#### Proposed NU Business Name: SAGAR DAIRY FARM



Project identification and prepared by: Md. Nazim Uddin Nagorpur Unit, Tangail

Project verified by: Mizanur Rahaman Patoary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SAGAR MIA		
Age	:	01-03-1988 (30 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Married		
Children	:	0 Son & 01 Daughter		
No. of siblings:	:	04 Brothers & 02 Sisters		
Address	:	Vill: Tabria, P.O: Solma bad, P.S: Nagorpur, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MOST. JULAKHA  MD. RASER MIA  Branch: Solma bad, Centre # 06 (Female),  Member ID: 4805, Group No: 08  Member since: 01-01-2007 (10 Years)  First loan: BDT 5,000		
Further Information:		Existing Loan: 50,000/-Outstanding Loan: 34,600/-		
<ul><li>(v) Who pays GB loan installment</li><li>(vi) Mobile lady</li></ul>	:	Father No		
(vii) Grameen Education Loan		No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Fish Cultivation
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725-942747
Mother's Contact No.	:	01733-162536
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. JULAKHA** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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Business Name	:	SAGAR DAIRY FARM		
Location	:	Tabria Bazar road Grameen Phone Tower, Dupria, Nagorpur		
Total Investment in BDT	:	BDT 4,40,000/-		
Financing	:	Self BDT 3,60,000/-(from existing business) 82% Required Investment BDT 80,000/-(as equity) 18%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 08 ft= 80 square ft		
Implementation	:	<ul> <li>He has one cow and one calf in his farm.</li> <li>Average daily milk production is 10 liter and milk price is BDT 60.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from paragao.</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>		

	Exesting
Particular	

Milk (8x 60)

Total Sales(A)

Less Variable Expense (B)

Straw, Bran, Medicine etc

Contributon Margin (CM) [C=(A-B)]

Total Variable Expense

Less Fixed Expense

Total Fixed Cost (D)

Net Profit (E)= [C-D]

**Electric Bill** 

Transportaion

Salary (Self)

Revnue (Sale)

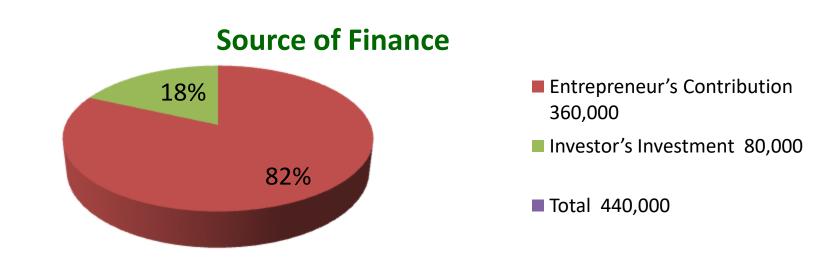
Daily

Monthly

Yearly

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Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total	
Cow	4	85000	340000	1	80000	80000	420000	
Small Calf	1	20000	20000				20000	
Total	5		360000	1		80,000	440000	



## Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Milk (11x 60)	660	19800	237600	249480	261954
Total Sales(A)	660	19800	237600	249480	261954
Less Variable Expense (B)					
Broiler Chicks	231	6930	83160	87318	91684
Total Variable Expense	231	6930	83160	87318	91684
Contributon Margin (CM) [C=(A-B)]	429	12870	154440	162162	170270
Less Fixed Expense					

32,000

32,000

32,000

Electric Bill

Transportaion

Total Fixed Cost (D)

Net Profit (E)= [C-D]

Investment Pay Back

Salary (Self)

	Cash flow projection	on business plan (rec. & Pay)						
T #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
	Investment Infusion by							
1	Investor	80,000						
2	Net Profit	82,440	86562	90890.1				
3	Depreciation (Non cash item)							
	Opening Balance of Cash							
4	Surplus		50440	105002				
	Total Cash Inflow	162,440	137,002	195,892				
2	Cash Outflow							

80,000

32000

112,000

50,440

32000

32,000

105,002

32000

32,000

163,892

2.1

2.2

2.3

3

Purchase of Product

Payment of GB Loan

Investment Pay Back

**Total Cash Outflow** 

**Net Cash Surplus** 

(Including Ownership Tr. Fee)

### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 07 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire

# Pictures



















## **FAMILY PICTURE**

