Deloar Telecom



Project by- Md. Deloar Hossain

Identified by- Sonia Sultana Verified by- Khalilur Rahman Panchdona Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Deloar Hossain
Age	:	27 Years
Marital status	:	Married
Children	:	N/A
No. of siblings:	:	02 brothers and 05 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother √ Father Tahera Begum Md . Akkass Ali Member since: 2000 Branch: Danga Centre no35./m, Group: 03 Loanee No. 3004 First loan: Tk. 2000 Existing loan: Tk 40,000 Outstanding:Tk.4000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Brother N/A N/A N/A N/A N/A
Education	:	SSC

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business - Selling cosmetics, confectionary, Stationary items, Bkash, cold drinks and juice
Initial Investment	:	50,000 (father)
Trade License		361
Business Experience And Training Info	:	5 years
Other Own/Family Sources of Income	:	Agriculture, pond and Shop rent
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01911943850
NU Project Source/Reference	:	GT Panchdona Unit Office, Narsingdi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank (GB) Since 2000. At first her mother took a loan amount of BDT 2000 from Grameen Bank. She Invested the money to improve her family condition. They gradually improved their living standard using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Deloar Telecom
Address/ Location	:	Panchdona school bazar, Narsingdi
Total Investment in BDT	:	300000
Financing	:	Self BDT : 200000 (from existing business) - 66% Required Investment BDT : 100000 (as equity) - 33%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary		BDT 5,000
Proposed Business % of present gross profit margin	:	15%
Estimated % of proposed gross profit margin	:	15%
Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Furniture: 20000 Present Stock items: 180000	200000		200,000
Proposed Items (**):		100000	100000
Total Capital	200,000	100,000	300,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Product name	Amount
Cosmetic items :	50,000
Cream, lotion, shampoo ,soap, clip, powder, jewelry , face wash	
Other items	60,000
Detergent, varieties oil, soap, tissue, brush, paste	
Bakery items:	30,000
Biscuit, cake, toast, chips , chocolate, lollipop, etc.	
Cold drink, ice- crime, josh, mineral water, 7up, tiger., majo, etc.	40,000
Total Present Stock	1,80,000

Product Name	Amount
Cosmetics	30000
Other items	30,000
Bakery items	10000
Cold drinks	30,000
Total proposed items	100,000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)		
- artiodiaio	Daily	Monthly	Yearly	
Sales (A)	4000	120000	1440000	
Less: Cost of sale (B)	3400	102000	1224000	
Gross Profit 15% (A-B)= [C]	600	18000	216000	
Less: Operating Costs				
Electricity bill		1500	18000	
Mobile Bill		500	6000	
Salary from Business (Self)		5000	60000	
Others (Entertainment)		200	2400	
Non Cash Item:				
Depreciation Expenses10%		167	2000	
Total Operating Cost (D)		7367	88404	
Net Profit (C-D):		10633	127596	

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1	(BDT)		Year 2	(BDT)		Year 3	(BDT)
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	5000	150000	1800000	6000	180000	2160000	7000	210000	2520000
Less: Cost of Sale (B)	4250	127500	1530000	5100	153000	1836000	5950	178500	2142000
Profit 15% (A-B)=(C)	750	22500	270000	900	27000	324000	1050	31500	378000
Less operating cost:									
Electricity bill		1500	18000		1600	19200		1800	21600
Mobile Bill		500	6000		600	7200		700	8400
Salary- self		6000	72000		6000	72000		6000	72000
Others		300	3600		400	4800		500	6000
Depreciation Expenses		167	2000		167	2000		167	2000
Total Operating Cost (F)		8467	101604		8767	105204		9167	110004
Net Profit =(E-F)		14033	168396		18233	218796		22333	267996
GT payback			40000			40000		40000	
Retained Income:			128396			178796			227996

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	168396	218796	267996
1.3	Depreciation (Non cash item)	2000	2000	2000
1.4	Opening Balance of Cash Surplus		130396	311192
	Total Cash Inflow	270396	351192	581188
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
2.3	Payment of GB loan			
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	130396	311192	541188

