

Proposed NU Business Name: **H M HASAN ENTERPRISES**



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Brief Bio of The Proposed Nobin Udyokta

Name	:	HASSAN MIRJA
Age	:	10-08-1991(26Years)
Education, till to date	:	M A
Marital status	:	Married
Children	:	-
No. of siblings:	:	02 Brothers & 2 Sisters
Address	:	Vill: Kopatia P.O: Mawna,.P.S: Sreepur, Dist: Gazipur.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	HALIMA AKTER
(iii) Father's name	:	SHABUDDIN MIRJA
(iv) GB member's info	:	Branch:Gazipur Sreepur , Centre # 36(Female), Member ID: 7711/1 Group No: 08 Member since: 12-04-2007 (10Years) First loan: BDT 5,000/-
Further Information:		Existing loan: 60,000.Outstanding loan: 45,720/-
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	04 years experience in running business. 04 Years in own business. He has no training
Other Own/Family Sources of Income	:	bricks, bale (30,000/- Monthly)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-713942
Family's Contact No.	:	01714-986915
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Unit ,Mawna Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HALIMA AKTER; joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info

Business Name	:	H M HASSAN MIRJA
Location	:	Anando bazar.Sreepsur, Gazipur.
Total Investment in BDT	:	BDT : 2,60,000 /-
Financing	:	Self BDT 2,00,000/- (from existing business) 77% Required Investment BDT 60,000/- (as equity) 23%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10ft x 15 ft= 150 ft square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods Gas Stove, Gas Slender etc.▪Average 15% gain on sale.▪The business is operating by entrepreneur. Existing no employees. After getting equity fund 01 employee will be appointed▪The shop is rented▪Collects goods from Mawna.▪Agreed grace period is 3 months

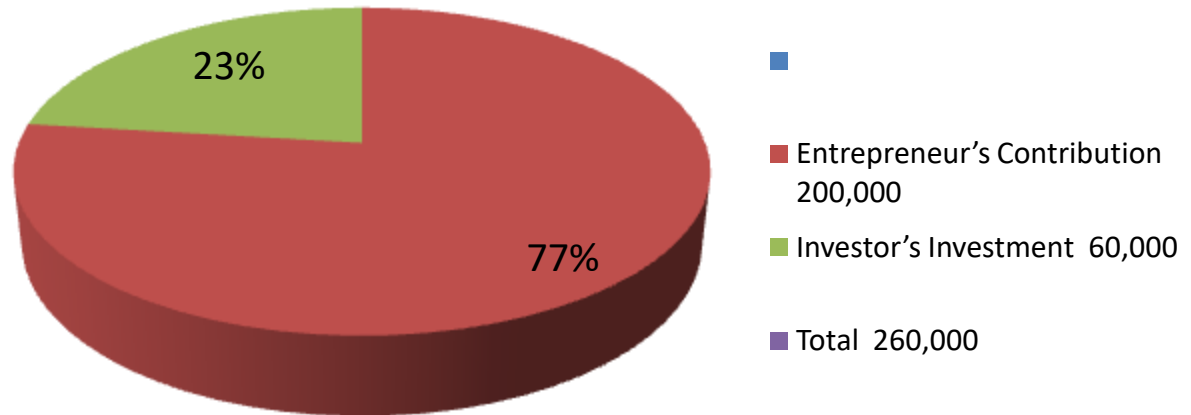
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Gas Stove, Gas Slender etc.	4,000	1,20,000	1,440,000
Total Sales (A)	4,000	1,20,000	1,440,000
Less. Variable Expense			
Total variable Expense (B)	3,400	1,02,000	1,224,000
Contribution Margin (CM) [C=(A-B)]	6,00	18,000	2,16,000
Less. Fixed Expense			
Rent		1,200	14,400
Electricity Bill		5,00	6,000
Transportation		5,00	6,000
Salary (self)		5,000	60,000
Salary (staff)		4,000	48,000
Entertainment		2,00	2,400
Mobile Bill		2,00	2,400
Total fixed Cost (D)		11,600	1,39,200
Net Profit (E) [C-D]		6,400	76,800

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Gas Stove,	27	1,500	40,500	20	1,500	30,000	50,500
Gas Slender	40	2,300	92,000	12	2,300	27,600	1,19,600
Others			17,500	0	0	2,400	17,500
Security	-	-	50,000			0	50,000
Total			2,00,000			60,000	2,60,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Gas Stove, Gas Slender etc.	6,500	1,95,000	2,340,000	2,457,000	2,579,850
Total Sales (A)	6,500	1,95,000	2,340,000	2,457,000	2,579,850
Less. Variable Expense					
Total variable Expense (B)	5,525	1,65,750	1,989,000	2,088,450	2,192,872
Contribution Margin (CM) [C=(A-B)]	9,75	29,250	3,51,000	3,68,550	3,86,977
Less. Fixed Expense					
Rent		1,200	14,400	14,400	14,400
Electricity bill		1,000	12,000	12,000	12,000
Transportation		1,200	14,400	14,400	14,400
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		8,000	96,000	96,000	96,000
Entertainment		3,00	3,600	3,800	4,000
Mobile Bill		3,00	3,600	3,800	4,000
Total Fixed Cost		17,000	2,04,000	2,04,400	2,04,800
Net Profit (E) [C-D]		12,250	1,47,000	1,64,150	1,82,177
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

<i>SL</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	1,47,000	1,64,150	1,82,177
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		77,280	2,17,430
	Total Cash Inflow	2,07,000	2,41,430	3,99,607
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan	45,720		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	1,29,720	24,000	24,000
3	Net Cash Surplus	77,280	2,17,430	3,75,607

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of farm;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures





12 kg LP Gas

TOTALGAZ
12 kg LP GAS

JAMUNA
12 Kg Gas
JAMUNA GAS
OFF REGULATOR AFTER USE

12.7
जमुना
12 Kg LP Gas

बसुना
12 Kg LP Gas

13.4
Bin Habibi
12 Kg LP Gas



FAMILY PICTURE

