### Konika Hair Dresser Saloon



Project by:Shry shohag Kumer das

Identified by- Ala uddin Verified By:Tapan kumar debnath Sonaimuri Unit
Region -2

GRAMEEN TRUST

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Shry Shohag kumer Das
Permanent Address	••	Vill: jowag Post: JowagP.S: Sonaimuri District: Noakhali.
Age	:	04/07/1990
Marital status	:	married
Children	:	01
No. of siblings:	••	03 brothers, 02 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF		Mother Yes Father Shry moti duli Rane Das Shry Jebon Krisno Das Branch:Jowag Centre: 47/m Group no: 03 Loanee no.: 10113/1 Member since: 2008, First loan: 10,000, Existing loan:N/A Outstanding:N/A  N/A N/A N/A N/A N/A
Education	:	Six

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Salon Business.
Initial Investment	:	100000/-
Trade License		456
<b>Business Experience</b>	:	08 years
And Training Info		
Other Own/Family Sources of Income	:	Two Brother Business Man.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01816169868
NU Project Source/Reference	:	Sonaimuri Unit, Noakhali.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2008(8 years). At first she took a loan of Tk. 10,000 from GB. NU's mother gradually improved their living standard by using GB loan.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Konica Hair Dresser Saloon	
Address/ Location	:	Jowag bazar	
Total Investment in BDT	:	249,000	
Financing	:	Self BDT 199000 (from existing business) Required Investment BDT 50,000/-(as equity)	80% 20%
Present salary/drawings from business (estimates)	•	8000/-	
Proposed Salary	:	8,000/-	
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	Ξ	100% 100% 2 months	

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: অগ্রীম ফোমের চেয়ার ডেকোরেশন টেবিল কসমেটিকস	80.000 30,000 80000 4000 5000		199000
Proposed items:		50000	50,000
Total Capital			249000

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
অথীম		80,000		
ফোমের চেয়ার	৩ টি	<b>೨</b> 0,000		
ডেকোরেশন		b0,000		
টেবিল		8,000		
কসমেটিকস		(°000		
Total Present Stock		199000		

Proposed items				
Product Name	Unit	Amount		
ফোমের চেয়ার	৩ টি	8(*000		
কসমেটিকস		<b>(</b> 000		
Total Proposed Stock		50,000		

#### INFO ON EXISTING BUSINESS OPERATIONS

<b>.</b>		Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly			
Sales (A)	1,500	45,000	5,40,000			
Less: Cost of sales (B)	000	000	000			
Gross Profit C=(A-B)	1,500	45,000	5,40,000			
Less: <b>Operating Costs</b>						
Electricity bill		500	6,000			
Generator bill		300	3,600			
Night Guard bill		300	3,600			
Mobile bill		300	3,600			
Present salary/Drawings- self		8,000	96,000			
Employee Salary(8,000)		8,000	96,000			
Shop Rent		2,500	30,000			
Conveyance or Transport]		200	2,400			
Others (fees, Entertainment, TL renew)		200	2,400			
Non Cash Item:						
Depreciation Expenses (10%)		250	3,000			
Total Operating Cost (D)		20,550	2,46,600			
Net Profit (C-D):		24,450	2,93,400			

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Revenue (A)	1,700	51,000	6,12,000	2,000	60,000	7,20,000	2,200	66,000	7,92,000
Less: Cost of Sale (B)	00	00	00	00	00	00	00	00	00
Gross Profit (A-B)=(C)	1,700	51,000	6,12,000	2,000	60,000	7,20,00	2,200	66,000	7,92,000
Less: Operating Costs									
Electricity bill		500	6,000		700	8,400		900	10,800
Generator bill		300	3,600		400	4,800		500	6,000
Night Guard bill		300	3,600		300	3,600		300	3,600
Mobile bill		300	3,600		400	4,800		500	6,000
Present salary/Drawings- self		8,000	96,000		8,000	96,000		8,000	96,000
Employee Salary(8,000)		8,000	96,000		8,000	96,000		8,000	96,000
Shop Rent		2,500	30,000		2,500	30,000		2,500	30,000
Conveyance or Transport		200	2,400		200	2,400		200	2,400
Others (fees, Entertainment, TL renew)		200	2,400		200	2,400		200	2,400
Non Cash Item:									
Depreciation Expenses (10%)		250	3,000		250	3,000		250	3,000
Total Operating Cost (D)		20,550	2,46,600		20,950	2,51,400		21,350	2,56,200
Net Profit (C-D) = (E)		30,450	3,65,400		39,050	4,68,600		44,650	5,35,800
GT payback			20000			20,000			20,000
Retained Income:		3,45,400			4,48,600			5,15,800	

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	3,65,400	4,68,600	5,35,800
1.3	Depreciation (Non cash item)	3,000	3,000	3,000
1.4	Opening Balance of Cash Surplus		3,48,400	800,000
	Total Cash Inflow	4,18,400	8,20,000	13,38,800
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3.0	Net Cash Surplus	3,48,400	800,000	13,18,800

#### **SWOT Analysis**

STRENGTH WEAKNESS Lack of investment Skill and 13 Years experience Quality service and product Seven days open in a week 16 hours shop open THREATS PPORTUNITIY Political Unrest More customers within the area. Theft Increasing demand.























