## Nirmol Kutir Silpo



Project by: Nirmol Chandra Bala

Identified by: Dilip Kumar Kundu Verified By: Md. Mohosin Hossain

Gournadi Unit, Barisal Anchal -6



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Nirmol Chandra Bala
Permanent Address	:	Vill: Horisena, Post: Kasemabad-8232, Upozila: Gournadi, District: Barisal.
Age	:	22 years (12-03-1987)
Marital status	:	Married
Children	:	N/A
No. of siblings:	:	Four Brothers & One Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: : : : : : : : : : : : : : : : : : : :	Mother yes Father  Karuna Rani Bala  Hore Kisno Bala  Branch: Gournadi, Centre: 68/m Group no: 02  Loanee no: 7806/1, Member since: 2000, First loan: 10,000, Existing loan: 15,000, Outstanding: 14,010.  Nu's Brother  N/A  N/A  N/A
Education	:	Class Five.

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)



Present Occupation	:	Business
Initial Investment	:	20,000
Trade License/ Drug License		3490/17-18
Business Experience And Training Info	:	10 years
Other Own/Family Sources of Income	:	Two Brother Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01753-624239
NU Project Source/Reference	:	Gournadi Unit, Barisal

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY



NU's Mother has been a member of Grameen Bank since 2005 to 2017 (12 Years). At first she took a loan of Tk. 10,000 from GB. NU's mother gradually improved their living standard by using GB loan.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO



Business Name	:	Nirmol Kutir Silpo
Address/ Location	:	Kasemabad Bus stand, Gournadi, Barisal
Total Investment in BDT	••	3,07,000
Financing	••	Self BDT 2,27,000 (from existing business) 74% Required Investment BDT 80,000/-(as equity) 26%
Present salary/drawings from business (estimates)	••	8,000/-
Proposed Salary		8,000/-
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period		30% 30% 02 Months

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items:         ১. দোকান অগ্রিম         ২. কাঠ         ৩. রেডিমেট খাঁট         ৪. অন্যান্য মালামাল         ৫. কাটিং মেশিন         ৬. যন্ত্রপাতি         ৭. দোকান ডেকোরেশন	(°0,000 00,000 02,000 \$0,000 80,000 8(°,000 20,000		২,২৭,০০০
Proposed items:	२,२१,०००	४०,०००	b0,000
Total Capital			৩,০৭,০০০

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN



Present Stock items				
Product name	Unit (Quantity)	Amount		
১. দোকান অগ্রিম	-	<i>(</i> 60,000		
২. কাঠ	-	<b>৩</b> 0,000		
৩. রেডিমেট খাঁট	-	৩২,০০০		
৪. অন্যান্য মালামাল	-	\$0,000		
৫. কাটিং মেশিন	-	80,000		
৬. যন্ত্ৰপাতি	-	8৫,०००		
৭. দোকান ডেকোরেশন	-	২০,০০০		
Total Present Stock		<b>२,२</b> १,०००		

Proposed items					
Product Name	Unit	Amount			
১. কুনের মেশিন	<b>১</b> *২৫,०००	२(१,०००			
২. শান মেশিন	<b>&gt;</b> *&,000	¢,000			
৩. গ্রিডিং মেশিন	<b>\</b> \$* <b>9</b> ,000	9,000			
৪. কাঠ ক্রয়	-	<b>৩</b> 9,000			
Total Proposed Stock		b0,000			

