Shekh Telecom



Project by: Shekh Lutfar Rahman

Identified by: Abdullah Al Mamun

Verified By: Farzana Akter

Singair Unit
Area 3
GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Shekh Lutfar Rahman			
Age	•	25-06-1985 (31 years)			
Marital status	:	Married			
Children	•	No			
No. of siblings:	•	02 brothers, 01 sister			
Parent's and GB related Info					
(i) Who is GB member	•	Mother √ Father □			
(ii) Mother's name	:	Mrs. Hazera Begum			
(iii) Father's name	:	Mr. Shekh Hasem Ali			
(iv) GB member's info	•	Branch: Baira Centre No. 01/M, Loanee No.1016			
		Member since: 2010-2016 First loan: Tk 5000			
Further Information:		Existing loan: Tk. 20000 Outstanding: Tk. 9000			
(v) Who pays GB loan installment	•	NU's Father			
(vi) Mobile lady	•	N/A			
(vii) Grameen Education Loan	:	N/A			
(viii)Any other loan like GCCN, GKF	•	N/A			
Education,	•	S.S.C			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	•	Mobile, Bkash, Load Business.
Business Experiences	•	06 years
Trade License No	•	494
Other Own/Family Sources of Income	•	Father (farmer), Brother-1 (Study)
Other Own/Family Sources of Liabilities	•	N/A
NU Contact Info		01712513537
NU Project Source/Reference	:	GT Singair Unit Office, Manikgonj.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother member of Grameen Bank has been a member since 2010-2016 (06 years). At first his mother took a loan amounting to 5,000 BDT from Grameen Bank. Nu's father invested the money in agriculture. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	•	ShekhTelecom
Address/ Location	:	Baira Bazar
Total Investment in BDT	•	338000
Financing	•	Self BDT 238000/- (from existing business) 70% Required Investment BDT 100000/- (as equity) 30%
Present salary/drawings from business (estimates)	:	BDT 9,000/-
Proposed Salary		BDT 9,000/-
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	15% 15% 05 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:			
(i) Different kind of items	177000	100000	238000
(ii) Furniture, machineries and decoration	51000	_	
(iii) Advance	10000	-	100000
Total Capital	238000	100000	338000

Present Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Different kinds of items			
Anik mobile charger	140	100	14000
Head phone	90	100	9000
Memory card-(8gb+16gb)	20+20	200+300	10000
Pendrive	20	500	10000
Flip cover	20	200	4000
Mobile Battery	150	200	30000
Bkash	-	-	50000
Mobile load(GP, Robi, Airtel, Banglalink)	<u>-</u>	-	20000
Sim card	200	120	24000
Casing	100	50	5000
Protection paper	20	50	1000
Total-1			177000

Present Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
i) Different kinds of Furniture			
Computer	1	30000	30000
Watch	1	1	200
Light	4	100	400
Fan	1	1000	1000
Computer table	1	1000	1000
Wall showcase	02	4000	8000
Table	1	1	10000
Rack	1	1	400
Total-2	_	-	51000
Advance	_	_	10000
Total-3	-	-	10000
Total(1+2+3)			238000

Proposed Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Different kinds of stock items			
bKash	-	-	40000
Mobile load (GP, Robi, Airtel, Banglalink)			
	_	_	40000
Symphony-D29	20	1000	20000
Total Capital	_	_	100000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars	Ex	Existing Business (BDT)						
r at ticulars	Daily	Monthly	Yearly					
Sales Income (A)	5500	165000	1980000					
Less: Cost of Sales (B)	4675	140250	1683000					
Gross Profit (c)	825	24750	297000					
Less : Operating Costs								
Shop Rent		600	7200					
Electricity Bill		1000	12000					
Night Guard Bill		100	1200					
Entertainment		100	1200					
Mobil Bill		300	3600					
Present Salary/Drawings (Self)		9000	108000					
Present Salary - Employee (no. of								
employee-1)		4000	48000					
Other Costs		200	2400					
Non Cash Item:								
Depreciation Expenses								
(19400*10%)+(31600*15%)		557	6680					
Total Operating Cost (D)		15857	190284					
Net Profit (C-D):		8893	106716					

