A Nobin Udyokta Project

Mayer Doya Furniture House





Project by: Fayaj Ahmmed
Identified by: Md.Saiful Islam
Verified By: Md. Sohrab Hossain

Hajigonj Unit, Region-1 **GRAMEEN TRUST**



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Fayaj Ahmmed
Age	:	13-Jul-1988 (28Years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	Brother-04 Sisters -01
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.	: : : : : : : : : : : : : : : : : : : :	Mother Father Thahomina Begum Anowar Hossain Branch- Hajigonj Center- 3/m ,Group-03 Loanee no- 1036 Member Since29/04/1995 First loan: 5000 Existing loan- 0, Outstanding: Nill-0 N/U N/A N/A N/A N/A N/A
Education	:	Class Ten

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	-	Furniture Business.
Trade License No-		0094/15-16
Business Experiences	:	12Years
Other Own/Family Sources of Income	:	Tow Brothers Furniture Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01829-448573
NU Project Source/Reference	:	GT Hajigonj Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank (GB) from 29/04/1995 to 12/02/2004 (9years). At first she took Tk.5,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Mayer Doya Furniture House
Address/ Location		BoroKol, Hajigonj, Chandpur.
Total Investment in BDT	:	225,000
Financing	:	Self BDT 150,000 /=(from existing business) - 67% Required Investment BDT 75,000 (as equity) -33%
Present salary/drawings from business (estimates)	:	9,000
Proposed Salary		9,000
i. Proposed Business % of present gross profit margin	:	25%
ii. Estimated % of proposed gross profit margin	:	25%
iii. Agreed grace period	:	2 months
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)		
Particulars Particulars	Daily	Monthly	Yearly
Decorator Rent (A)		140000	1680000
Less: Cost of Rent (B)		105000	1260000
Gross Profit (A-B) = [C]		35000	420000
Less: Operating Costs			
Electricity Bill		250	3000
Generator Bil		0	0
Mobile bill		400	4800
Shop rent		1500	18000
Present Salary		9000	108000
Present Salary Drawing of Employee(02)		12000	144000
Others cost		400	4800
Entertainment		400	4800
Non Cash Item:			
Depreciation Expenses (10,000*10%)		125	1500
Total Operating Cost (D)		24075	288900
Net Profit (C-D):		10925	131100

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Furniture Advance Present goods (*)	10,000 20,000 120,000		75,000
Proposed Items (**):		75,000	75,000
Total Capital	150,000	75,000	225,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items						
Product name with quantity	Amount					
Box And Semi Box Cot (2Pice*15000)	30,000					
Chair(6*2500)	15,000					
Dacing Table (1Piece*15000)	15,000					
Mahogany (25fit*1000)	25,000					
Shil Koroi Wood	20,000					
Gamari	15,000					
Total Present Stock	120,000					

Proposed Stock items						
Product name with quantity	Amount					
Koroi wood (20fit*450)	10,000					
Mahogany (20*1000)	20,000					
Gamari Wood(20fit*1000)	20,000					
Segun Wood(10fit*2500)	25,000					
Total Proposed Item	75,000					

Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
rai liculai 5	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales		150000	1800000		160000	1920000		170000	2040000
Less cost of sales		112500	1350000		120000	1440000		127500	1530000
Gross profit (10%)		37500	450000		40000	480000		42500	510000
Less operating cost									
Mobile Bill		400	4800		500	6000		600	7200
Electricity Bill		300	3600		400	4800		450	5400
Shop Rent		1500	18000		1500	18000		1500	18000
Proposed Salary- Self		9000	108000		9000	108000		9000	108000
Present Salary Employee(0)		13000	156000		14000	168000		15000	180000
Entertainment		400	4800		500	6000		600	7200
Others (fees,		400	4800		500	6000		600	7200
Non Cash Item:									
Depreciation (10000*15%)		125	1500		125	1500		125	1500
Total Operating Cost (D)		25125	301500		26525	318300		27875	334500
(Net Profit C-D) :		12375	148500		13475	161700		14625	175500
Pay back	30000			30000		30000			
Retained Income:	Retained Income: 118500		131700				145500		

