MAYER ROYA MOTSHO KHAMAR

PROJECT BY: MD. TASHLIM HOSSAIN

IDENTIFIED BY: MD: SHAHABUDDIN VERIFIED BY: MD. BALLAL HOSSAIN



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md.Tashlim Hosain	
Age	:	01 Mar 1985(30 years)	
Marital status		Unmarried	
Children		0 Sons ; 0 Daughter	
No. of siblings:		03 brothers, 02 sisters	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others		Mother √ Father Mrs. Hasna Banu Md.Ladu Mia Branch: Sonapur, Ramganj, Centre: 49/M ,Group- 06,Loanee no-4822/- Member since:02-04-2001; First Ioan: Tk. 5,000/- Existing Ioan: Tk. 1,00,000/-, Outstanding: Tk.34,000/- Father N/A N/A N/A N/A	
Education,	:	Class ten.	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Fish Farm
Trade License		269
Business Experiences and Training info	:	01 Year; In his own experiences.
Other Own/Family Sources of Income	:	Father is a farmer. One brother has workshop and another brother is student.
Other Own/Family Sources of Liabilities	:	N/A
Nu contact In INFO		01828016724
NU Project Source/Reference	-	GT -Ramganj Unit, Laxmipur .

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2001(14 years). At first she took a loan of 5,000 /taka from Grameen Bank. NU's father invested GB Loan in his project and repaired their own house from his income. She built their own house from the income of GB loan. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mayer Doya Motsho Khamar	
Address/ Location	:	Kaoalidanga, Ramganj,Lakshmipur.	
Total Investment in BDT	:	5,80,000/-	
Financing		Self BDT 5,00,000/- (from existing business) - Required Investment BDT 80,000 /-(as equity)	86% 14%
Present salary/drawings from business (estimated)	:	6,000/-	
Proposed Salary	:	6,000/-	
Proposed Business (i) % of present gross profit margin	:	45%	
(ii) Estimated % of proposed gross profit margin(iii) Agreed grace period		45% 02 Months	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items:i. pond Lease1,65,000/-ii. Ruhi, carp ,karphu, kali bausch, grass carp, shorputi, Telapia, Mrigel Katla, etc. 3,35,000/-	5,00,000/-		5,00,000/-
Proposed stock items Grower feed (khowel & Bhushi) 40,200/= Urea fertilizer 9,800/- Child fish 30,000/-		80,000	80,000/-
Total Capital	5,00,000/-	80,000/-	5,80,000/-

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock

Product Name	Amount
Pond lease	1,65,000/=
Ruhi	1,00,000/=
Katol	90,000/=
Mrigel	45,000/=
Talapia	50,000/=
Kali Baush	25,000/=
Grass Carp, Silver Carp, Karfu, Shorputi etc	25,000/=
Total	5,00,000/=

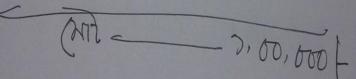
Proposed Stock

Product Name	Amount
Grower Feed (Khoel, Bhushi)	40,200/=
Urea Fertilizer (980*10)	9,800/=
Child Fish- Talapia (30,000*1)	30,000/=
Total	80,000/=

वाकर धार्मान-2,49,000-7-2 -7,00,000 -ZIGNT -20,000-HEVEN -89,000 -रात्मी वारेका-29,000 -(Emi Faril-CO,000+ 2101-+ SITST & 101+Stogh-2P,000+ 1211 P,00,000 -

आभीत नारने होन्ताम नार्साष्ट (0[(n]-

8/ Chris Miles and - 60, 200-



INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleus	Existing Business (BDT)			
Particulars	Monthly	Yearly		
Sales Income (A)				
Sale Ruhi, carp ,karphu, kalibaush, Big head ,glass carp,				
shorputi,Telapia,Mrigel Katla, etc.	55,000	6,60,000		
Cost of Sales (B)	30,250	3,63,000		
Gross Profit : C=(A-B)	24,750	2,97,000		
Less: Operating Costs				
Child fish	4,000	48,000		
Medicine	7,000	84,000		
Fish feed	2,500	30,000		
Mobile bill	300	3,600		
Present salary/Drawings- self	6,000	72,000		
Others	1,000	12,000		
Total Operating Cost (D)	20,800	2,49,600		
Net Profit (C-D):	3,950	47,400		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)		Year 3 (BDT)	
Particulars	Monthly	Yearly	Monthly	Yearly	Monthly	Yearly
Estimated Sales (A) : Sale various fish, Ruhi ,Carp, kalibaush etc.	65,000	7,80,000	75,000	9,00,000	85,000	10,20,000
Cost of Sale (B)	35,750	4,29,000	41,250	4,95,000	46,750	5,61,000
Gross Profit C (A-B)	29,250	3,51,000	33,750	4,05,000	38,250	4,59,000
Less: Operating Costs						
Child fish	4,000	4,8000	5,000	60,000	6,500	78,000
Fish Feed	7,500	90,000	8,500	1,02,000	9,000	1,08,000
Medicine & others	2,500	30,000	2,500	30,000	3,000	36,000
Mobile Bill (SMS & Reporting inclusive)	300	3,600	350	4,200	400	4,800
Salary- Self	7,000	84,000	7,000	84,000	7,500	90,000
Others	1,000	12,000	1,200	14,400	15,00	18,000
Total Operating Cost (D)	22,300	2,67,600	24,550	2,94,600	27,900	3,34,800
Net Profit (C-D) :	6,950	83,400	9200	1,10,400	10,350	1,24,200
Payback to GT	32,000		32,000		32,000	
Retained Income:	51,400		78,400		92,200	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

