A Nobin Udyokta Project

Kalam Mothso Khamar





Project by: Md. Kamal Hossain Identified by: Md. MD.Saiful Islam Verified By: Md. Sohrab Hossain

Hajigonj Unit, Region-1

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Kamal Hossain
Age	:	04/03/1981(35Years)
Marital status	:	Married
Children	:	Son-02
No. of siblings:	:	Brothers- 03 Sisters - 02
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother Father Sajuda Begum Md. Golam Kader Branch- Tamta Sharasty Center- 03/m ,Group-05 Loanee no-1529 Member Since27/08/2010 First loan: 15000 Existing loan- 20000 Outstanding: 6,800 NU N/A N/A N/A N/A N/A
Education	:	Class Three

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Mothso Business.
Trade License No-		232/15-16
Business Experiences	:	8Years
Other Own/Family Sources of Income	:	Two Brothers Jobs.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01815-578989
NU Project Source/Reference	:	GT Hajigonj Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank (GB) from 27/08/2010 (6 years). At first she took Tk.15,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name		Kalam Mothso Khamar
Address/ Location		Echapura, Sharasty, Chandpur.
Total Investment in BDT	:	269,250/=
Financing	:	Self BDT169,250 (from existing business) -63 % Required Investment BDT100,000 (as equity) -37%
Present salary/drawings from business (estimates)	:	8,000
Proposed Salary		8,000
i. Proposed Business % of present gross profit margin	:	15%
ii. Estimated % of proposed gross profit margin	:	15%
iii. Agreed grace period	:	2 months
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)			
Particulars Particulars	Daily	Half Yearly	Yearly	
Sales (A)		325000	650000	
Less: Operating Costs				
Mobile bill(600*6)		3,600	7,200	
Preparing pond (using Area, phosphate, calcium etc)		15,000	30,000	
Present Salary (8000*6)		48,000	96,000	
Labour cost (part time) (1000*6)		6,000	12,000	
Others cost		1,800	3,600	
Fish Pona (60000)		60,000	120,000	
Fish feed (6*15000)		90,000	180,000	
Medicine		6000	12,000	
Others(Fees SMS etc)		7000	14,000	
Non Cash Item:			0	
Total Operating Cost (D)		237,400	474,800	
Net Profit (C-D):		87,600	175,200	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Ponds (2) Present goods (*)	100,000 69,250		169,250
Proposed Items (**):		100,000	100,000
Total Capital	169,250	100,000	269,250

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items						
Product name with quantity	Amount					
Rohu Fish(50kg*180)	9,000					
Katol Fish(20kg*500tk)	10,000					
Karpo Fish(20kg*200tk)	4,000					
Mrigel(40gk*160tk)	6,400					
Telapia(100kg*180tk)	18,000					
Glasskap(15gk*300)	4,500					
Silverkap(100kg*100tk)	10,000					
Feed(2 Sacks*825)	1,650					
Khol(2 Sacks*2400)	4,800					
Urea(1 Sack)	900					
Total Present Stock	69,250					

Proposed Stock items						
Product name with quantity	Amount					
KvZj Katol (100Piece*18Tk)	1,800					
g"‡MjMrigel(500Piece*5Tk)	2,500					
‡ZjvwcqvTelapia(2Bag*11000Tk)	22,000					
‰Kky(2Bag*11000Tk)	22,000					
‰Lj Khol(9 Sacks*2400)tk	21,700					
Feed(20 Sacks*825tk)	16,500					
Ureaa(1 5 Sacks*900)	13,500					
Total Proposed Item	100,000					

Financial Projection of NU BUSINESS PLAN



	,	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly	
Sales		340000			360000	720000		390000	780000	
Less operating cost			0			0			0	
Preparing pond		18000	36000		18000	36000		19000	38000	
Mobile Bill		3600	7200		3900	7800		3900	7800	
Fish feed (6*15000)		90000	180000		90000	180000		90000	180000	
Proposed Salary- Self		48000	96000		48000	96000		48000	96000	
Labour Cost (part time)		6000	12000		14000	28000		15000	30000	
Fish Pona (60000)		60000	120000		70000	140000		80000	160000	
Medicine		6000	12000		7000	14000		8000	16000	
Others (fees, Sms etc)		1800	3600		2000	4000		2500	5000	
Others		7000	14000		8000	16000		9000	18000	
Total Operating Cost (D)		240400	480800	0	260900	521800		275400	550800	
(Net Profit C-D) :		99600	187200		99100	198200		114600	229200	
Pay back			40,000			40,000			40,000	
Retained Income:			147,200			158,200			189,200	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	1,57,200	1,98,200	2,29,200
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	1,17,200	2,75,400
	Total Cash Inflow	2,57,200	3,15,400	5,04,600
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000	0	0
2.2	Investment Pay Back	40,000	40,000	40,000
	Total Cash Outflow	1,40,000	40,000	40,000
3.0	Net Cash Surplus	1,17,200	2,75,400	4,64,600

