Proposed NU Business Name: M/S SETHI JEWELLARY WARKSHOP



Project identification and prepared by: Modon Kumar Bisswas,
Dakshinkhan Unit, Dhaka

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	LITON CHANDRO BANIK			
Age	:	06-06-1983 (34 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	01 Douther			
No. of siblings:	:	02 Brothers 03 Sisters			
Address	:	Vill: Yousopgonj P.O Poshibazer, P.S: Rupganj, Dist: Narayanganj			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father AROTI RANI BANIK LATE SUNIL CHANDRO BANIK Branch: Dakshinkhan, Centre # 69 (Female), Member ID: 7532, Group No: 07 Member since: 29-05-1997 (20 Years) First loan: BDT 4,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: Nil Nil No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	20 years of business experience.
Own Business and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01727-676062
Family's Contact No.	:	01748-492399
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AROTI RANI BANIK joined Grameen Bank since 20 years ago. At first she took BDT 4,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

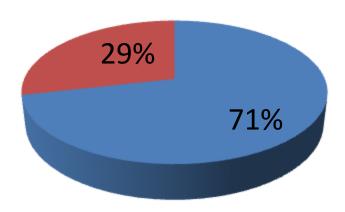
Proposed Nobin Udyokta Business Info						
Business Name	:	M/S SETHI JEWELLARY WARKSHOP				
Location	:	Poshibazer,Poshibazer,Rupganj ,Narayanganj				
Total Investment in BDT	:	BDT 210,000/-				
Financing	:	Self BDT 150,000/- (from existing business) 71%				
		Required Investment BDT 60,000/- (as equity) 29%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	16 ft x 10 ft= 160 square ft				
Security of the shop	:	BDT 50,000				
Implementation		 The business is planned to be scaled up by investment in existing goods like; kanar jumka,gold nakless,silver nakless,kanar zapsha wholes & Retailer etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing two employee. The shop is rented. Collects goods from Tathibazar, Dhaka. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Jewellary item	2,000	60,000	720,000			
Servicing	500	15,000	180,000			
Total Sales (A)	2,500	75,000	900,000			
Less. Variable Expense						
Jewellary item	1,600	48,000	576,000			
Total variable Expense (B)	1,600	48,000	576,000			
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000			
Less. Fixed Expense						
Rent		2,600	31,200			
Electricity Bill		500	6,000			
Transportation		800	9,600			
Mobile Bill		500	6,000			
Entertainment		600	7,200			
Salary (sttaf)		12,000	144,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		22,000	264,000			
Net Profit (E) [C-D)		5,000	60,000			

Investment Breakdown								
Particulars		Existing	3	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
kanar jumka	8	2500	20000	Gold	1	40000	40,000	60,000
Gold nakless	12	2500	30000	Silver	25	700	17,500	47,500
silver nakless	8	700	5600				0	5,600
Machinaries			40000				0	40,000
Secuirity Advanced			50000				0	50,000
Others			4400	Others			2,500	6,900
Total			150,000				60,000	210,000

Source of Finance

■ Entrepreneur's contibution 150000 ■ Investor's Investment 60000 ■ Total 210000



Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Jewellary item	2,500	75,000	900,000	945,000	992,250
Servicing	600	18,000	216,000	226,800	238,140
Total Sales (A)	3,100	93,000	1,116,000	1,171,800	1,230,390
Less. Variable Expense	!				
Jewellary item	2,000	60,000	720,000	756,000	793,800
Total variable Expense (B)	2,000	60,000	720,000	756,000	793,800
Contribution Margin (CM) [C=(A-B)	1,100	33,000	396,000	415,800	436,590
Less. Fixed Expense	,				
Rent	<u> </u>	2,600	31,200	31,200	31,200
Electricity Bill		525	6,300	6,615	6,946
Transportation		880	10,560	11,088	11,642
Mobile Bill		600	7,200	7,560	7,938
Entertainment	,	600	7,200	7,560	7,938
Salary (sttaf)		12,000	144,000	151,200	158,760
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item					
Depreciation		667	8,000	8,000	8,000
Total Fixed Cost		22,872	274,460	283,223	292,424
Net Profit (E) [C-D)		10,128	121,540	132,577	144,166
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	121,540	132,577	144,166
1.3	Depreciation (Non cash item)	8,000	8,000	8,000
1.4	Opening Balance of Cash Surplus		105,540	222,117
	Total Cash Inflow	189,540	246,117	374,283
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	24.000	24.000	24.000
2.3	Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	105,540	222,117	350,283

