Ma Tailors



Project by- Md. Moklesur

Identified by- Sonia Sultana Verified by- Khalilur Rahman Panchdona Unit Area 4

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Moklesur
Age	:	23 years(10-02-1993)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	03 brothers and 01 sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother √ Father Md. Dudh Meherr Md. Felu Mia Member since: 2002 Branch: Danga Centre no. 8/m, Group: 01 Loanee No. 1156 First loan: Tk. 5000 Existing loan: Tk20000 Outstanding:.N/A
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : : : : : : : : : : : : : : : : :	Father N/A N/A N/A N/A N/A
Education	:	Class Five

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
		- Different types of fabric and Tailoring
Initial Investment	:	50000 (father)
Trade License		918-15/16
Business Experience	:	08years
	:	
Other Own/Family Sources of Income	:	Agriculture, CNG
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01923452551
NU Project Source/Reference	:	GT Panchdona Unit Office, Narsingdi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank (GB) Since 2002. At first she took a loan amount of BDT 5000 from Grameen Bank. She Invested the money to improve their living standard.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Ma Tailors
Address/ Location	:	Panchdona , Narsingdi.
Total Investment in BDT	:	2,25,000
Financing	:	Self BDT :1,50,000 (from existing business) - 66% Required Investment BDT :75,000 (as equity) - 34%
Present salary/drawings from business (estimates)	:	BDT 6,000
Proposed Salary		BDT 7,000
Proposed Business % of present gross profit margin	:	20%
Estimated % of proposed gross profit margin	:	20%
Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Furniture: Rack-02,fan-01 Showcase 1- 15,000 Machine-03 Jukki-1,singer-1,overlock -01- 20,000 Different items of fabric: 1,15,000	150000		
Proposed Items (**) :		75000	
Total Capital	150,000	75,000	250000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Product name	Amount
Pant pcs (110*350tk)	38500
Shirt pcs (110*300tk)	33000
Coat pcs (20*600tk)	12000
Borka (19*500tk)	9500
Three pcs (30pes*400)	12000
Other cloths	10000
Total Present Stock	1,15,000

Product NameS	Amount
Pant(80pcs*350tk)	28000
Shirt(80pcs*300tk)	24000
Panjabi and borka (20pcs*400tk)	8000
Three pcs (30pes*400tk)	12000
Goj Kapor	3000
Total proposed stock	75000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)		
	Daily	Monthly	Yearly	
Sales (A)	6000	180000	2160000	
Less: Cost of sale (B)	4800	144000	1728000	
Gross Profit 20% (A-B)= [C]	1200	36000	432000	
Less: Operating Costs				
Electricity bill		1000	12000	
Mobile Bill		400	4800	
Shop rent and night guard		2500	30000	
Salary from Business (Self)		6000	72000	
labor salary (02person) and Others		24000	288000	
Non Cash Item:				
Depreciation Expenses10%		291	3500	
Total Operating Cost (D)		34191	410292	
Net Profit (C-D):		1809	21708	

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BDT)		Year 2 (BDT)				Year 3 (BDT)	
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	7000	210000	2520000	7500	225000	2700000	8000	240000	2880000
Less: Cost of Sale (B)	5600	168000	2016000	6000	180000	2160000	6400	192000	2304000
Profit 20% (A-B)=(C)	1400	42000	504000	1500	45000	1350000	1600	48000	576000
Less operating cost:									
Electricity bill		1000	12000		1100	13200		1200	4800
Mobile Bill		500	6000		600	7200		700	3600
Shop rent		2500	30000		2500	30000		2500	30000
Salary- self		6000	72000		6000	72000		6000	72000
Labor -02 and others		24000	288000		25000	300000		25500	306000
Depreciation Expenses		291	3500		291	3500		291	3500
Total Operating Cost (F)		34291	411492		35491	425892		36191	434292
Net Profit =(E-F)		7709	92508		9509	114108		11809	141708
GT payback			30000			30,000			30,000
Retained Income:			62508			84108			111708

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	75000		
1.2	Net Profit	92508	114108	141708
1.3	Depreciation (Non cash item)	3500	3500	3500
1.4	Opening Balance of Cash Surplus	0	66008	153616
	Total Cash Inflow	171008	183616	298824
2.0	Cash Outflow			
2.1	Purchase of Product	75000		
2.2	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000	30,000
2.3	Payment of GB loan			
	Total Cash Outflow	105,000	30,000	30,000
3.0	Net Cash Surplus	66008	153616	268824

