

## Proposed NU Business Name: **Khan Telecom**



Project identification and prepared By Mizanur Rahman  
Dhonbari,Tangail

Project verified by: Md. Mozaharun Islam



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>Md. Nazmul Khan</b>
Age	:	01/01/1996(21 Years)
Education, till to date	:	SSC
Marital status	:	Unmarried
Children	:	Nil
No. of siblings:	:	1 Brother, 1 Sister
Address	:	Vill: Jangaliya P.O : Jolchotro P.S: Modhupur,Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>Mst. Nasima Begum</b>
(iii) Father's name	:	<b>Md. Moktar Khan</b>
(iv) GB member's info	:	Branch :Ramkrishno Bari, Centre #13/(Female), Member ID: 7006, Group No:8 Member since:01/02/2009(9years) First loan: BDT 10,000
Further Information:		Existing Loan: BDT 50,000, Outstanding loan:Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	yes
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	6 years experience in running business.
Other Own/Family Sources of Income	:	yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.		01726679887
Mother's Contact No.	:	01746948595
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd, Dhonbari.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**Mst. Nasima Begum** joined Grameen Bank since 9 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

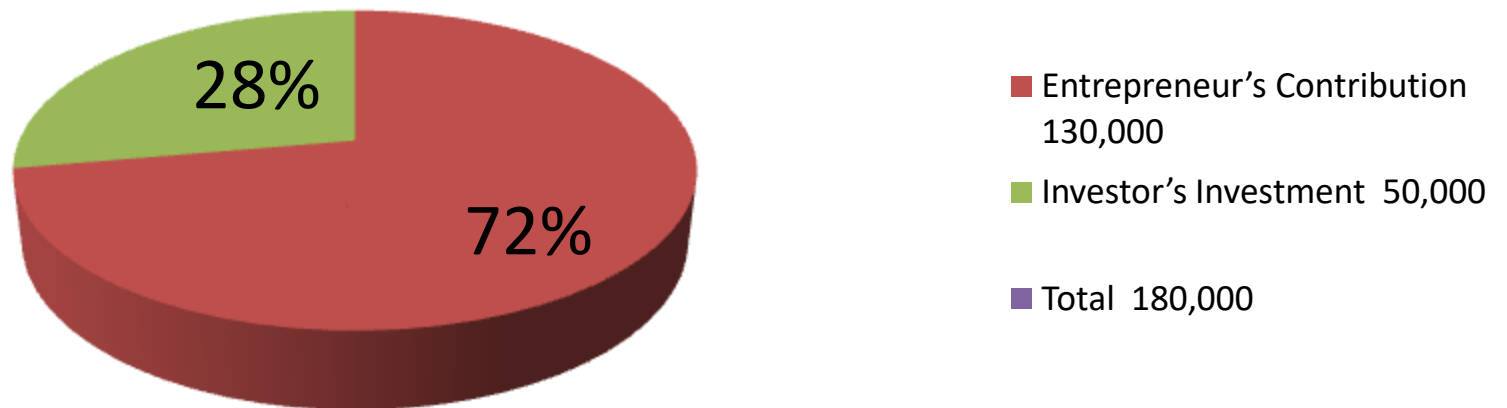
Business Name	:	<b>: Khan Telecom</b>
Location	:	
Total Investment in BDT	:	BDT 1,80,000/-
Financing	:	Self BDT 1,30,000/-(from existing business)72% Required Investment BDT 50,000/-(as equity)28%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10ft x 12ft=120square ft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like Electronic Items.</li><li>▪Average 20% gain on sale.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The shop is Rented</li><li>▪Collects goods from Dhaka</li><li>▪Agreed grace period is 3 months.</li></ul>

## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Electronic Item		60000	720000
<b>Total Sales (A)</b>		60000	720000
<b>Less. Variable Expense</b>			
Electronic Item	0	48000	576000
<b>Total variable Expense (B)</b>	0	48000	576000
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>0</b>	12000	144000
<b>Less. Fixed Expense</b>			
Rent		1600	19200
Electric Bill		700	8400
Transportation		200	2400
Salary (self)		5000	60000
Salary (staff)			0
Guard		150	1800
Entertainment		200	2400
Generator		250	3000
Mobile		200	2400
<b>Total fixed Cost (D)</b>		8300	99600
<b>Net Profit (E) [C-D]</b>		3700	44400

Particulars	Existing			Proposed			
	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Mobile	45	2000	90000	35	200	50000	70000
Battery	15	200	30000				40000
Cover	40	80	3200				3200
Charger	20	80	2800				2800
Computer			15000				15000
Security			20000				20000
<b>Total</b>			130000			50000	180000

## Source of Finance



## Financial Projection

Particular		Monthly	1st Year	2nd Year	3 <sup>rd</sup> year
Revenue (sales)			0	0	0
Stationary Item		80000	960000	1008000	1058400
Total Sales (A)		80000	960000	1008000	1058400
Less. Variable Expense					
Stationary Item	0	64000	768000	806400	846720
Total variable Expense (B)	0	64000	768000	806400	846720
Contribution Margin (CM) [C=(A-B)]	<b>0</b>	<b>16000</b>	<b>192000</b>	<b>201600</b>	<b>211680</b>
Less. Fixed Expense					
Rent		1600			
Electric Bill		700	8400	8820	9261
Transportation		200	2400	2520	2646
Salary (self)		5000	60000	63000	66150
Salary(staff)			0	0	0
Guard			0	0	0
Generator		250	3000	3150	3307.5
Entertainment		200	2400	2520	2646
Security					
Mobile		200	2400	2520	2646
Total fixed Expenses		8150	97800	102690	107825
Net Profit (E) [C-D]		7850	94200	98910	103856
Investment Payback			20000	20000	20000



# Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50000		
1.2	Net Profit	94200	98910	103856
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		74200	153110
	Total Cash Inflow	144200	173110	256966
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
3	Total Cash Outflow	70000	20000	20000
	Net Surplus	74200	153110	236966

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill :6 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

এয়ারটেল

সর্বশেষ সেবা স্মার্টফোন নেটওয়ার্ক

সুজন টেলিকম

সুজন টেলিকম

খান

টেলিকম

এন্ড

সার্ভিসিং

সেন্টার



বিকাশ

SYMPHONY

বিকাশ এখন  
টেলিটক নেটওয়ার্কে

SYMPHONY

SYMPHONY





খান টেলিকম











গণপ্রজাতন্ত্রী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকেন্দ্র

ধনবাড়ী পৌরসভা

ধনবাড়ী, টাঙ্গাইল

জন্ম সন

[বিধি- ৯, জন্ম ও মৃত্যু নিবন্ধন (পৌরসভা)

(জন্ম নিবন্ধন বহি হইতে)

নিবন্ধন বহি নং 

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# FAMILY PICTURE

