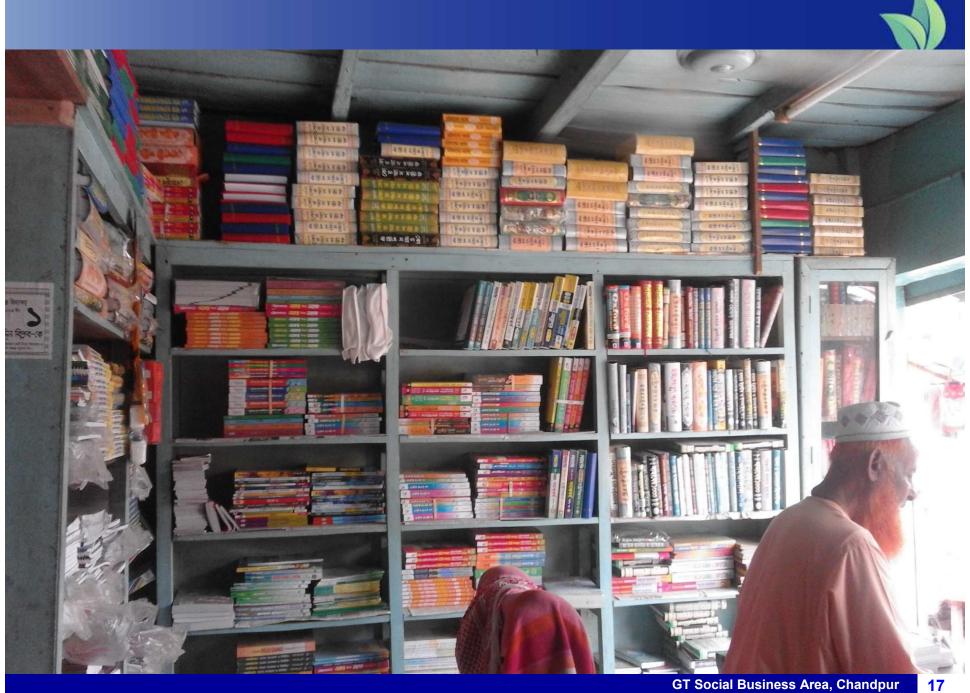


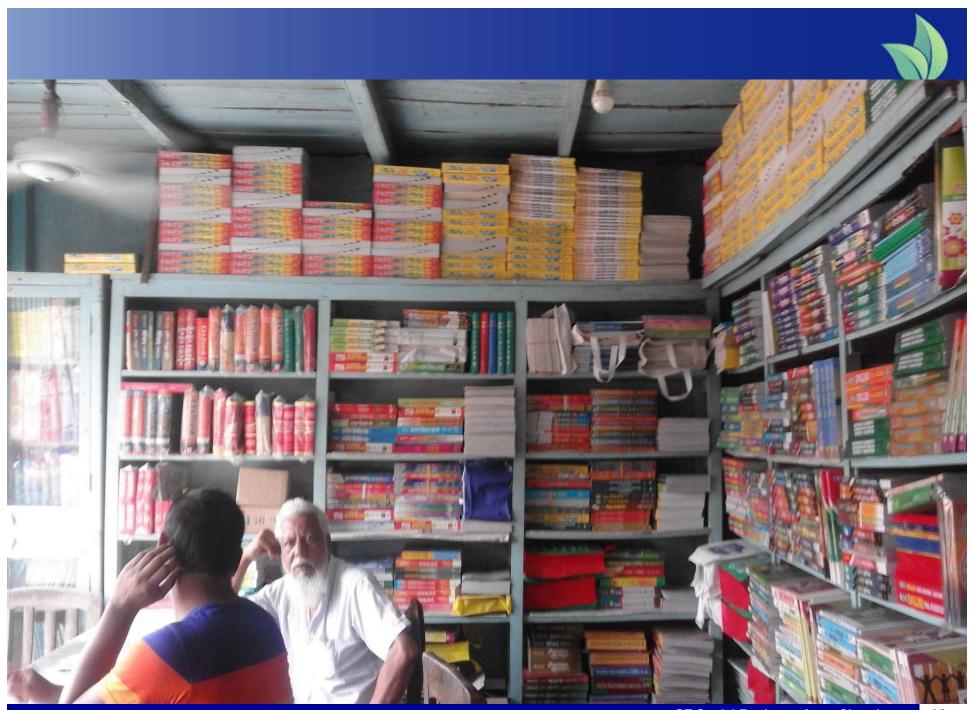


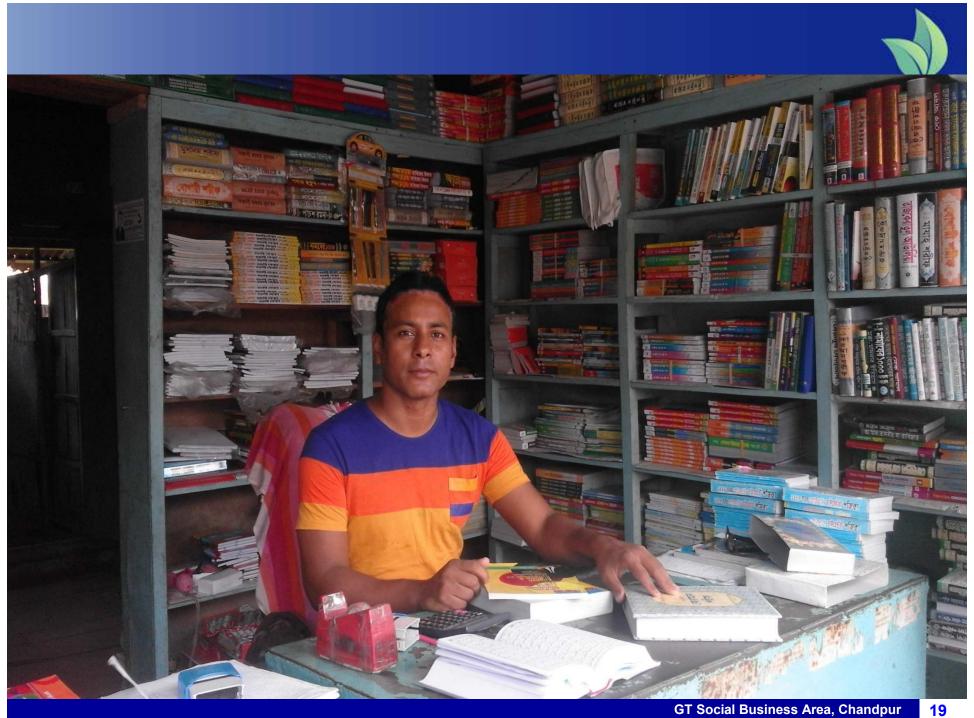


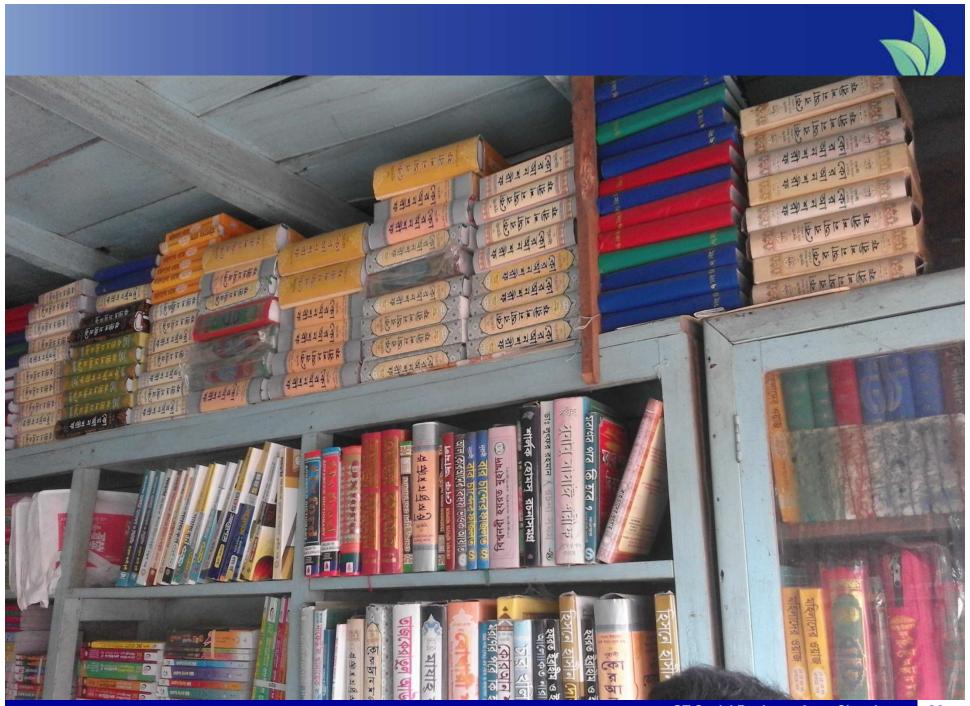
















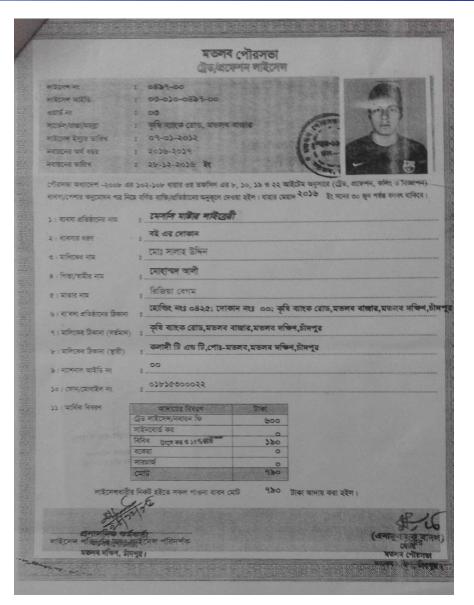