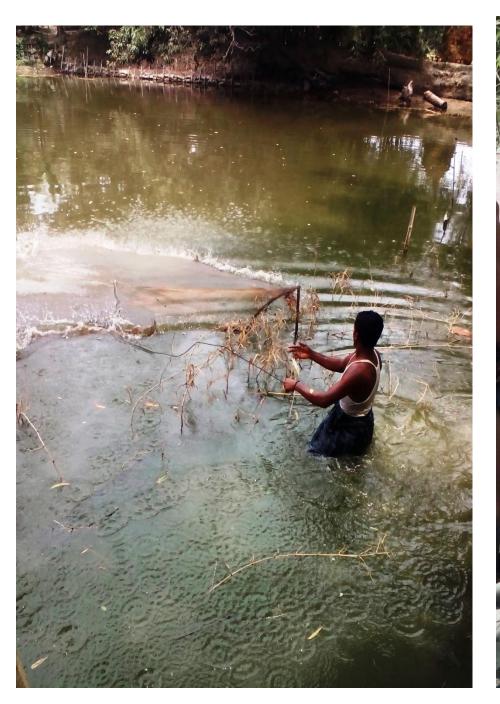
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	-	-
1.2	Net Profit (Ownership Tr. Fee added back)	83,400	1,10,400	1,24,200
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		51,400	1,29,800
	Total Cash Inflow	1,63,400	1,61,800	2,54,000
2.0	Cash Outflow			
2.1	Purchase of Product	80,000	-	-
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	1,12,000	32,000	32,000
3.0	Net Cash Surplus	51,400	1,29,800	2,22,000

SWOT ANALYSIS

Strength	WEAKNESS
 Skilled & 01 years experience Well known in local areas Position & size of ponds are very fine. 	Opponent in same areas
O _{PPORTUNITIES}	THREATS
Beside Main Road	 flood Theft