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	75,000	0	0
1.2	Net Profit	148500	161700	175500
1.3	Depreciation (Non cash item)	1500	1500	1500
1.4	Opening Balance of Cash Surplus	0	120000	253200
	Total Cash Inflow	225000	283200	430200
2.0	Cash Outflow			
2.1	Purchase of Product	75000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back	30000	30000	30000
	Total Cash Outflow	105,000	30000	30000
3.0	Net Cash Surplus	120000	253200	400200

SWOT Analysis



STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 10 years working Experience

WEAKNESS

- Lack of investment
- Less stock

OPPORTUNITIES

Have a chance at more customers within local area

THREATS

- Political Unrest
- Theft
- Fire



































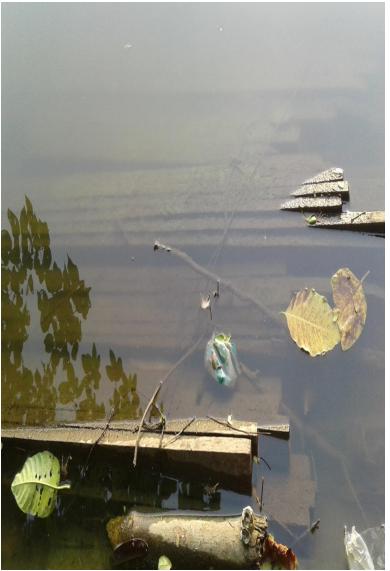








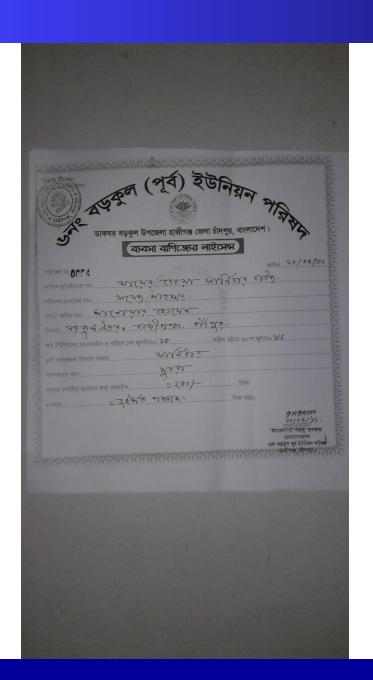


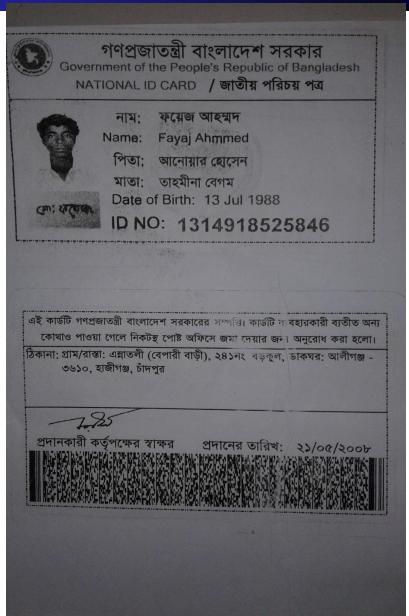






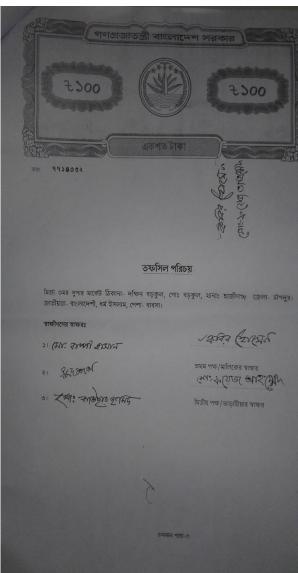


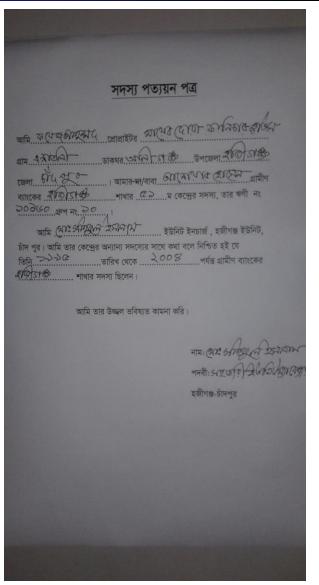














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