SWOT Analysis

STRENGTH

- Skilled and Experienced
- Well Known Businessman
- Good communicational skill

WEAKNESS

Lack of investment

OPPORTUNITIE

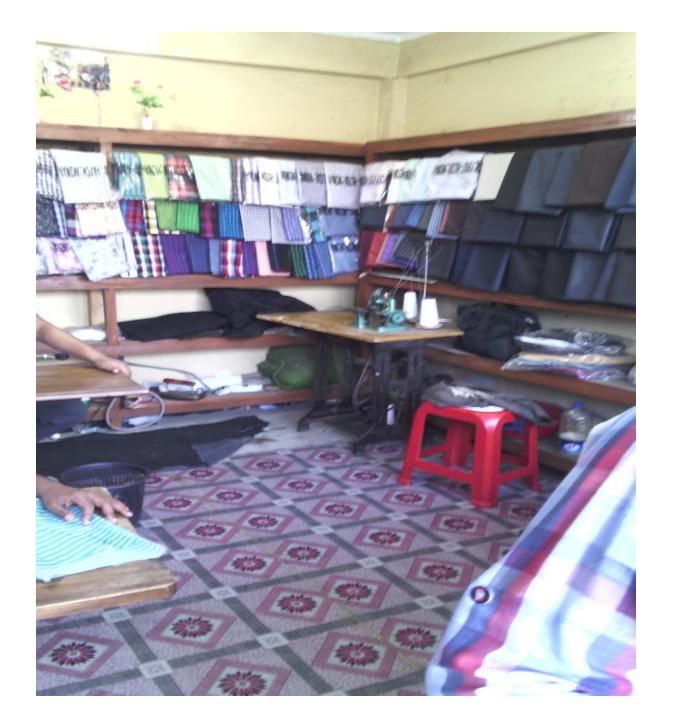
Expansion of Business

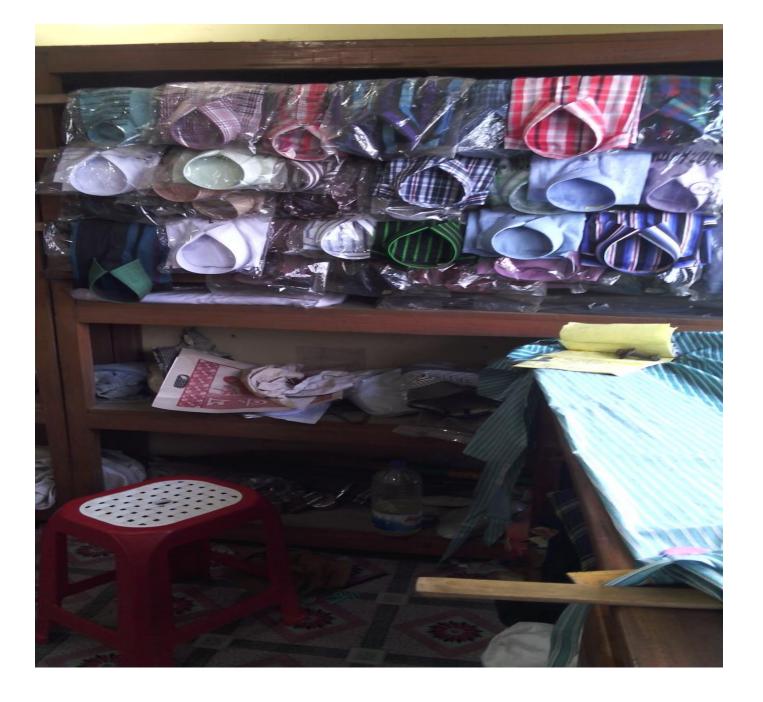
THREATS

- Competitors
- Political Unrest
- Theft













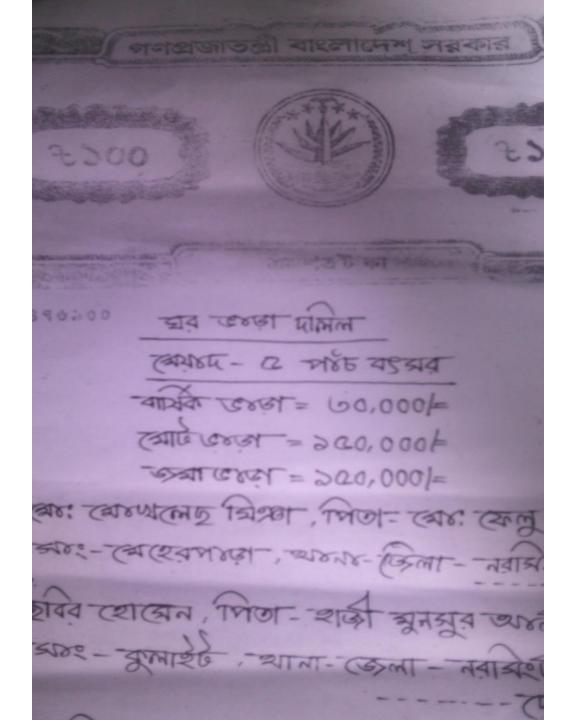




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Presented at 41st Internal Design Lab on April 28, 2016 at GT

