#### Proposed NU Business Name: TASIN FOM & PORDA CORNAR

Project identification and prepared by: Golam Rasul, Munshiganj Unit, Munshiganj

Project verified by: Arefin Sumsul



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD MOZAMMEL HOSSAIN	
Age	:	10-11-1982 (34 Years)	
Education, till to date	:	Class Ten	
Marital status	:	Married	
Children	:	2 Son	
No. of siblings:	:	3 Brother & 1 Sister	
Address	:	Vill: Shipahipara P.O: Rampal P.S: Munshiganj Sadar ,Dist: Munshiganj	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOMOTAJ BEGUM DEAD MOFIZUL VUAYA Branch: Rampal Centre # 70 (Female), Member ID: 5804/3, Group No: 02 Member since: 01-02-2012(05 Years) First Ioan: BDT 10,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 30,000/- Outstanding loan: BDT 16,380/- Mother No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has training Two years
Other Own/Family Sources of Income		None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01916-606306
Father's Contact No.	:	01981-025229
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munshiganj Unit, Munshiganj

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

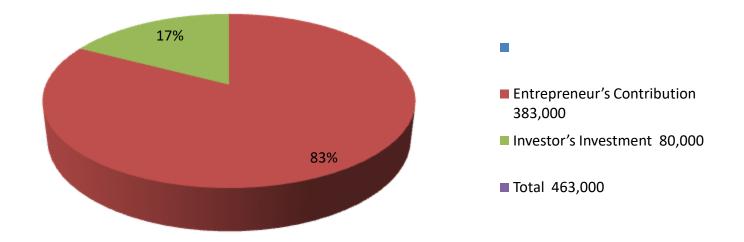
**MOMOTAJ BEGUM** joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	TASIN FOM & PORDA CORNAR			
Location	:	Farin plazza, Shipahipara, Rampal, Munshiganj Sadar, Munshiganj			
Total Investment in BDT	:	BDT 463,000/-			
Financing	:	Self BDT 383,000(from existing business) 83 % Required Investment BDT 80,000(as equity) 17%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 12 ft= 240 square ft			
Security of the shop	:	30,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Jaket Corton, fom, Cloth, etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing Two employee.</li> <li>He is doing his business in rent place.</li> <li>Collects goods from Islampur, Bongshal.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Garments item	4,000	1,20,000	14,40,000			
Total Sales (A)	4,000	1,20,000	14,40,000			
Less. Variable Expense						
Garments item	3,200	96,000	11,52,000			
Total variable Expense (B)	3,200	96,000	11,52,000			
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000			
Less. Fixed Expense						
Rent		3,500	42,000			
Transport		2,000	24,000			
Electricity Bill		1,500	18,000			
Mobile Bill		300	3,600			
Salary (self)		5,000	60,000			
Salary (Staff)		6,000	72,000			
Entertainment		300	3,600			
Guard		100	1,200			
Genaretor		100	1,200			
Total fixed Cost (D)		18,800	225,600			
Net Profit (E) [C-D)		5,200	62,400			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Jaket corton cloth (3340*60)	200,400	60,000	260,400			
Fom (30*4000)	120,000	20,000	140,000			
Cloth (25*2500)	62,500		62,500			
Other	100		100			
Total	383,000	80,000	463,000			

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3 <sup>rd</sup> Year
Revenue (sales)					
Garments item	4,500	1,35,000	16,20,000	17,01,000	17,86,050
Total Sales (A)	4,500	1,35,000	16,20,000	17,01,000	17,86,050
Less. Variable Expense					
Garments item	3,600	108,000	12,96,000	13,60,800	14,28,840
Total variable Expense (B)	3,600	108,000	12,96,000	13,60,800	14,28,840
<b>Contribution Margin (CM)</b>					
[C=(A-B)	900	27,000	3,24,000	3,40,200	3,57,210
Less. Fixed Expense					
Rent		3,500	42,000	42,000	42,000
Transport		2,000	24,000	24,200	24,400
Electricity Bill		1,500	18,000	18,000	18,000
Mobile Bill		300	3,600	3,700	3,800
Salary (self)		5,000	60,000	60,000	60,000
Salary (Staff)		6,000	72,000	72,000	72,000
Entertainment		300	3,600	3,700	3,800
Guard		100	1,200	1,200	1,200
Genaretor		100	1,200	1,200	1,200
Total Fixed Cost		18,800	225,600	226,000	226,400
Net Profit (E) [C-D)		8.200	98.400	114.200	130.810

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	98,400	114,200	130,810
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		66,400	148,600
	Total Cash Inflow	178,400	180,600	279,410
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	66,400	148,600	247,410



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:02 Experience & Skill : 05 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

















# **FAMILY PICTURE**