Proposed NU Business Name: JAHIDUL GORU KHAMAR

Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: Abdul Mannan Talukder



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|--|-----|---|--|--|--|
| Name | : | MD. JAHIDUL ISLAM MONDOL | | | |
| Age | : | 27-06-1982 (34 Years) | | | |
| Education, till to date | : | Class-5 | | | |
| Marital status | : | Married | | | |
| Children | : | 1 Daughter | | | |
| No. of siblings: | : | 2 Brother & 2 Sisters | | | |
| Address | : | Vill: Kashiyapukur, P.O: Pocamaria, P.S: Puthia, Dist: Rajshahi | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband 's name (iv) GB member's info | : : | Mother Father MOST. MORIOM BEGUM MD. KERAMOT ALI MONDOL Branch: Shilmaria ,Puthia ,Centre # 09(Female), Member ID: 6899/2, Group No: 04 Member since: 2004 to (13Years) First Ioan: BDT 5,000/- | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | | Existing Loan: BDT 110,000/-, Outstanding loan: 106,040 Self No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 15 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | | Agriculture |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01799-952132 |
| Brother 's Contact No. | : | 01722-868612 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

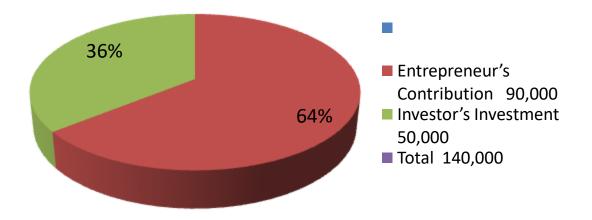
MOST. MORIOM BEGUM joined Grameen Bank since 13 years ago. At first She took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

| Proposed Nobin Udyokta Business Info | | | |
|--|---|--|--|
| Business Name | : | JAHIDUL GORU KHAMAR | |
| Location | : | Kashiyapukur , Pocamaria , Puthia , Rajshahi. | |
| Total Investment in BDT | : | BDT 140,000/- | |
| Financing | : | Self BDT 90,000/-(from existing business) 64% | |
| | | Required Investment BDT 50,000/-(as equity) 36% | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- | |
| Proposed Salary | : | BDT 5,000/- | |
| Size of shop | : | 10 ft x 15 ft = 150 square ft | |
| Implementation | : | He has two ox in his farm The business is operating by entrepreneur himself. Existing no employee. The farm is owned. Collects goods from Mollapara . Agreed grace period is 3 months. | |

| Existing Business (BDT) | | | | |
|-----------------------------------|-----------|---------|--|--|
| Particular | Quarterly | Yearly | | |
| Revenue (sales) | | | | |
| Ox | 40,000 | 160,000 | | |
| Total Sales (A) | 40,000 | 160,000 | | |
| Less. Variable Expense | | | | |
| Total variable Expense (B) | | | | |
| Contribution Margin (CM) [C=(A-B) | 40,000 | 160,000 | | |
| Less. Fixed Expense | | | | |
| Electricity Bill | 600 | 2,400 | | |
| Transportation | 600 | 2,400 | | |
| Salary (self) | 15,000 | 60,000 | | |
| Straw, Bran, Medicine etc | 6,000 | 24,000 | | |
| Bank Charge | 300 | 1,200 | | |
| Mobile Bill | 600 | 2,400 | | |
| Total fixed Cost (D) | 23,100 | 92,400 | | |
| Net Profit (E) [C-D) | 16,900 | 67,600 | | |

| Investment Breakdown | | | | | |
|----------------------|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| Ox (2x45,000) | 90,000 | 40,000 | 130,000 | | |
| Feed | - | 10,000 | 10,000 | | |
| Total | 90,000 | 50,000 | 140,000 | | |

Source of Finance



| Financial Projection (BDT) | | | | | | |
|-----------------------------------|-----------|----------|----------|----------------------|--|--|
| Particular | Quarterly | 1st Year | 2nd Year | 3 rd Year | | |
| Revenue (sales) | | | | | | |
| Ox | 50,000 | 200,000 | 210,000 | 220,500 | | |
| Total Sales (A) | 50,000 | 200,000 | 210,000 | 220,500 | | |
| Less. Variable Expense | | | | | | |
| Total variable Expense (B) | - | - | - | - | | |
| Contribution Margin (CM) [C=(A-B) | 50,000 | 200,000 | 210,000 | 220,500 | | |
| Less. Fixed Expense | | | | | | |
| Electricity Bill | 600 | 2,400 | 2,400 | 2,400 | | |
| Transportation | 600 | 2,400 | 2,400 | 2,400 | | |
| Salary (self) | 15,000 | 60,000 | 60,000 | 60,000 | | |
| Straw, Bran, Medicine etc | 9,000 | 36,000 | 37,800 | 39,690 | | |
| Bank Charge | 300 | 1,200 | 1,200 | 1,200 | | |
| Mobile Bill | 600 | 2,400 | 2,400 | 2,400 | | |
| Total Fixed Cost | 26,100 | 104,400 | 106,200 | 108,090 | | |
| Net Profit (E) [C-D) | 23,900 | 95,600 | 103,800 | 112,410 | | |
| Investment Payback | | 20,000 | 20,000 | 20,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|------|---------------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 95,600 | 103,800 | 112,410 |
| 1.3 | Depreciation (Non cash item) | - | - | - |
| 1.4 | Opening Balance of Cash Surplus | - | 75,600 | 83,800 |
| | Total Cash Inflow | 145,600 | 179,400 | 196,210 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 20,000 | 20,000 | 20,000 |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 |
| 3 | Net Cash Surplus | 75,600 | 159,400 | 176,210 |



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : Years Skill and experience; THREATS **O**pportunities Theft Huge demand in the community Political unrest Location of farm; Regular customers;

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