#### INFO ON EXISTING BUSINESS OPERATIONS



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
■ Sales (A)	4,000	1,20,000	14,40,000		
Less: Cost of sales (B)	2,800	84,000	10,08,000		
■ Gross Profit C=(A-B)	1,200	36,000	4,32,000		
■ Less: Operating Costs					
Electricity bill	0	600	7,200		
Shop Rent	0	1,000	12,000		
Night Guard bill	0	200	2,400		
Mobile bill	0	600	72,000		
<ul><li>Present salary/Drawings- self</li></ul>	0	8,000	96,000		
■ Employer (1*4,000)	0	4,000	48,000		
■ Conveyance or Transport]	0	500	6,000		
<ul><li>Others (fees, Entertainment, TL renew)</li></ul>	0	200	2,400		
■ Non Cash Item:					
■ Depreciation Expenses :কাটিং মেশিন, দোকান ডেকোরেশন (15%)	0	1,312	15,744		
■ Total Operating Cost (D)	0	16,412	1,96,944		
■ Net Profit (C-D):	0	19,588	2,35,056		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars		Year 1 (BD1	Γ)	Year 2 (BDT)		
r ai ticulai 5	Daily	Monthly	Yearly	Daily	Monthly	Yearly
•Sales (A)	4,500	1,35,000	16,20,000	5,000	1,50,000	18,00,000
•Less: Cost of Sale (B)	3,150	94,500	11,34,000	3,500	1,05,000	12,60,000
•Gross Profit (A-B)=(C)	1,350	40,500	4,86,000	1,500	45,000	5,40,000
• Less: Operating Costs						
• Electricity bill	0	650	7,200	0	700	8,400
• Shop Rent	0	1,000	12,000	0	1,000	12,000
Night Guard bill	0	250	3,000	0	300	3,600
• Mobile bill	0	700	8,400	0	800	9,600
Present salary/Drawings- self	0	8,000	96,000	0	8,000	96,000
• Employer (1*4,000)	0	4,000	48,000	0	4,000	48,000
Conveyance or Transport	0	550	6,600	0	600	7,200
<ul> <li>Others (fees, Entertainment, TL renew)</li> </ul>	0	250	3,000	0	300	3,600
Non Cash Item:						
• Depreciation Expenses (15%)	0	1,312	15,744	0	1,312	15,744
Total Operating Cost (D)	0	16,712	2,00,544	0	17,012	2,04,144
• Net Profit (C-D) = (E)	0	23,788	2,85,456	0	27,988	3,35,856
GT payback	48,000			48,000		
• Retained Income:	2,37,456 2,87,856					

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)



SI . No.	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	■ Cash Inflow		
1.1	■ Investment Infusion by Investor	80,000	0
1.2	■ Net Profit	2,85,456	3,35,856
1.3	■ Depreciation (Non cash item)	15,744	15,744
1.4	Opening Balance of Cash Surplus	0	2,53,200
	■ Total Cash Inflow	3,81,200	6,04,800
2.0	Cash Outflow		
2.1	■ Purchase of Product	80,000	0
2.2	■ Payment of GB Loan	0	0
2.3	<ul><li>Investment Pay Back (Including Ownership</li><li>Tr. Fee)</li></ul>	48,000	48,000
	■ Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	2,53,200	5,56,800

#### **Swot Analysis**



### STRENGTH

- Skill and 10 Years experience
- Quality service and product
- Seven days open in a week
- 10 hours shop open

## WEAKNESS

Lack of investment

#### **O**PPORTUNITIY

- More customers within the area.
- Increasing demand.

#### THREATS

- Political Unrest
- Theft





























#### গণপ্রজাতন্ত্রী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যালয়

#### जना अनम

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#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



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নাম: করুনা রানী বালা

Name: Karuna Rani Bala

মাতা: কমলা বৈদ্য

Date of Birth: 25 May 1968

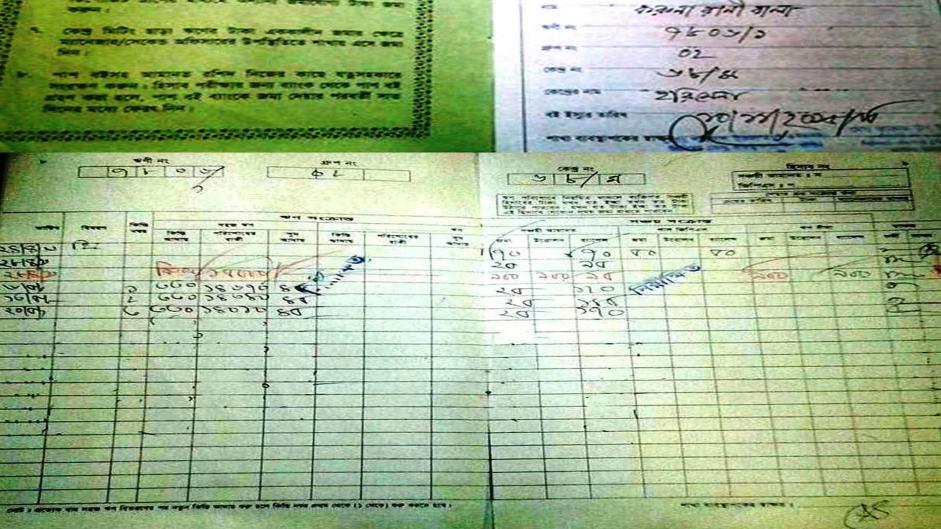
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এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটছ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: বাড়ি নং: বালা বাড়ি, রাস্তা নং/নাম: হরিসেনা, ডাকঘর: কাসেমাবাদ - ৮২৩২, গৌরনদী, গৌরনদী পৌরসভা, বরিশাল

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बादीन सार्क

नदक करवंद्र भाग वह

CALL OF MARKET

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# Presented at Internal Design Lab On August 2017 at GT

#### **For more information**

**Grameen Trust** 

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Nirmol Chandra Bala

Cell No: 01753-624239

