

Proposed NU Business Name: **BOYES CLUB**



Project identification and prepared by: Md. Golam rusul,
Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Bishwash



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. MOIN UDDIN
Age	:	10-05-1989 (28 Years)
Education, till to date	:	HSC
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	3 Brothers & 1 Sister
Address	:	Vill: North Sipahipara, Kaji Kosba, P.O: Rampal P.S: Munsigonj, Dist: Munsigonj
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	NURJAHAN BEGUM
(iii) Father's name	:	MD. ISRAFIL MADBOR
(iv) GB member's info	:	Branch: Rampal, Munsigonj Centre # 75(Female), Member ID: 2370, Group No: 06 Member since: 01-02-2008 (08 Years) First loan: BDT 3,000
Further Information:		Existing Loan: BDT 30000, Outstanding loan: BDT NIL
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	4 years experience in running business. He has 2 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01928-803877
Mother's Contact No.	:	01989-200197
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NURJAHAN BEGUM joined Grameen Bank since 08 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	BOYES CLUB
Location	:	Mondol Shopping Complex
Total Investment in BDT	:	BDT 220,000/-
Financing	:	Self BDT 140,000/-(from existing business) 64% Required Investment BDT 80,000/-(as equity) 36%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12 ft x 10 ft= 120 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Cloths Item .▪Average 20% gain on sale.▪The business is operating by entrepreneur. Existing 1 employee.▪The shop is rented.▪Collects goods from Nobabpur, Dhaka.▪Agreed grace period is 3 months.

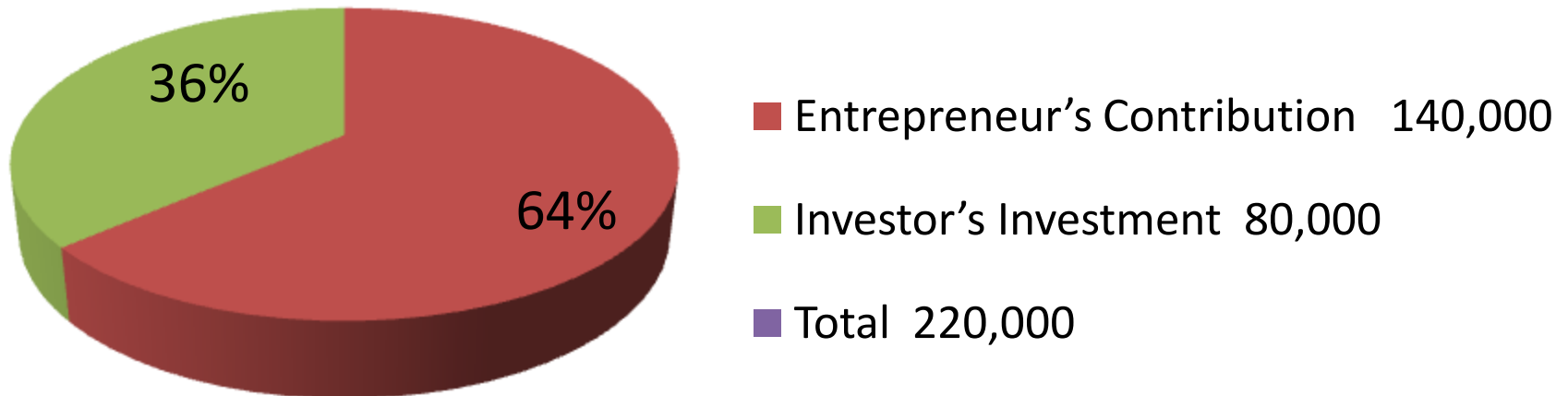
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cloth item	3000	90000	1080000
Total sales (A)	3000	90000	1080000
Less Variable Exp.			
Cloth item	2400	72000	864000
Total Variable exp. (B)	2400	72000	864000
Contribution Margin CM [C= (A-B)]	600	18000	216000
less fixed exp.			
Rent		4300	51600
Electricity bill		500	6000
Transportation		1200	14400
Salary (self)		5000	60000
Salary (staff)		3000	36000
Entertainment		300	3600
Guard		100	1200
Genaretor		100	1200
Mobile		300	3600
total fixed cost (D)		14800	177600
Net profit (E) [C-D]		3200	38400

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Shirt	150	600	90,000	100	500	50,000	140,000
Pant	100	200	20,000	100	200	20,000	40,000
Genji	100	300	30,000			0	30,000
Others			0	100	100	10,000	10,000
Total	350		140,000	300		80,000	220,000

Source of Finance



Financial Projection

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Cloth item	3500	105000	1260000	1323000	1389150
Total Sales (A)	3500	105000	1260000	1323000	1389150
less variable Expenses					
Cloth item	2800	84000	1008000	1058400	1111320
Total variable Expenses (B)	2800	84000	1008000	1058400	1111320
Contribution Margin (CM)= (A-B)	700	21000	252000	264600	277830
Less Fixed Expenses					
Rent		4300	51600	51600	51600
Electricity bill		500	6000	6000	6000
Transportation		1200	14400	14400	14400
Salary (self)		5000	60000	60000	60000
Salary (staff)		3000	36000	36000	36000
Entertainment		350	4200	4200	4200
Guard		100	1200	1200	1200
Genaretor		100	1200	1200	1200
Mobile		400	4800	4800	4800
Total Fixed Cost		14950	179400	179400	179400
Net Profit (E) (C-D)		6050	72600	85200	98430
Investment Payback			32000	32000	32000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	72,600	85,200	98430
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		40,600	93800
	Total Cash Inflow	152600	125800	192230
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	
3	Net Cash Surplus	40,600	93800	160230

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



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club

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BOY'S CLUB
NEW LOOK, ALWAYS
#928843877



FAMILY PICTURE

