Proposed NU Business Name: JONOTA BODING AND FOME BETHAN



Project identification and prepared by: Md. Romendronarh Howlader Sonagazi Unit, Feni

Project verified by: Susanto Kumar Biswas



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	JAHANGIR ALAM				
Age	:	17-02-1985 (32 Years)				
Education, till to date	:	Class-Ten				
Marital status	:	Married				
Children	:	0 Son & 01 Daughter				
No. of siblings:	:	04 Brothers & 02 Sisters				
Address	:	Vill: Sener Khil, P.O: Kazir Hat, P.S: Sonagazi, Dist: Feni.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father LATE.BIBI HAJARA ABDUL SATTAR Branch: Moholkandi Sonagazi, Centre # 22 (Female), Member ID: 2242, Group No: 04 Member since :28-03-1996/2002 (<i>06Years</i>) First Ioan: BDT 3,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: 10,000/-Outstanding Loan :/- No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 Years experience in the business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Electric,thai Glass
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01813-055532
Mother's Contact No.	:	01822-480870
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonagazi Unit, Feni.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE.BIBI HAJARA joined Grameen Bank since 6 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

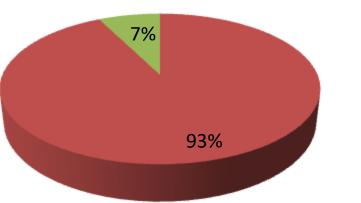
Proposed Nobin Udyokta Business Info

Business Name	:	JONOTA BODING AND FOME BETHAN	
Location	:	Bokther Munshi Bazar, High School Get, Sonagazi, Feni.	
Total Investment in BDT	:	BDT 6,70,000/-	
Financing	:	Self BDT 6,20,000/-(from existing business) 93% Required Investment BDT 50,000/-(as equity) 07%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	14 ft x 9 ft= 126 square ft	
Implementation	:	 He has run his Business. The business is operating by entrepreneur. Existing two employees. Collects goods from Feni. Average 20 % gain on Sales. The Shop is rented. Agreed grace period is 3 months. 	

Exestin	g		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
,Blanket pillow,Jagim,Bed Sheet,Cotton ETC	49	0 14700	1764000
Total Sales(A)	49	0 14700	1764000
Less Variable Expense (B)			0
Combole,Pillow,Jagim,Bed Sheet,Cotton ETC	36	75 110250	1323000
Total Variable Expense	36	75 110250	1323000
Contributon Margin (CM) [C=(A-B)]	12	25 36750	441000
Less Fixed Expense			
Rent		3200	38400
Electric Bill		1000	12000
Transportaion		2000	24000
Salary (Self)		500	0000
Salary (Staff)		2000	240000
Intertainment		400	4800
Mobil Bill		500	0 6000
Total Fixed Cost (D)		32100	385200
Net Profit (E)= [C-D]		4650	55800

Investment Breakdown

		Proposed					
			Amount		Unit	Amount	Proposed
Particulars	Qty.	Unit Price	(BDT)	Qty.	Price	(BDT)	Total
Blanket	40	2500	100000			0	100000
Pillow	30	400	12000	80	400	32000	44000
Jagim	10	5000	50000			0	50000
Bed Sheet	20	600	12000	30	600	18000	30000
Security			420000			0	420000
Others			26000			0	26000
	100	8500	620000	110	1000	50000	670000
4							



- Source of Finance
- Entrepreneur's Contribution 620,000
- Investor's Investment 50,000

Total 670,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Blanket,Pillow,Jagim,Bed Sheet,Cotton ETC	5400	162000	1944000	2041200	2143260
Total Sales(A)	5400	162000	1944000	2041200	2143260
Less Variable Expense (B)					
Blanket,Pillow,Jagim,Bed Sheet,Cotton ETC	4050	121500	1458000	1530900	1607445
Total Variable Expense	4050	121500	1458000	1530900	1607445
Contributon Margin (CM) [C=(A-B)]	1350	40500	486000	510300	535815
Less Fixed Expense					
Rent		3200	38400	38400	38400
Electric Bill		1000	12000	12300	12600
Transportaion		2000	24000	25200	26460
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		20000	240000	240000	240000
Entertainment		400	4800	4800	4800
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		32100	385200	386800	388460
Net Profit (E)= [C-D]		8400	100800	105840	111132
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

С	Doution			
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	100,800	105840	111132
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		80800	166640
	Total Cash Inflow	150,800	186,640	277,772
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	80,800	166,640	257,772



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill :10 Years Skill and experience; THREATS **O**pportunities Theft Huge demand in the community Fire Location of shop; Regular customers;

Pictures









FAMILY PICTURE



FAMILY PICTURE