SWOT Analysis

STRENGTH

- Skilled and experience
- Well Known Businessman
- Good communicational skill

WEAKNESS

Lack of investment

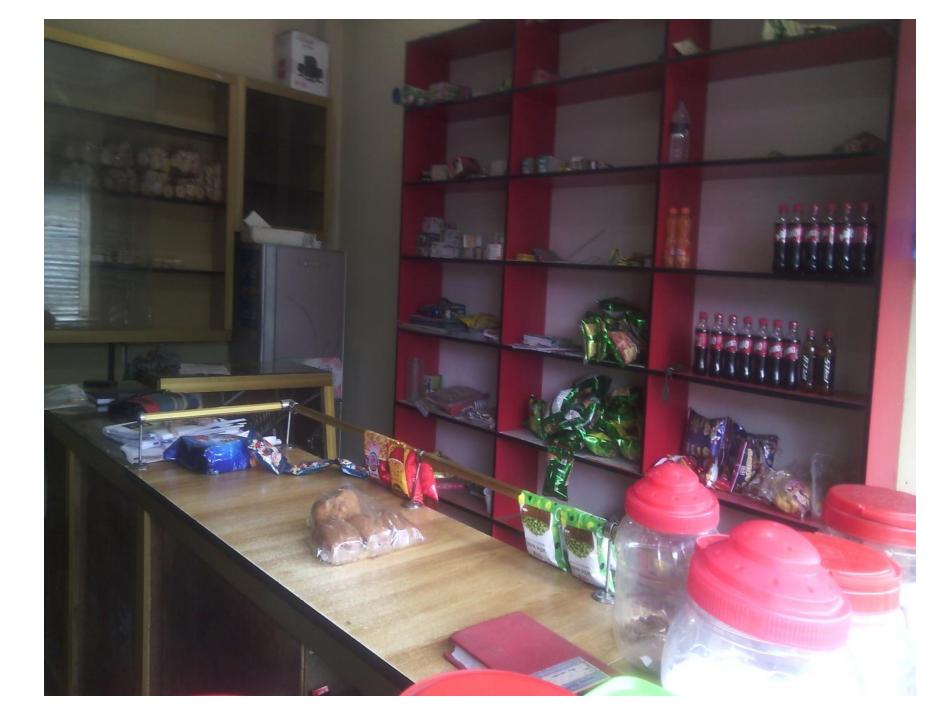
OPPORTUNITIE

- Employment opportunity
- Expansion of business

THREATS

- Competitors
- Political Unrest
- Theft















ापश्चापकी वारमाहरूप महत्तात अस्तिकार हा दक्षण / सामित नीवन नव



ROSE OND CHOMOSES CRECKE

MO DELOAR HOSSAIN

लिका: (संद्र कामान कामी

WHEN BROKE OWN

Date of Birth: 13 Aug 1969

ID NO: 6816089971794

এই কান্তি পাছতাকী ব্যৱসাদ বাজায়ে লগতি কান্ত্ৰী ব্যৱসাদী বৃষ্টিত কৰ বাজাৰ পাৰত বালে নিকলৈ পাই অভিনে কৰা বাজাৰ কৰা অনুসাম কৰা ব্যৱসা

বেহাং ক্রম্যার্ডায় হিন্দা চুলানে কর্মী, প্রম্নারাক্ত কর্মানা, জন হার্মান, মানান্ত - ১৯০৪, নামিনী করে, নামিনী

प्राप्तकरी कर्तुगरका शका

STATE WEST CONTRACTOR



গণপ্রজাততী বাংলাদেশ সরকার Government of the People's Republic of Bangladean NATIONAL ID CARD / জাতীয় পরিচয় পর



Willes del

নাম মোলাঃ ভাছেছা বেশম

MIST TAHARA BEGUM

যাই: যো মারাদ মানী

KIND: MINNI CHIN

Date of Birth: OB Nov 1953

ID NO: 6816089971792

ই কাট্টি পাছেকাট্ট বাসালে ব্যৱহার সপতি কাট্টি ব্যৱহানট ভাটর আ ক্ষেত্রত পাছে গালে নিবাই পেট বাহিলে জন সেয়ার জন্ম অনুসাধ কর হাস। কাল কাল্টেক্টিটে টিউল প্রথমের বাহি, প্রায়েক্টা কার্টিটে, কার্টিটে, ভালবাহ আর্থিয় । ১৯০০, নার্টিটে কার, এপ্রতিটি





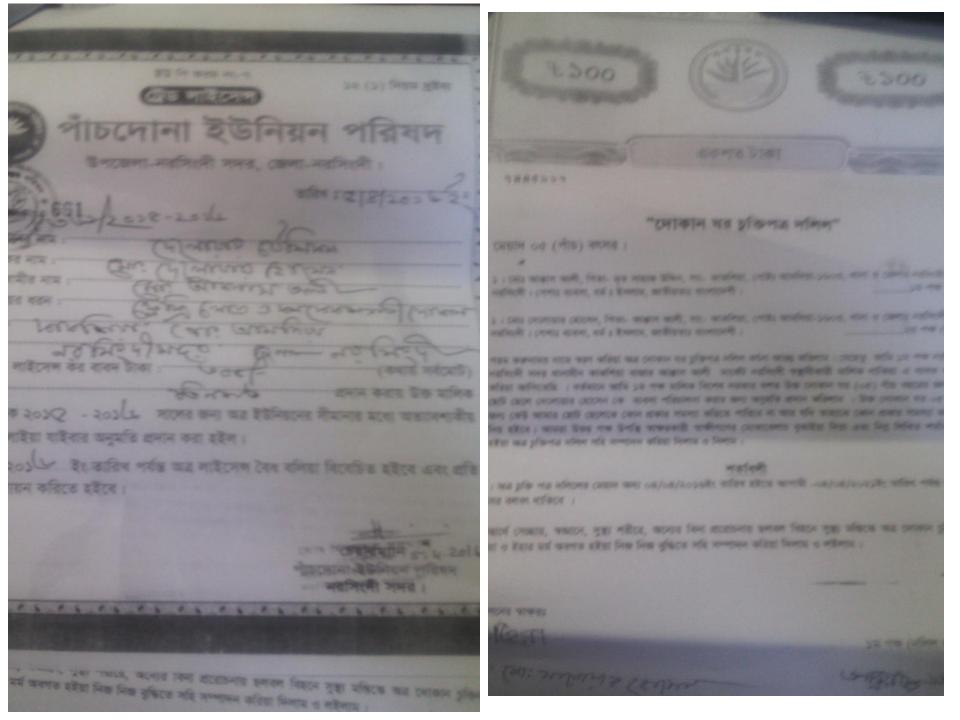


গ্রামীণ ব্যাকে

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সহজ ঋণের পাশ বই

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Presented at 39th Internal Design Lab

on April 13, 2016 at GT

