### **Proposed NU Business Name: RIDOY PRODUCT**



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	Md Samim Hasan Ridoy			
Age	:	08-05-1996 ( 21 Years)			
Education, till to date	:	Hsc			
Marital status	:	Unmarried			
Children	:	Nill			
No. of siblings:	:	02 Brothers 01 Sister			
Address	:	Vill:Bidurpara ,P.O:Dakshinkhan ,P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Sharmin Md Monir Hossain Branch: Dakshinkhan, Centre # 24 (Female), Member ID: 2163/2, Group No: 04 Member since: 06-08-2009 (8 Years) First loan: BDT = 20,000 /-			
Further Information:		Outstanding loan:= 45555/-			
(v) Who pays GB loan installment	•	Father No			
(vi) Mobile lady (vii) Grameen Education Loan		No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	:	07 years of business experience.
Own Business and	•	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01628-170576
Family's Contact No.	:	01916-784479
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**Sharmin** joined Grameen Bank since 08 years ago. At first she took BDT 20,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

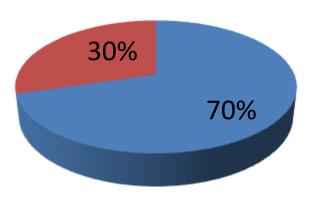
Pro	pc	sed Nobin Udyokta Business Info		
Business Name	:	Ridoy Product		
Location	:	sidur Para, Holan, Dakshinkhan, Dhaka		
Total Investment in BDT	:	BDT 1350,000/-		
Financing	:	Self BDT 950,000/- (from existing business) 70%		
		Required Investment BDT 400,000/- (as equity) 30 %		
Present salary/drawings from business (estimates)	:	BDT 8,000		
Proposed Salary	:	BDT 8,000		
Size of shop	:	36 ft x 15 ft= 540 square ft		
Security of the shop	:	BDT 50,000		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rim, Shoping Small, Shoping Big, Shoping Medium etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing three employee.</li> <li>The shop is rented.</li> <li>Collects goods from Noya Para.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Shoping Bags	7,500	225,000	2,700,000	
	0	0	0	
Total Sales (A)	7,500	225,000	2,700,000	
Less. Variable Expense				
Shoping Bags	6,000	180,000	2,160,000	
Total variable Expense (B)	6,000	180,000	2,160,000	
Contribution Margin (CM) [C=(A-B)	1,500	45,000	540,000	
Less. Fixed Expense				
Rent		3,500	42,000	
Electricity Bill		500	6,000	
Transportation		2,000	24,000	
Mobile Bill		1000	12,000	
Entertainment		1000	12,000	
Salary (sttaf)		18,000	216,000	
Salary (self)		8,000	96,000	
Total fixed Cost (D)		34,000	408,000	
Net Profit (E) [C-D)		11,000	132,000	

			Inv	estment Breakdov	vn			
Doutionloss		Existing	3	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Rim	20	2000	40000	Rim	30	2000	60,000	100,000
Shoping Small Thin	90000	3	270000	Shoping Small Thin	30000	3	90,000	360,000
Shoping Big	80000	3	240000	Shoping Big	20000	3	60,000	300,000
Shoping Medium	50000	2.3	115000	Shoping Medium	25000	2.3	57,500	172,500
Shoping Heavy	65000	2	130000	Shoping Heavy	25000	2	50,000	180,000
Shoping big Thin	50000	2.5	125000	Shoping big Thin	20000	2.5	50,000	175,000
			0				0	0
			0				0	0
			0				0	0
			0				0	0
Others			30000	Others			32,500	62,500
Total			950,000				400,000	1,350,000

### **Source of Finance**

■ Entrepreneur's contibution 950000 ■ Investor's Investment 400000 ■ Total 1350000



Financial	Projec	tion (BD	T)		
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Shoping Bags	8,500	255,000	3,060,000	3,213,000	3,373,650
0	0	0	0	0	0
Total Sales (A)	8,500	255,000	3,060,000	3,213,000	3,373,650
Less. Variable Expense					
Shoping Bags	6,800	204,000	2,448,000	2,570,400	2,698,920
Total variable Expense (B)	6,800	204,000	2,448,000	2,570,400	2,698,920
Contribution Margin (CM) [C=(A-B)	1,700	51,000	612,000	642,600	674,730
Less. Fixed Expense					
Rent		3,500	42,000	42,000	42,000
Electricity Bill		525	6,300	6,615	6,946
Transportation		2,200	26,400	27,720	29,106
Mobile Bill		1,200	14,400	15,120	15,876
Entertainment		1,000	12,000	12,600	13,230
Salary (sttaf)		18,000	216,000	226,800	238,140
Salary (self)		8,000	96,000	96,000	96,000
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		34,425	413,100	426,855	441,298
Net Profit (E) [C-D)		16,575	198,900	215,745	233,432
Investment Payback			160,000	160,000	160,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	400,000		
1.2	Net Profit	198,900	215,745	233,432
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		38,900	94,645
	Total Cash Inflow	598,900	254,645	328,077
2	Cash Outflow			
2.1	Purchase of Product	400,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	160,000	160,000	160,000
2.3	Ownership Tr. Fee)	160,000	160,000	160,000
	Total Cash Outflow	560,000	160,000	160,000
3	Net Cash Surplus	38,900	94,645	168,077

### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 07 Years

Own Business:05

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



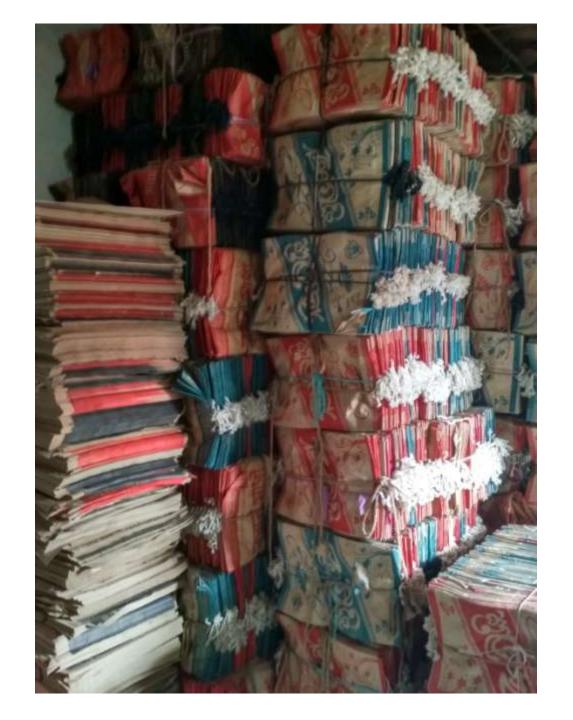








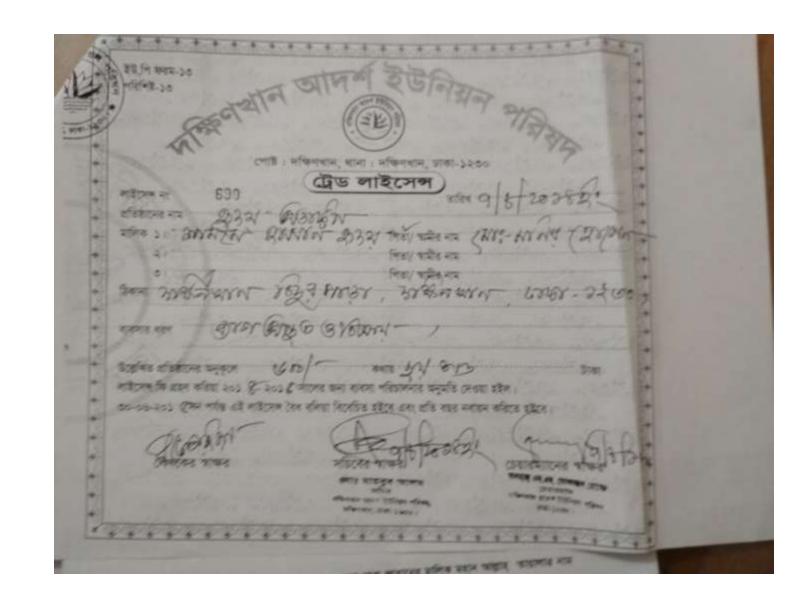


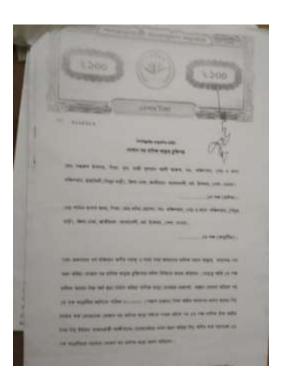


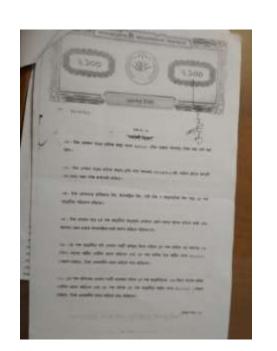


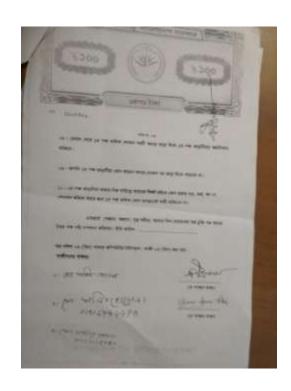
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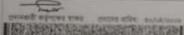
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## **FAMILY PICTURE**

