**Proposed NU Business Name: MASUM DAIRY FARM** 

Project identification and prepared by: MD.Mehedi hasan Sweet,

Sreepur Unit Gazipur. Project verified by: MD. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MASUM					
Age	:	25-07-1999(18 Years)					
Education, till to date	:	S.S.C					
Marital status	:	Unmarried					
Children	:	No					
No. of siblings:	:	1Sister					
Address	:	Vill:Kornopur P.O: Goshinga Thana: Sreepur Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOJIDA FAIJ UDDIN Branch: Goshinga,Sreepur, Centre # 41(Female), Member ID: 7214/2, Group No: 05 Member since: 08-05-2000- 2010(10Years) First loan: BDT 5,000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 20,000, Outstanding Ioan: BDT: 0 Father No No No					

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and	••	0 Years of other business.0 Years experience in own business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01739325595
Mother's Contact No.	:	01792462884
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

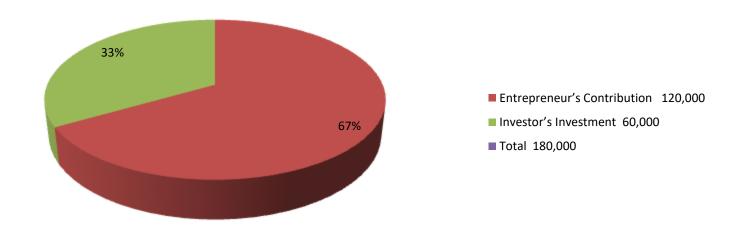
**MOJIDA** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MASUM DAIRY FARM			
Location	:	Goshinga			
Total Investment in BDT	:	BDT 180,000/-			
Financing	:	Self BDT 120,000/-(from existing business) 67%			
		Required Investment BDT 60,000/-(as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	0 ft x 0 ft= 0 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; cow etc.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>Collects goods from Bormi.</li> <li>Agreed grace period is 3 months.</li> </ul>			

	Existing		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Cow	1500	45000	540000
	0	0	0
Total Sales(A)	1500	45000	540000
Less Variable Expense (B)			0
Cow	1125	33750	405000
Total Variable Expense	1125	33750	405000
Contributon Margin (CM) [C=(A-B)]	375	11250	135000
Less Fixed Expense			
Rent		0	0
Electric Bill		300	3600
Transportaion		500	6000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		100	1200
Guard		0	0
Generator		0	0
Mobile Bill		400	4800
Total Fixed Cost (D)		6300	75600
Net Profit (E)= [C-D]		4950	59400

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)		I	Amoun t (BDT)	Propose d Total
cow			120,000			60,000	180,000
			0			0	0
	0	0	120,000	0	0	60,000	180,000

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
cow	2000	60000	720000	756000	793800	
0	0	0	0	0	0	
Total Sales(A)	2000	60000	720000	756000	793800	
Less Variable Expense (B)						
straw,Brain, rice,Medecine	1500	45000	540000	567000	595350	
Total Variable Expense	1500	45000	540000	567000	595350	
Contributon Margin (CM) [C=(A-B)]	500	15000	180000	189000	198450	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		300	3600	3900	4200	
Transportaion		500	6000	6300	6615	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	o	0	0	
Entertainment		100	1200	1200	1200	
Gard		0	0	0	0	
Generator		0	0	0	0	
Mobil Bill		400	4800	4900	5000	
Total Fixed Cost (D)		6300	75600	76300	77015	
Net Profit (E)= [C-D]		8700	104400	109620	115101	
Investment Pay Back			24,000	24,000	24,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	104,400	109620	115101
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		80400	166020
	Total Cash Inflow	164,400	190,020	281,121
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	80,400	166,020	257,121

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0, Others:0

Experience & Skill: OYears Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures