Satata Steel and Engineering Workshop



Project by: Md. Mizanur Rahaman Identified by- Md. Ziaul Hoque Verified By: A.S.M. Shahidul Hoque

Dhamrai Unit GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Mizanur Rahaman
Age	:	17/04/1985 (31 Years)
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	03 Brothers, 02 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Kohinur Begum Md. Abdul Zobbar Member since:01/03/1990 Branch: Baliyati, Centre no.42, Group:14 Loanee No:11024 First Ioan: 2500/- Total Amount Received: Tk. 250,000 Last Loan: 50,000. Outstanding: 10,000
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others		NU's Father N/A N/A N/A N/A
Education	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Present Occupation	:	Business(Engineering Workshop)
Trade License Number		971
Business Experiences	•	5 Years
Other Own/Family Sources of Income	:	Agriculture and Service
NU Contact Info	•	01734847870
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	•	GT Dhamrai Unit Office, Dhaka



NU's mother has been a member of Grameen Bank Since 1990. At first his mother took a loan amount of 2500 BDT from Grameen Bank. She invested the money in Agriculture. NU's mother gradually improved their life standard by using GB loan. Her son is now established in her respective field.

PROPOSED BUSINESS info



Business Name	:	Satata Steel and Engineering Workshop
Address/ Location		Balia Bazaar, Dhamrai, Dhaka
Total Investment in BDT	:	200,000/-
Financing		Self BDT : 120,000 (from existing business) -60% Required Investment BDT : 80,000 (as equity) -40%
Present salary/drawings from business (estimates)		BDT 7,000
Proposed Salary		BDT 8,000
Proposed Business % of present gross profit margin	:	15%
Estimated % of proposed gross profit margin	:	15%
Agreed grace period	:	5 months

PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items: Fan (01): Welding Machine (01): Hammer (03) Square Bar Machine(01) Scale Machine(02) Present Goods Item (*)	3,000 5,000 12,000 10,000 10,000 80,000		120,000
Proposed Stock Items: (**)		80,000	80,000
Total Capital	120,000	80,000	200,000



Present Stock				
Product Name	Price			
Iron sheet Centering	30,000			
Kobza	5,000			
Kasigated Chaka	5,000			
Welding Rod	40,000			
Total Present Stock	80,000			

Proposed Item				
Product Name	Price			
Angle Float Bar	30,000			
Square Bar	15,000			
Kasigated Chaka	10,000			
Iron Sheet	10,000			
Zet Bar Tools	15,000			
Total Proposed Item	80,000			

EXISTING BUSINESS OPERATION info



Dortiouloro	Exi	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales (A)	4,000	120,000	14,40,000				
Less: Cost of Sale (B)	3600	108,000	12,96,000				
Profit (15%) (A-B)= [C]	600	18,000	216,000				
Less: Operating Costs							
Electricity bill		600	7,200				
Mobile Bill		300	9,000				
Shop Rent		800	9600				
Present Salary (Self)		7,000	84,000				
Employee Salary(01)		6,000	72,000				
Others		100	1200				
Non Cash Item:							
Depreciation Expenses (40,000*15%)		500	6000				
Total Operating Cost (D)		15,300	183,600				
Net Profit (C-D):		2,700	32,400				



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	5000	150,000	18,00,000	5,500	165,000	19,80,000	6,000	180,000	21,60,000
Less: Cost of Sale (B)	4250	1,27,500	15,30,00	4,675	1,40,250	1,68,3,000	5,100	1,53,000	1,83,6,000
Gross Profit 15% (A-B)=(C)	750	22,500	2,70,00	825	24,750	2,97,000	900	27,000	3,24,000
Less operating cost :									
Electricity bill		600	7,200		700	8400		800	9600
Mobile Bill		300	9,000		350	4,200		400	4,800
Shop Rent		800	9600		800	9600		800	9600
Present salary- self		8,000	96,000		8,000	96,000		8,000	96,000
Employee Salary (01)		6,000	72,000		6,000	72,000		6,000	72,000
Others (Night Guard Bill)		250	3000		300	3600		350	4200
Depreciation Expenses		500	6000		500	6000		500	6000
Total Operating Cost (D)		16,450	197,400		16,650	199,800		16,850	202,200
Net Profit (C-D) = (E)		6050	72,600		8,100	97,200		10,150	121,800
GT payback			32,000			32,000			32,000
Retained Income: 40,60		40,600			65,200			89,800	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & Pay)



SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	0	0
1.2	Net Profit	72,600	97,200	121,800
1.3	Depreciation (Non cash item)	6,000	6000	6,000
1.4	Opening Balance of Cash Surplus	0	46,600	117,800
	Total Cash Inflow	158,600	149,800	245,600
2.0	Cash Outflow			
2.1	Purchase of Product	80,000	0	0
2.2	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3.0	Net Cash Surplus	46,600	117,800	213,600

SWOT ANALYSIS



 Strength Environment-Friendly. Skilled & Experience Position of his shop beside main road. Pleasant personality 	WEAKNESS • Lack of investment
OPPORTUNITIES Expansion of Business Increasing the number of Customer Employment opportunity 	THREATS Competitor may create. Fire. Theft.