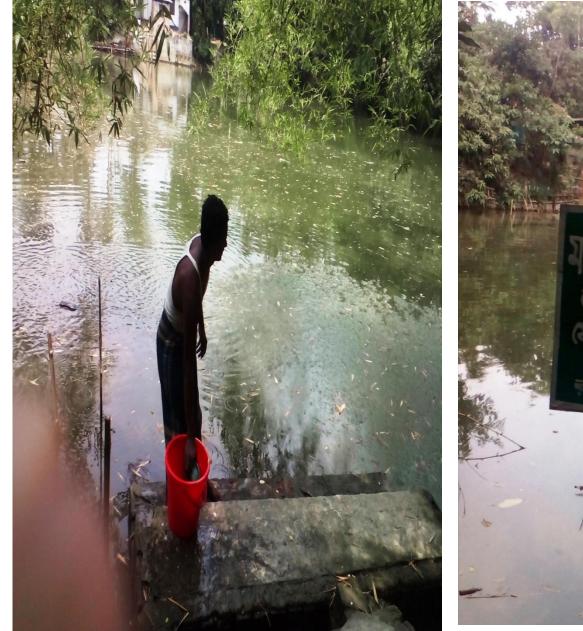




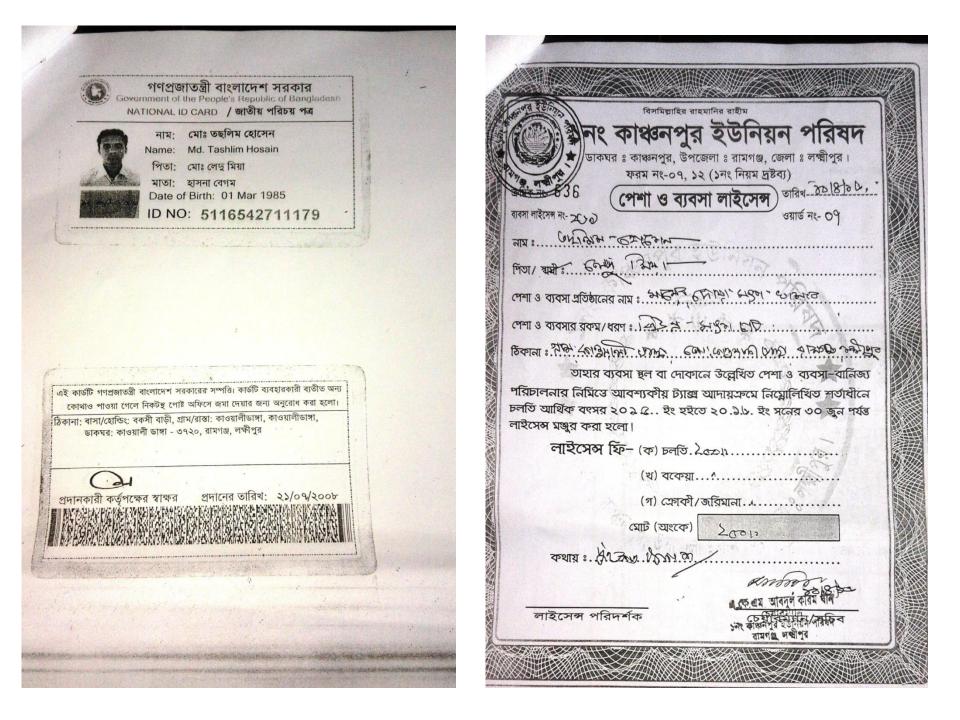


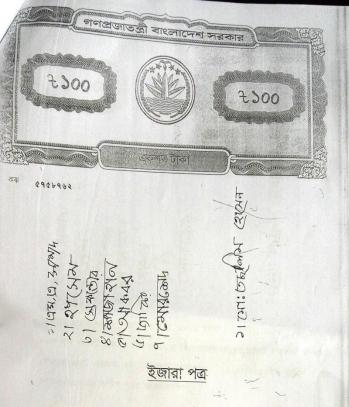








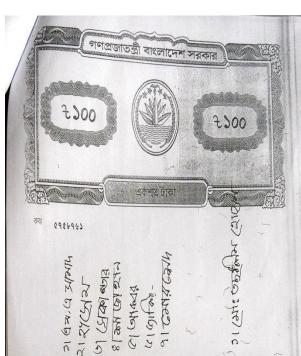




১ম পক্ষঃ ১। এম.এ সামাদ, পিতামৃত- কালু মিয়া, ২। আবুল হাদেম, পিতামৃত- নোয়াব আলী, ৩। সেকান্তর উ্ইয়া, পিতামৃত- আগ্রার উদ্দিন, ৪। শাহাজাহান, পিতামৃত- কাদর আলী, ৫। জাকির হোসেন, পিতামৃত- আঃ গৃণি, ৬। আকবর হোসেন, পিতামৃত- হাবিব উল্যা, ৭। মোঃ মোরশেদ আলম, প্রিত্র- নজির আহম্দেদ, সর্বসাং- কাওয়ালী ডাঙ্গা, উপজেলা-রামগঞ্জ, জেলা-লক্ষীপুর। অত্র ইজারা দাতাগণ।

<u>২য় পক্ষঃ</u> মোঃ তছলিম হোসেন, পিতা- লেদু মিয়া, সাং- কাওরালীডাঙ্গা, উপজেলা-রামগঞ্জ, জেলা-লক্ষ্মীপুর। অত্র ইজারা গ্রহিতা।

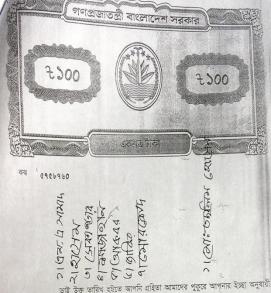
পরম করুনাময় আয়াহের নামে ইজারা নামাপত্র আরম্ভ করিতেছি যে, আমরা উজ দাতাগণ আমাদের বসত বাড়ীর থুকুর আমাদের বাড়ীর উন্নয়ন কাজ করার জন্য ইজারা



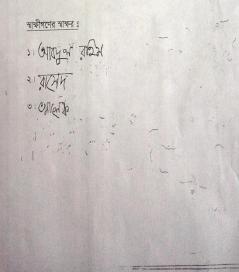
দেওয়ার প্রস্তাব করিলে, আপনি গ্রহিতা সর্বোচ্চ মূল্যে ০৫ (পাঁচ) বৎসর ১,৬৫,০০০/-(এক লক্ষ পঁয়ষটি হাজার) টাকা নেওয়ার ইচ্ছা প্রকাশ করিলে আমরা দাতাগণ আপনাকে দেওয়ার জন্য একমত হই। পুকুরের মেয়াদকাল- ১৫/০৫/২০১৫ইং তারিখ হইতে ১৫/০৫/২০২০ইং তারিখ পর্যন্ত বলবৎ থাকিনে।

3

00



মাছ চাম্ব করিয়া যাইবেন। ইহাতে কোন অংশীদার বাধা প্রদান-করিলে আইনগত অগাহ্য বলিয়া গণ্য হইবে এবং আপনার পুকুরের মাছ কেন্থ যদি কোন উপায়ে মাছ নষ্ট করে এবং নষ্ট করার জন্য কিছু ব্যবহার করে, তাহা হইংল বাংলাদেশ সরকারের মৎস্য আইনের মাধ্যমে তাহার বিচার করা হইবে



Presentend by SB Executive Design Lab April 2016 at GT

<u>For more information</u> Grameen Trust Md.TASHLIM HOSAIN

Phone No : 9017038 Cell No:01828016724

