#### **Proposed NU Business Name: NAYANTARA GORUR KHAMAR**



Project identification and prepared by:MD. RABIUL ISLAM Godagari Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MST. NAYANTARA KHATUN			
Age	:	13/07/1994(24Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	None			
No. of siblings:	:	3Brother5Sister			
Address	:	Vill: Choduar, P.O: Premtoly, P.S: Godagari, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST.TAJLEMA BEGUM  MD. MOTIUR RAHMAN  Branch:Gogram,godagari,Centre #35(Female),  Member ID:3013, Group No:02  Member since:05/06/2014  First loan: BDT -10000			
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT 34000, Outstanding loan:31756 Father			
(vi) Mobile lady		No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01705536328
Father's Contact No.	:	01794368923
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

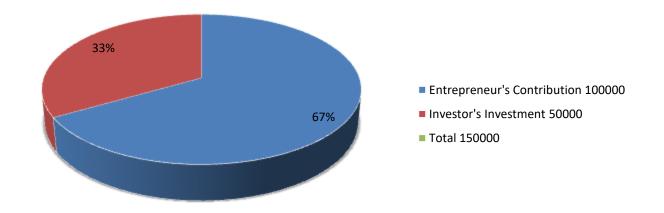
**MST.TAJLEMA BEGUM** joined Grameen Bank since 03 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Purchasing Land.

Proposed Nobin Udyokta Business Info					
Business Name	:	NAYANTARA GORUR KHAMAR			
Location	:	Choduar, Premtoly, Godagari, Rajshahi			
Total Investment in BDT	:	BDT150000/-			
Financing	:	Required Investment BDT 50,000/-(as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 4000/-			
Proposed Salary	:	4000/=			
Size of shop	:	12ft x 10ft= 120 square ft			
Security of the shop	:	-			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Monthly	3Monthly	Yearly			
Revenue(Sales)						
Cow Sales		136000	544000			
Total Sales(A)		136000	544000			
Less. Variable Expense						
Cow		100000	400000			
Total Variable Expense (B)		100000	400000			
Contribution Margin(CM) [C=(A-B)]		36000	144000			
Less. Fixed Expense						
Rent	0	0	0			
Electricity Bill	100	300	1200			
Transportation	300	900	3600			
Salary (self)	4000	12000	48000			
Salary (staff)	0	0	0			
Mobile Bill	100	300	1200			
Food	3000	9000	36000			
Medicine	0	0	0			
Bank Charge	0	0	0			
Total Fixed Cost (D)	7500	22500	90000			
Net Profit (E) [C-D]		13500	54000			

Investment Breakdown							
Particulars	Existing	Proposed	Proposed Total				
Cow	100000	40000	140000				
Food	0	10000	10000				
	0	0	0				
Total	100000	50000	150000				

### **Source of Finance**



<b>Financia</b>	l Proj	ection	(BDT)	
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Filialiciai Projection (BDT)						
Particular	3Month	6Month	1st Year	2nd Year	3rd Year	
Revenue (Sales)						
Cow Sales	136000	272000	544000	571200	599760	
Total Sales (A)	136000	272000	544000	571200	599760	
Less. Variable Expense						
cow	100000	200000	400000	420000	441000	
Total Variable Expense (B)	100000	200000	400000	420000	441000	
Contribution Margin (CM) [C=(A-B)	36000	72000	144000	151200	158760	
Less. Fixed Expense						
Rent	0	0	0	0	0	
Electricity Bill	300	600	1200	1500	1800	
Transportation	900	1800	3600	3900	4200	
Salary (self)	12000	24000	48000	48000	48000	
Salary (staff)	0	0	0	0	0	
Mobile Bill	300	600	1200	1200	1200	
Food	9000	18000	36000	36300	36600	
Medicine	0	0	0	0	0	
Bank Charge	0	0	0	0	0	
Total Fixed Cost (D)	22500	45000	90000	90900	91800	
Net Profit (E) [C-D]	13500	27000	54000	60300	66960	
Investment Payback			20000	20000	20000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st Year	2nd Year	3rd Year
1	Cash Inflow			
1.1	Investment Infusion by investor	50000		
1.2	Net P[rofit	54000	60300	66960
1.3	Depreciation (Non Cash item)			
1.4	Opening Balance of Cash Surplus		34000	74300
	Total Cash Inflow	104000	94300	141260
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	34000	74300	121260

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community

Location of farm: Choduar,

Premtoly, Godagari. Rajshahi

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