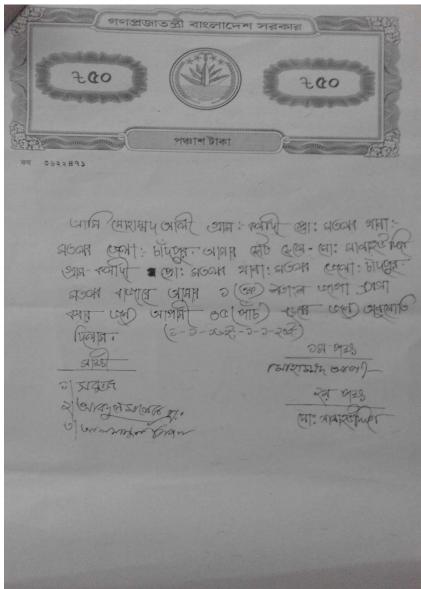














প্রত্যুমন পত্র	
আমি প্রত্যায়ন করছি যে জনার ফো স্পর্কের্সির্ম গ্রামীণ বাহকের ক্রিম্মার্কার শাখার ১৮/১০ নম্বর স্থেতি ১২/০০/২০৪ লাভ্র প্রত	কল্ডের <u>০০</u> নম্বর গ্রুপের আনুমানিক
যাচাই করেছি।	
माश्रतः अर्थे नामः Grap Grand मम्बाः रेडेर्स्टर रेज्योर्थ	विक माकतः - विकास मामः (प्राप्टापादः वार्वित्वेत नेव्यापतः पम्तीः व्याद्व स्ट्रिनिट अद्रपट्टार्टपर्य
	रहानाः यकावय स्थितः कार्युवः



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