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 20Years

Own Business: 10Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

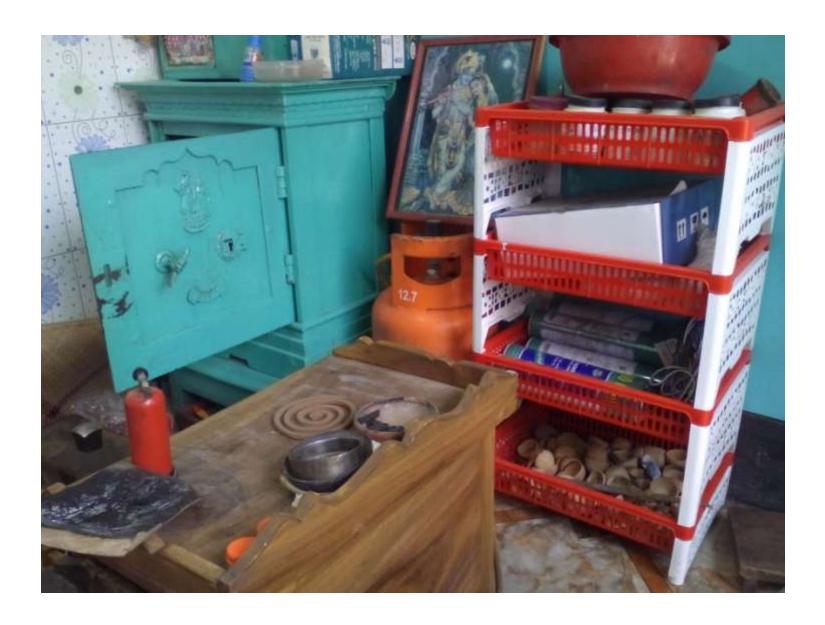
THREATS

Theft

Fire

Political unrest

Pictures

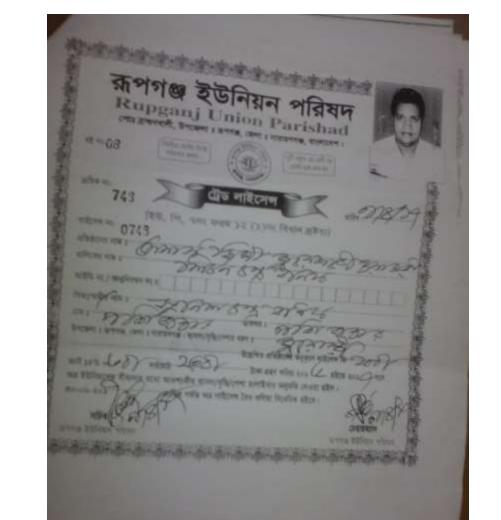














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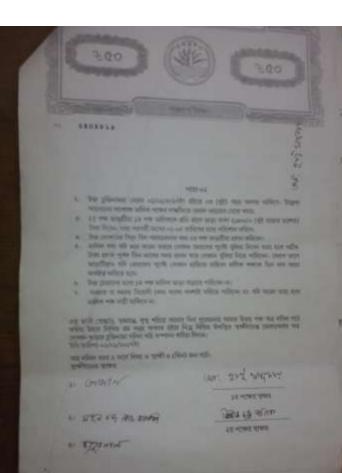
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FAMILY PICTURE

