#### **Proposed NU Business Name: BADLI GORUR KHAMAR**



Project identification and prepared by: Kobir Raksam, Taherpur Unit, Rajshahi

Project verified by: Abdul Mannan Talukder



| Brief Bio of The Proposed Nobin Udyokta   |       |   |  |  |  |
|---|-------|---|--|--|--|
| Name  | :     | MD MOHIBUL ALAM   |  |  |  |
| Age   | :     | 20-06-1995 (22 Years)   |  |  |  |
| Education, till to date   | :     | BA (Ongoing)  |  |  |  |
| Marital status  | ••    | Single  |  |  |  |
| Children  | ••    |   |  |  |  |
| No. of siblings:  | :     | 1 Brother & 1 Sister  |  |  |  |
| Address   | :     | Vill: Kismot Bogura, P.O: Aroil, P.S: Durgapur, Dist: Rajshahi  |  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                  | : : : | Mother Father  MOST. BADLI BEGUM  MD NOZRUL ISLAM  Branch: Moupara Durgapur, Centre # 27 (Female),  Member ID: 2855, Group No: 01  Member since: 05-05-2008 (09 Years)  First loan: BDT 4,000 |  |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 30,000, Outstanding loan: BDT 28,020/- Father No No No   |  |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | :  | Nil   |
|---|----|---|
| Business Experiences and  | :  | 05 years experience in running business.                        |
| Training Info   | :  | He has no training.   |
| Other Own/Family Sources of Income  | •• | -   |
| Other Own/Family Sources of Liabilities   | •• | None  |
| Entrepreneur Contact No.  | •• | 01783-037596  |
| Mother's Contact No.  | :  | 01735-123207  |
| NU Project<br>Source/Reference  | :  | Grameen Shakti Samajik Byabosha Ltd. Taherpur Unit,<br>Rajshahi |

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

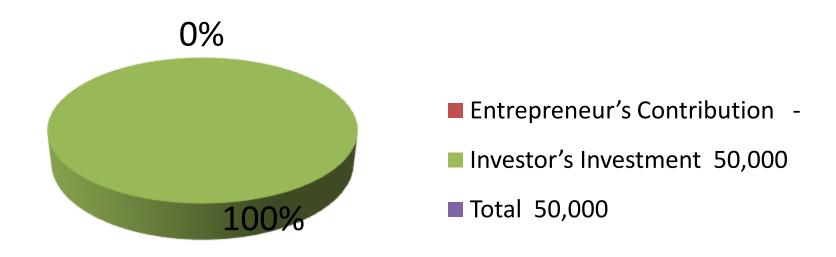
**MOST. BADLI BEGUM** joined Grameen Bank since 09 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info              |   |   |  |  |  |  |
|---|---|---|--|--|--|--|
| Business Name                                     | : | BADLI GORUR KHAMAR  |  |  |  |  |
| Location  | : | Kismot bogura, Durgapur, Rajshahi   |  |  |  |  |
| Total Investment in BDT                           | : | BDT 50,000/-  |  |  |  |  |
| Financing   | : | Self BDT 0/-(from existing business) 0% Required Investment BDT 50,000/-(as equity) 100%  |  |  |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000/-   |  |  |  |  |
| Proposed Salary                                   | : | BDT 5,000/-   |  |  |  |  |
| Size of shop                                      | : | 15 ft x 10 ft= 150 square ft  |  |  |  |  |
| Implementation                                    | : | <ul> <li>After getting equity fund he will purchase two calf.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Collects goods from Bagmara.</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |  |  |

