Proposed NU Business Name: ILEAUS TAILORS



Project identification and prepared by: Md. Nazim Uddin Najorpur Unit, Tangail

Project verified by: Mizanur Rahaman Patoary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ANOWER HOSSEN			
Age	:	23-05-1988(29 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	01 Son & 0 Daughter			
No. of siblings:	:	01 Brother & 04 Sisters			
Address	:	Vill: Choudori Danga, P.O: Choudori Danga P.S: Nagorpur, Dist: Tangail.			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	MOST. ANOWA BEGUM			
(iii) Father's name	:	MD. AFAZ SHIKDER			
(iv) GB member's info	:	Branch: Nagorpur, Centre # 44(Female),			
		Member ID: 304, Group No: 01			
		Member since: 01-01-1995 (22 Years)			
		First loan: BDT 5,000			
Further Information:		Existing Loan: 20,000/-Outstanding Loan: 19,120/-			
(v) Who pays GB loan installment	:	No			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:				
(viii) Any other loan like GB, BRAC ASA etc	:				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01729-526628
Mother's Contact No.	:	01741-168890
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

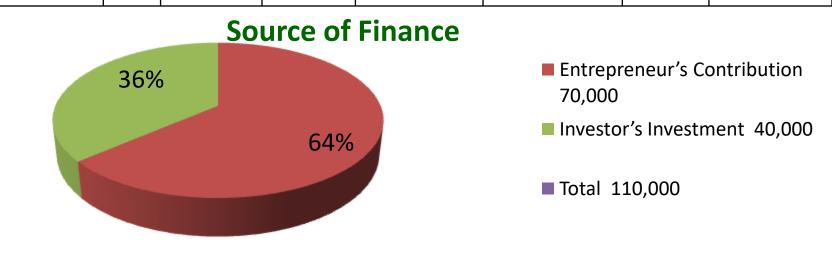
MOST. ANOWA BEGUM joined Grameen Bank since 22 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ILEAUS TAILORS			
Location	:	Union Porisod Road, Nagorpur			
Total Investment in BDT	:	BDT 1,10,000/-			
Financing	:	Self BDT 70,000/-(from existing business) 64% Required Investment BDT 40,000/-(as equity) 36%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 12 ft= 120 square ft			
Implementation	:	 He has run his Business. The business is operating by entrepreneur. Existing no employes. Collects goods from Tangail The Shop is rented Agreed grace period is 3 months. 			

	Monthly	Yearly
1500	45000	540000
1500	4500C	540000
		0
1125	33750	405000
1125	33750	405000
375	11250	135000
	500	6000
	250	3000
	500	6000
	5000	60000
	500	6000
	60	720
	500	6000
	7310	87720
	3940	47280
	Daily 1500 1500 1125 1125	

ln, costmont	Drookdown	
mvesuneni	Breakdown	

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price		Proposed Total
Pant Pitch	32	2 1000	32000	20	1000	20000	52000
Shirt Pitch	15	800	12000) 25	800	20000	32000
Long cloth	6	250	1500	,	<u> </u>	0	1500
Security			20000	,	!	0	20000
Others			4500			0	1500
Total	6	1	70000	45	'	40,000	110,000



	Financi	ial Projection (BDT)		Т	
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Pant pitch,Shirt Pitch,chote colth ETC	2100	63000	756000	793800	833490
Total Sales(A)	2100	63000	756000	793800	833490
Less Variable Expense (B)					
Pant pitch,Shirt Pitch,chote colth ETC	1575	47250	567000	595350	625118
Total Variable Expense	1575	47250	567000	595350	625118
Contributon Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373
Less Fixed Expense					
Rent		500	6000	6000	6000
Electric Bill		250	3000	3300	3600
Transportaion		500	6000	72000	864000
Salary (Self)		5000	60000	60000	60000
Entertainment		500	6000	6000	6000
Gard		60	720	720	720
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		7310	87720	154120	946520
Net Profit (E)= [C-D]		8440	101280	106344	111661
Investment Pay Back			16000	16000	16000

	Cash flow projection on business plan (rec. & Pay)							
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
	Investment Infusion by							
1.1	Investor	40,000						
1.2	Net Profit	101,280	106344	111661.2				
1.3	Depreciation (Non cash item)							
	Opening Balance of Cash							
1.4	Surplus		28000	102500				
	Total Cash Inflow	141,280	134,344	214,161				
2	Cash Outflow							
2.1	Purchase of Product	40,000						
2.2	Payment of GB Loan							
	Investment Pay Back (Including							
2.3	Ownership Tr. Fee)	16000	16000	16000				
	Total Cash Outflow	56,000	16,000	16,000				
3	Net Cash Surplus	28000	102500	180885				

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

Pictures





















FAMILY PICTURE

