

Proposed NU Business Name :KHAN CONFAKSHONARY



Project identification and prepared by: Md. NAZIMUDDIN
NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta

Name	:	Md. BABU KHAN
Age	:	08-10-1986(31 Years)
Education, till to date	:	S,S,C
Marital status	:	married
Children	:	1 son
No. of siblings:	:	1 Brother,5 Sister.
Address	:	Vill: ghuni para .P.O Salemabad , P.S: nagourpur , Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Mst. Sofia begum
(iii) Father's name	:	Late :kashim khan
(iv) GB member's info	:	Branch vadra Centre #9 (Female), Member ID : 9515/1 , Group No: 11 Member since:05/05/2009 First loan: BDT 10,000 /- Outstanding loan: 60,000
Further Information:		
(v) Who pays GB loan installment	:	Brother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and Training Info	:	12 years experience in running business. He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718600177
Family's Contact No.	:	01799132163
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Sofia begum

joined Grameen 7 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . business

Proposed Nobin Udyokta Business Info

Business Name	:	KHAN CONFAKSHONARY
Location	:	tabareya bazaar, nagourpur, tangail
Total Investment in BDT	:	BDT282,000/-
Financing	:	Self BDT 202 ,000/- (from existing business 72% Required Investment BDT 80,000/- (as equity) 28%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10 ft= 100square ft
Security of the shop	:	130000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; shop , loosen cream face wash ,paste Howell glycerin , etc.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rent.▪Collects goods from nagourpur▪Agreed grace period is 3 months.

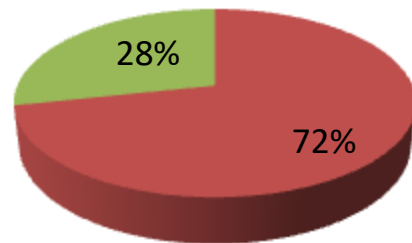
Existing Business (BDT)

BDT (TK)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
; shop ,loosen face wash past cream glesarean	2500	76000	912000
Total Sales (A)	2500	76000	912000
Less. Variable Expense			
shop ,loosen face wash past cream glesarean	0	60800	729600
Total variable Expense (B)	0	60800	729600
Contribution Margin (CM) [C=(A-B)]	0	15200	182400
Less. Fixed Expense			
Rent		1500	18000
Electricity Bill		300	3600
Transportation		,300	3600
Mobile Bill		300	3600
Entertainment		200	2400
janitor		100	1200
Salary (self)		5,000	60,000
Total fixed Cost (D)		7700	92400
Net Profit (E) [C-D]		7500	90,000

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Soap	150	35	5,250			0	5,250
Lotion	20	150	3,000	50	150	7,500	10,500
Biscuits			20,000			0	20,000
Cosmetic'			60,000			50,000	110,000
Wheel			30,000			0	30,000
Rice	8	2,200	17,600			0	17,600
Powder			10,000			0	10,000
Tooth Powder			5,000			0	5,000
minaral water	30	1,000	30,000			0	30,000
Others			21,150			22,500	43,650
	208	3385	202,000	50	150	80,000	282000

Source of Finance



- Entrepreneur's Contribution 202,000
- Investor's Investment 80,000
- Total 282,000

Financial Projection (BDT)

Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)				
shop , loosen cream face wash ,paste Howell glycerin	76000	912000	957600	1005400
Total Sales (A)	76000	912000	957600	1005400
Less. Variable Expense				
shop , loosen cream face wash ,paste Howell glycerin	60800	729600	766080	804384
Total variable Expense (B)	60800	729600	766080	804384
Contribution Margin (CM) [C=(A-B)	15200	182400	191520	201016
Less. Fixed Expense				
Rent	1500	18000	18000	18000
Electricity Bill	300	3600	3600	3600
Mobile Bill	300	3600	3800	3800
generator	100	1200	1200	1200
Entertainment	200,	2400	2600	2600
transportation	300	3600	3800	3800
Salary (self)	5000	60,000	60,000	60,000
Total Fixed Cost	7700	92400	93000	93000
Net Profit (E) [C-D)	7500	90,000	98520	108016
Investment Payback		32000	32000	32000

Cash flow projection on business plan (rec. & Pay)

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	90000	98520	108016
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		58000	124520
	Total Cash Inflow	170000	156520	232536
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112000	32000	32,000
3	Net Cash Surplus	58,000	124520	200536

SWOT ANALYSIS

STRENGTH

Employment: Self: Family:0 Others:
Experience & Skill : Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

খান কনফেশনারী

প্রো: মোঃ শিমুল খান (বাবু)
মোবাইল: 01718600177

খান কনফেশনারী

খান
কনফেশনারী
এখানে
জাম্বাদিনের
কেকের
অর্ডার
নেওয়া
হয়।

WALTON
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FAMILY PICTURE