SWOT Analysis



STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 8years working Experience

WEAKNESS

- Lack of investment
- Less stock

OPPORTUNITIES

Have a chance to recah more customers within local area

THREATS

- Political Unrest
- Theft
- Fire

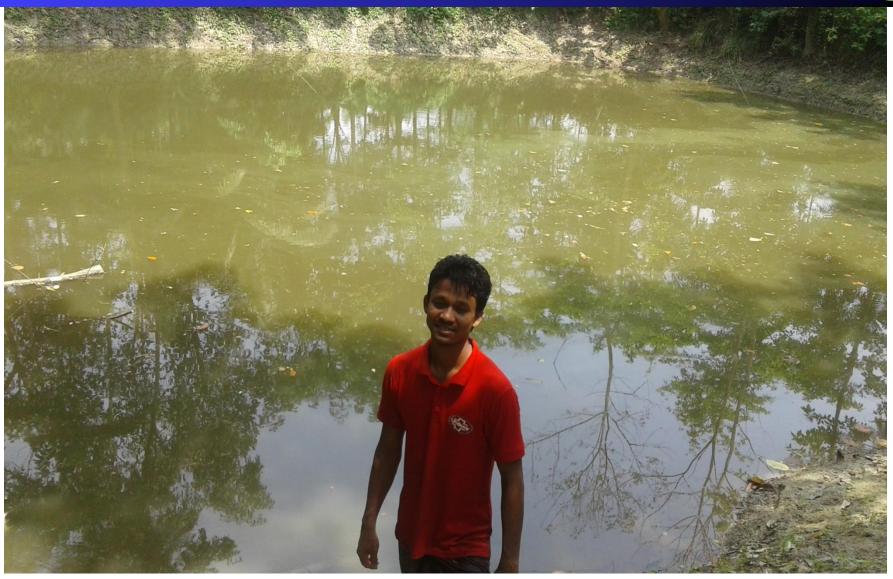








































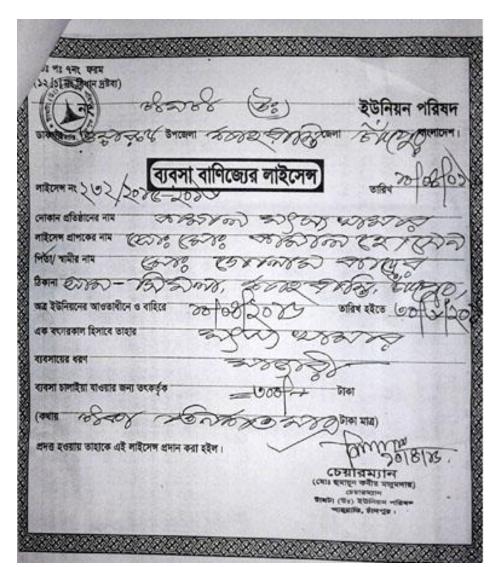




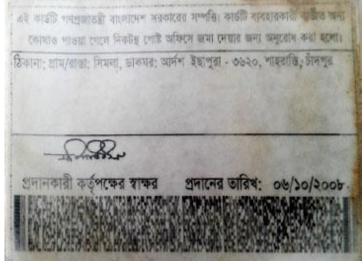




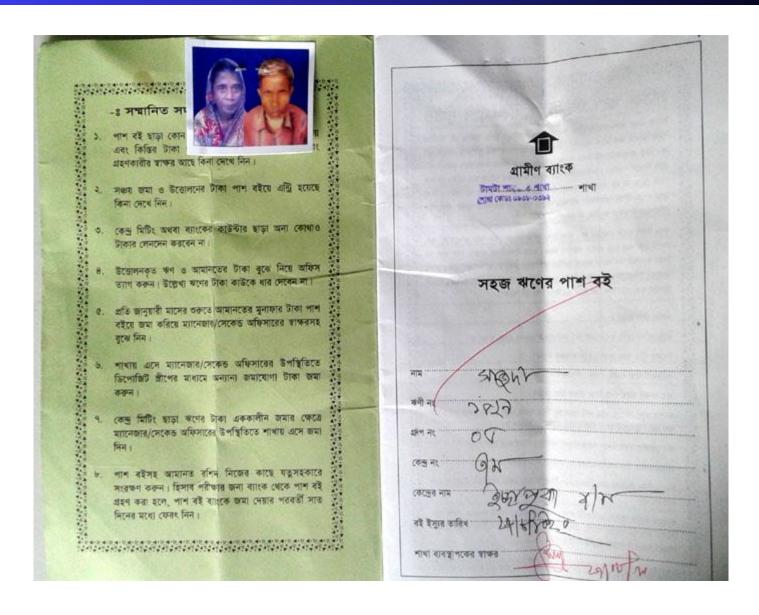














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