| Existing Business (BDT)           |       |         |        |  |  |  |
|-----------------------------------|-------|---------|--------|--|--|--|
| Particular                        | Daily | Monthly | Yearly |  |  |  |
| Revenue (sales)                   |       |         |        |  |  |  |
| Milk                              |       |         |        |  |  |  |
| Total Sales (A)                   |       |         |        |  |  |  |
| Less. Variable Expense            |       |         |        |  |  |  |
| Straw, Bran, Medicine etc         |       |         |        |  |  |  |
| Total variable Expense (B)        |       |         |        |  |  |  |
| Contribution Margin (CM) [C=(A-B) |       |         |        |  |  |  |
| Less. Fixed Expense               |       |         |        |  |  |  |
| Mobile Bill                       |       |         |        |  |  |  |
| Salary (self)                     |       |         |        |  |  |  |
| Electricity Bill                  |       |         |        |  |  |  |
| Total fixed Cost (D)              |       |         |        |  |  |  |
| Net Profit (E) [C-D)              |       |         |        |  |  |  |

| Investment Breakdown |      |       |        |          |        |        |          |
|----------------------|------|-------|--------|----------|--------|--------|----------|
| Existing             |      |       |        | Proposed |        |        |          |
| Particulars          | Qty. | Unit  | Amount | Qty      | Unit   | Amount | Proposed |
|                      |      | Price | (BDT)  |          | Price  | (BDT)  | Total    |
| Calf                 | 0    | 0     | 0      | 2        | 25000  | 50,000 | 50,000   |
| Total                | 0    | 0     | 0      | 2        | 25,000 | 50,000 | 50,000   |

### **Source of Finance**



| Financial Projection (BDT)        |       |         |          |          |          |  |  |
|-----------------------------------|-------|---------|----------|----------|----------|--|--|
| Particular                        | Daily | Monthly | 1st Year | 2nd Year | 3rd Year |  |  |
| Revenue (sales)                   |       |         |          |          |          |  |  |
| Calf Sale                         |       |         | 120,000  | 120,000  | 120,000  |  |  |
| Total Sales (A)                   | -     | _       | 120,000  | 120,000  | 120,000  |  |  |
| Less. Variable Expense            |       |         |          |          |          |  |  |
| Straw, Bran, Medicine etc         | 50    | 1,500   | 18,000   | 18,900   | 19,845   |  |  |
| Total variable Expense (B)        | 50    | 1,500   | 18,000   | 18,900   | 19,845   |  |  |
| Contribution Margin (CM) [C=(A-B) | (50)  | (1,500) | 102,000  | 101,100  | 100,155  |  |  |
| Less. Fixed Expense               |       |         |          |          |          |  |  |
| Mobile Bill                       |       | 300     | 3,600    | 4,000    | 4,500    |  |  |
| Salary (self)                     |       | 3,000   | 36,000   | 36,000   | 36,000   |  |  |
| Electricity Bill                  |       | 200     | 2,400    | 2,400    | 2,400    |  |  |
| Total Fixed Cost                  |       | 3,500   | 42,000   | 42,400   | 42,900   |  |  |
| Net Profit (E) [C-D)              |       | (5,000) | 60,000   | 58,700   | 57,255   |  |  |

20,000

20,000

20,000

Investment Payback

## Cash flow projection on business plan (rec. & Pay)

| SL  | Particulars                     | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|---------------------------------|--------------|--------------|--------------|
| 1   | Cash Inflow                     |              |              |              |
| 1.1 | Investment Infusion by Investor | 50,000       |              |              |
| 1.2 | Net Profit                      | 60,000       | 58,700       | 57,255       |
| 1.3 | Depreciation (Non cash item)    |              | -            | -            |
|     | Opening Balance of Cash         |              |              |              |
| 1.4 | Surplus                         |              | 40,000       | 78,700       |
|     | Total Cash Inflow               | 110,000      | 98,700       | 135,955      |
| 2   | Cash Outflow                    |              |              |              |
| 2.1 | Purchase of Product             | 50,000       |              |              |
| 2.2 | Payment of GB Loan              |              |              |              |
|     | Investment Pay Back (Including  |              |              |              |
| 2.3 | Ownership Tr. Fee)              | 20,000       | 20,000       | 20,000       |
|     | Total Cash Outflow              | 70,000       | 20,000       | 20,000       |
| 3   | Net Cash Surplus                | 40,000       | 78,700       | 115,955      |

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 05 Years:

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







# **FAMILY PICTURE**

