

Proposed NU Business Name: **M/S SOHAG SHOES**



Project identification and prepared by: Modon Kumar Biswas,
Dakshinkhan Unit, Dhaka

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD ISMAIL HOSSAIN
Age	:	02-04-1985 (32 Years)
Education, till to date	:	Class Eight
Marital status	:	Single
Children	:	Nil
No. of siblings:	:	02 Brothers 03Sisters
Address	:	Vill: Dhelna P.O Talna, P.S: Khilkhet, Dist: Dhaka
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Monoara Begum
(iii) Father's name	:	Md Billal Hossain
(iv) GB member's info	:	Branch: Dakshinkhan, Centre # 39 (Female), Member ID: 3856, Group No: 05 Member since: 02-01-1997 (20Years) First loan: BDT 5,000 /- Outstanding loan: 10,860/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill Own Business and Training Info	:	06 years of business experience. : 05 years experience in running business. : He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01912-287268
Family's Contact No.	:	01836-320735
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Monoara joined Grameen Bank since 20 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

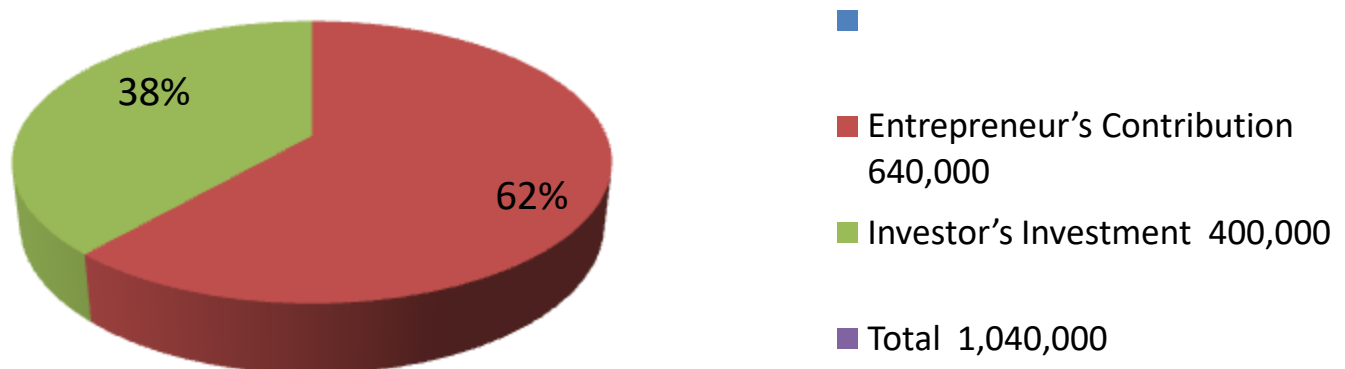
Business Name	:	M/S SOHAG SHOES
Location	:	Issapura Bazar,Rupgonj,Dhaka
Total Investment in BDT	:	BDT 10,40,000/-
Financing	:	Self BDT 6,40,000/- (from existing business) 59% Required Investment BDT 400,000/- (as equity) 41%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary	:	BDT 8,000
Size of shop	:	24 ft x 22 ft= 528 square ft
Security of the shop	:	BDT 300,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Varities Shoes wholes & Retailer etc.▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪The shop is owner.▪Collects goods from Gulistan, Dhaka.▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Varieties shoes	3,500	105,000	1,260,000
Total Sales (A)	3,500	105,000	1,260,000
Less. Variable Expense			
Varieties shoes	2,800	84,000	1,008,000
Total variable Expense (B)	2,800	84,000	1,008,000
Contribution Margin (CM) [C=(A-B)]	700	21,000	252,000
Less. Fixed Expense			
Electricity Bill		800	9,600
Transportation		800	9,600
Mobile Bill		500	6,000
Entertainment		500	6,000
Salary (self)		8,000	96,000
Total fixed Cost (D)		10,600	127,200
Net Profit (E) [C-D]		10,400	124,800