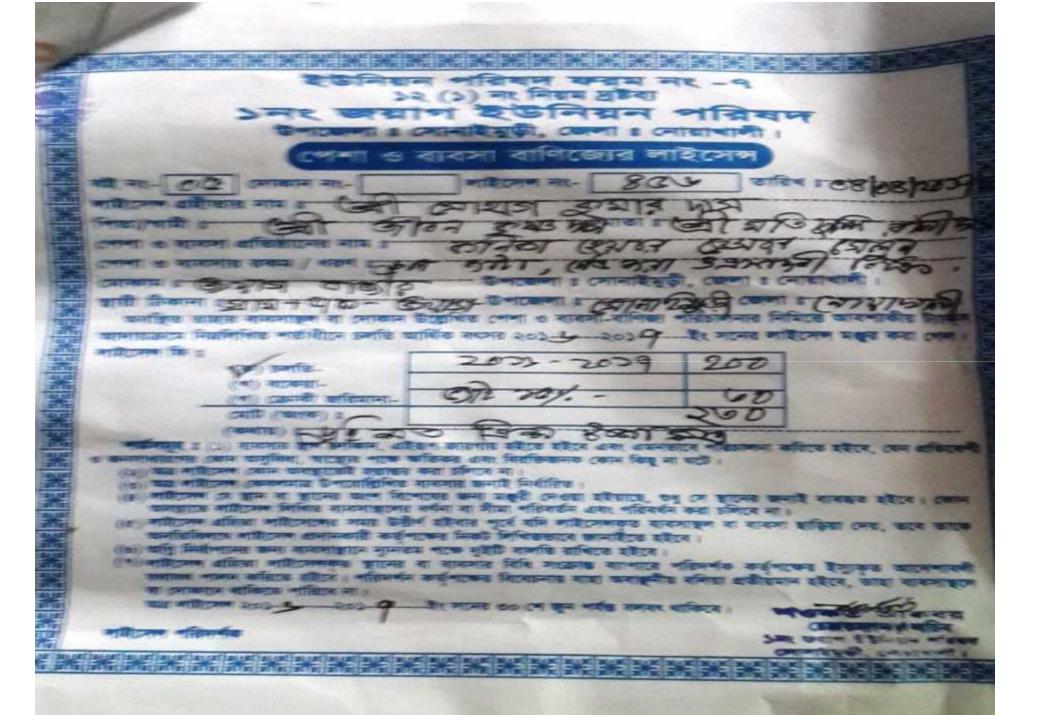


শিতা: প্রি থীবন দৃক্ষ দাস মাতা: প্রি মতি দুলি রাশী দাস

Date of Birth: 04 Jul 1990

ID NO: 19907518359000066

वर वाडी व्यामानी परमारम मानारात मन्तिः वाडी प्रमानको प्रतिव कथ रमन्त्र गानारातिः सनि परि, ग्राप्तायः व्याप, शक्याः व्याप - कन्त्रः, रमन्त्रपृषे, स्वापनी व्यानकाते क्विन्यकृत प्रापत व्यापन व्यापन व्यापन अभिन्न





म्ब मृद्धि काल्याम 2-

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ণকারীর সাক্ষর আছে কিনা দেবে নিম

मा समा व केटबासरसद केंद्रा नान क्षेत्र की करतरह मा दमदश मिन ।

মিটিং অথবা ব্যাহতের কাউটার ছয়ো জন জেনাত स (मन्द्रमा कट्टान मा ।

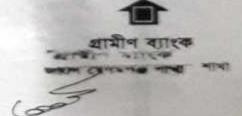
প্ৰকৃত খণ ও আমান্তের টাকা প্ৰাথ নিয়ে খাকিস क्षमा । देखाना भारत है। हा कार्यहर बाद अपना मा ।

আনুৱারী মানের ভক্তে আমানতের মুনাজর টালা পাল জমা করিয়ে ম্যানেজার/নেকেড অভিনারের অকরনত

এনে ম্যানেজার/মেকেড অভিসারের উপস্থিতিত নট প্রীপের মাধ্যমে অন্যান্য কমাযোগ্য টাকা কমা

গটিং ছাড়া কণের টাকা এককাদ্যান কমার ক্ষেত্রে র/সেকেত অফিসারের উপস্থিতিতে শাশায় এসে জমা

সহ আমানত বুশিদ নিজের আছে যতুসহকারে ক্রন। হিসাব পরীক্ষার জন্য ব্যাহত থেকে পাশ বই হলে, পাশ বই ব্যাংকে জমা দেয়ার পরবর্তী সাত ए दक्तर निम ।



#### সহজ ঋণের পাশ বই

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শাখা ব্যবস্থাপবে	न्द्र शक्द

# Presented at 119<sup>th</sup> Internal Design Lab On 20<sup>th</sup> April 2017 at GT



**Grameen Trust** 

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Shry shohag Kumer das

Cell No: 01816169868

