

Proposed NU Business Name: **SUPER STAR TAILORS**



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Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	SUMON KUMAR SARKAR
Age	:	01-07-1986 (30 Years)
Education, till to date	:	Class - Eight
Marital status	:	Unmarried
Children	:	0 Son & 0 Daughter
No. of siblings:	:	01 Brother & 01 Sister
Address	:	Vill: Guni Para, P.O: Solishabad Pur , P.S: Nagorpur, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST.SHAFALI RANI SARKAR
(iii) Father's name	:	KALI POD SARKAR
(iv) GB member's info	:	Branch: Solishabad Pur , Centre # 48(male), Member ID: 6462/1, Group No: 04 Member since: 01-07-2002 -2012(10Years) First loan: BDT 5,000
Further Information:		Existing Loan: 50,000/-Outstanding Loan :36,800/-
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	NO

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	04 years experience in running business. He has 01 Year training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01729-386931
Mother's Contact No.	:	01738-720492
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST.SHAFALI RANI SARKAR joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

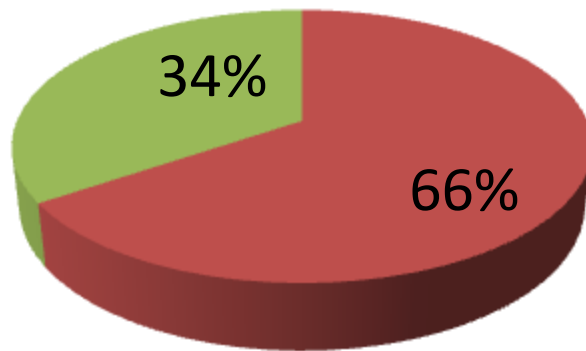
Business Name	:	SUPER STAR TAILORS
Location	:	Te-baria bazar, Aricha road, Nagorpur
Total Investment in BDT	:	BDT 1,45,000/-
Financing	:	Self BDT 95,000/- (from existing business) 66% Required Investment BDT 50,000/- (as equity) 34%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	20 ft x 10 ft = 200 square ft
Implementation	:	<ul style="list-style-type: none">▪ He has run his Business.▪ The business is operating by entrepreneur. Existing two employees.▪ Collects goods from Tangail▪ The Shop is owned.▪ Agreed grace period is 3 months.

Existing

Particular	Daily	Monthly	Yearly
Revenue (Sale)			
One Colour,Print Cloth,Tory Cloth,Pitch ETC	3500	105000	1260000
Total Sales(A)	3500	105000	1260000
Less Variable Expense (B)			0
One Colour,Print Cloth,Tory Cloth,Pitch ETC	2975	89250	1071000
Total Variable Expense	2975	89250	1071000
Contribution Margin (CM) [C=(A-B)]	525	15750	189000
Less Fixed Expense			
Electric Bill		400	4800
Transportation		500	6000
Salary (Self)		5000	60000
Salary (Staff)		5000	60000
Entertainment		200	2400
Guard		100	1200
Generator		100	1200
Mobile Bill		300	3600
Total Fixed Cost (D)		11600	139200
Net Profit (E)= [C-D]		4150	49800

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
One Colour Pitch	800	50	40,000	400	50	20,000	60,000
Print Cloth	400	50	20,000	200	50	10,000	30,000
Tore Cloth	100	100	10,000	100	100	10,000	20,000
Shirt Pitch	30	50	1,500			0	1,500
Pant Pitch	20	500	10,000			0	10,000
Other			13,500			10,000	23,500
	1350	750	95,000	700	200	50,000	145,000

Source of Finance



- Entrepreneur's Contribution 95,000
- Investor's Investment 50,000
- Total 145,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
One Colour,Print Cloth,Tory Cloth,Pitch ETC	4000	120000	1440000	1512000	1587600
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
Straw, Bran, Medicine etc	3400	102000	1224000	1285200	1349460
Total Variable Expense	3400	102000	1224000	1285200	1349460
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Electric Bill		400	4800	5100	5400
Transportaion		500	6000	6300	6615
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Gard		100	1200	1200	1200
Generator		100	1200	1200	1200
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		11600	138000	138700	139415
Net Profit (E)= [C-D]		6400	76800	80640	84672
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	76,800	80640	84672
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		56800	117440
	Total Cash Inflow	126,800	137,440	202,112
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	56,800	117,440	182,112

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 04 Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire

Pictures









FAMILY PICTURE