Investment Breakdown								
Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Price	Unit Price		Quantity	Price	Unit Price	
Leather Shoes	50	1250	62500	Leather Shoes	100	1250	125,000	187,500
Leather Sandle	30	1000	30000	Leather Sandle				30,000
Cads	40	800	32000	Cads	60	800	48,000	80,000
Ladies Sandle	200	350	70000	Ladies Sandle	250	350	87,500	157,500
China Sasndle	30	700	21000	China Sasndle	40	700	28,000	49,000
Children Sandle	80	550	44000	Children Sandle	80	550	44,000	88,000
Barmiss Sandle	350	90	31500	Barmiss Sandle	300	90	27,000	58,500
Bata School Cads	50	600	30000	Bata School Cads	30	600	18,000	48,000
Panda Cads	40	450	18000	Panda Cads	30	450	13,500	31,500
Shop			300000				0	300,000
Others			1000	Others			9,000	10,000
Total			640,000				400,000	1,040,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Varieties shoes	4,800	144,000	1,728,000	1,814,400	1,905,120
Total Sales (A)	4,800	144,000	1,728,000	1,814,400	1,905,120
Less. Variable Expense					
Varieties shoes	3,840	115,200	1,382,400	1,451,520	1,524,096
Total variable Expense (B)	3,840	115,200	1,382,400	1,451,520	1,524,096
Contribution Margin (CM) [C=(A-B)]	960	28,800	345,600	362,880	381,024
Less. Fixed Expense					
Electricity Bill		840	10,080	10,584	11,113
Transportation		880	10,560	11,088	11,642
Mobile Bill		600	7,200	7,560	7,938
Entertainment		500	6,000	6,300	6,615
Salary (self)		8,000	96,000	96,000	96,000
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		10,820	129,840	131,532	133,309
Net Profit (E) [C-D]		17,980	215,760	231,348	247,715
Investment Payback			160,000	160,000	160,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	400,000		
1.2	Net Profit	215,760	231,348	247,715
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		55,760	107,108
	Total Cash Inflow	615,760	287,108	334,823
2	Cash Outflow			
2.1	Purchase of Product	400,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	160,000	160,000	160,000
	Total Cash Outflow	560,000	160,000	160,000
3	Net Cash Surplus	55,760	127,108	214,823

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 06 Years
Own Business : 05 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



নবীন উদ্যোক্তা 
স্বাধীনতা, শ্রমিক শক্তি, সমাজিক ন্যায়

Bata

সোহাগ সুজ

















নবীন উদ্যোক্তা 

স্বাধীনতা, প্রবীণ শক্তি, সামাজিক দায়িত্ব






ಕರ್ನಾಟಕ ಸರ್ಕಾರ
ಕರ್ನಾಟಕ ಸರ್ಕಾರ / ಕರ್ನಾಟಕ ಸರ್ಕಾರ


 ಹೆಸರು: **ಶ್ರೀ. ಕೆ.ಎಸ್.ಎಸ್.ಎಸ್.**
 ಜನನ: **01/01/1980**
 ಧರ್ಮ: **ಹಿಂದೂ**
 ವಸತಿ: **ಕರ್ನಾಟಕ**
 ಕಾರ್ಯದರ್ಶಿ: **01/01/1980**
ID NO: 2013749063012

ಈ ಪರಿಚಯ ಪತ್ರವು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಸೇವೆಯಲ್ಲಿ ಕಾರ್ಯನಿರ್ವಹಿಸುತ್ತಿರುವುದನ್ನು ಸೂಚಿಸುತ್ತದೆ. ಇದರಲ್ಲಿ ಯಾವುದೇ ಅನಧಿಕೃತ ಅಥವಾ ಅನಧಿಕೃತವಾಗಿ ಮಾಡಿದ ಯಾವುದೇ ಬದಲಾವಣೆಗಳನ್ನು ಮಾಡಬಾರದು. ಇದನ್ನು ಸಂರಕ್ಷಿಸಿ ಮತ್ತು ಸುರಕ್ಷಿತವಾಗಿ ಇಡಬೇಕು.

ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಸೇವೆಯಲ್ಲಿ ಕಾರ್ಯನಿರ್ವಹಿಸುತ್ತಿರುವುದನ್ನು ಸೂಚಿಸುತ್ತದೆ.



রুপগঞ্জ ইউনিয়ন পরিষদ
Rugganj Union Parishad

পাট প্রদানকারী, উপজেলা ও জেলা, জেলা ও মহাসংসদ, বাংলাদেশ।

সি.সি. নং ০৩

স্বাক্ষর করা হয়েছে
তারিখ: ০৩/০৮/১৯



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পত্রিকার নং: 773



তারিখ: ০৩/০৮/১৯

পত্রিকার নং: 0773

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তারিখ: ০৩/০৮/১৯

স্বাক্ষর করা হয়েছে: শ্রীমান বিজয় কুমার
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 বাড়ির নং: ১০৮/১০২
 পরিচালক: শ্রীমান বিজয় কুমার
 পিতা: শ্রীমান বিজয় কুমার
 ঠিকানা: শ্রীমান বিজয় কুমার

তারিখ: ০৩/০৮/১৯
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 স্বাক্ষর করা হয়েছে: শ্রীমান বিজয় কুমার
 তারিখ: ০৩/০৮/১৯

স্বাক্ষর করা হয়েছে

স্বাক্ষর করা হয়েছে



FAMILY PICTURE