FINANCIAL PROJECTION OF NU BUSINESS PLAN

RIVAINCE	Year 1 (BDT)			Year 2 (Year 2 (BDT)			Year 3(BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	daily	monthly	yearly	
sales	5600	168000	2016000	5700	171000	2052000	5800	174000	2088000	
Less: Cost of Sales										
(B)	4760	142800	1713600	4845	145350	1744200	4930	147900	1774800	
Gross Profit	840	25200	302400	855	25650	307800	870	26100	313200	
Less: Operating										
Costs										
Shop Rent		600	7200		600	7200		600	7200	
Electricity Bill		1000	12000		1000	12000		1000	12000	
Night Guard Bill		100	1200		100	1200		100	1200	
Entertainment		100	1200		100	1200		100	1200	
Mobil Bill		300	3600		300	3600		300	3600	
Proposed Salary (Self)		9000	108000		9000	108000		9000	108000	
Proposed Salary (No. Staff -1)		4000	48000		4000	48000		4000	48000	
Others		200	2400		200	2400		200	2400	
Non Cash Item:										
Depreciation										
Expenses		557	6680		557	6680		557	6680	
Total Operating Cost										
(D)		15857	190284		15857	190284		15857	190284	
Net Profit (C-D):		9343	112116		9793	117516		10243	122916	
GT Pay Back		40000			40000			40000)	
Retained Income:	72116			77516			82916			

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

Sl . No.	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000	-	-
1.2	Net Profit	112116	117516	122916
		6680	6680	6680
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		78796	162992
	Total Cash Inflow	218796	202992	292588
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	78796	162992	252588

SWOT Analysis

STRENGTH

- ✓ Long standing relationship with Grameen Trust.
- **✓** Well Known Person in locality.
- √ Ownership of business

WEAKNESS

√ Lack of fund

OPPORTUNITIY

Good communication.

THREATS

- ✓ Political Unrest.
- **✓**Other competition.
- **√** Fire



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নির্ভরতার নিশ্চয়তায়

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মোবাইল একাউন্ট খোলা

টাকা জমা, টাকা তোলা

এছাড়াও বিল-পে এক ফ্লেক্সিলোড















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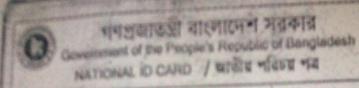
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साम: क्षत्र सुद्रमूच प्रद्रमान

Name: Sheen Ligtor Rahman

लिका है एक शासकाया भी

AUST STREET CALL

Date of Birth: 25 Jun 1985

ID NO: 5618219399071

এই জার্মাট পশগ্রেমাযঞ্জী যাংশাদেশ গরভারের সম্পরি। কার্মাট ব্যবহারকারী ব্যবীক্ত ক্রয়া লোধান পানবা লোপ নিকটির পোট অভিবে কবা দেয়ার কবা কবুবোদ করা মুস্যা। कानाः शाम/बाकाः कामानन्तः, कामानन्तः, धाक्यवः सारवा - ३५२३, मिरनारितः, STERNE

প্রদানকারী কর্বপঞ্চের স্থাকর श्रमात्मद्र शादिष: ०९/०४/२००४

গণপ্রজাত থী বাংলাদেশ সরকার

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शारकता त्यभम

Name: Hazera Begum

যামী: শেখ হাদেম আদী

মাজ: মৃত্ত পোশাগী

Date of Birth: 01 Mar 1967

ID NO: 5618219399022

तर्वे काची तरतकावही राज्यातन मक्काइत मन्त्रांक काची रावशकादी रावीह प्रमा parative enter from feeting tent affects and owner and mercets and appears क्रिकार- शामानाकः कामानान्त्, कामानान्त्, माक्यतः नामना - ३४३३, निश्तिकः, sificarie



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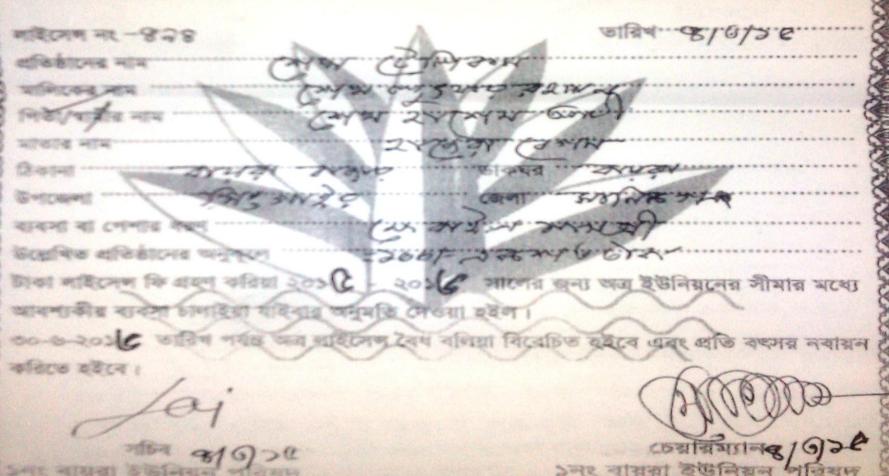
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তাকঘর ঃ বায়রা, উপজেলা–সিংগাইর, জেলা –মানিকগঞ্জ।

বিভ লাইসেল



PROBLEM MINTERSON

সিংগাইন, নালিকগঞ্জ।



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