Proposed NU Business Name: ALLARDAN METAL



Project identification and prepared by: Md.Nasir uddin sheikh Chagal naiya,feni

Project verified by: Susanto kumar bisshas



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|---|-------|--|--|--|
| Name | : | ANISUL HAQUE | | |
| Age | : | 22/01/1998 (19 Years) | | |
| Education, till to date | : | Class Eight | | |
| Marital status | : | unmarried | | |
| Children | : | 2 Sons1 Daughter | | |
| No. of siblings: | : | 0 Brother 0 Sisters | | |
| Address | : | Vill: Matia goda P.O: Chadgazi, P.S: Chagal naiya, Dist: Feni. | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father SHAHENA AKTER MD.YOUSUP Branch: Mohamaya, Centre # 51/(Female), Member ID:7467, Group No: 04 Member since: 05-03-2007 (10 years) First loan: BDT 5,000/- | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 20,000/- Outstanding loan: BDT 5262/- Mother No No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.) | : | Nil |
|---|---|--|
| Business Experiences And | : | Six Years Experience In Running Business. |
| Training Info | : | He Has No Training |
| Other Own/Family Sources Of Income | : | Yes |
| Other Own/Family Sources Of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01816-233526 |
| Mother's Contact No. | : | 01830-856284 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Chagal Naiya Unit,feni. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

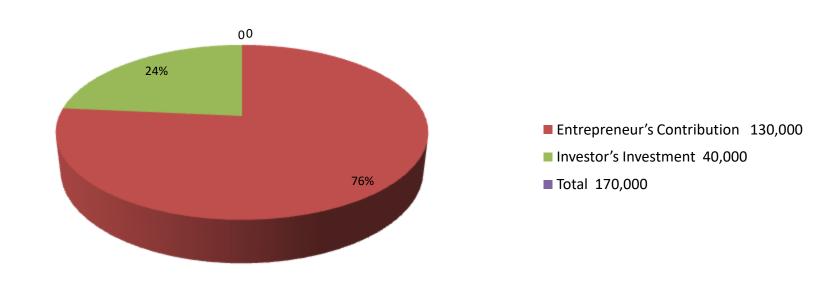
SHAHENA AKTER joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info | | | | |
|--|----|--|--|--|
| Business Name | : | ALLARDAN METAL | | |
| Location | : | Chadgazi Bazar, Chagal Naiya, Feni. | | |
| Total Investment In BDT | : | Bdt 1,70,000/- | | |
| Financing | : | Self BDT 1,30,000/- (From Existing Business) 76% Required Investment Bdt,40,000(as Equity) 24% | | |
| Present Salary/Drawings From Business (Estimates) | : | Bdt 5,000 | | |
| Proposed Salary | : | Bdt 5,000 | | |
| Size Of Shop | : | 20 Ft X 20 ft. = 400 Square Ft | | |
| Security Of The Shop | : | 50,0000/- | | |
| Implementation | •• | The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like Dressing table, makesep, sheet, & others. Average 20% Gain On Sale. The Business Is Operating By Entrepreneur. Existing 4 Employee. He Is Doing His Business In Rent Place. Collects Goods From Feni. Agreed Grace Period Is 3 Months. | | |

| Existing |
|-----------------|
|-----------------|

| | ··· <u>·</u> | _ | |
|---------------------------------------|--------------|---------|---------|
| Particular | Daily | Monthly | Yearly |
| Revnue (Sale) | | | |
| Dressing table,makesep,sheet,& others | 4000 | 120000 | 1440000 |
| | 0 | 0 | 0 |
| Total Sales(A) | 4000 | 120000 | 1440000 |
| Less Variable Expense (B) | | | 0 |
| Dressing table,makesep,sheet,& others | 3200 | 96000 | 1152000 |
| Total Variable Expense | 3200 | 96000 | 1152000 |
| Contributon Margin (CM) [C=(A-B)] | 800 | 24000 | 288000 |
| Less Fixed Expense | | | |
| Rent | | 2000 | 24000 |
| Electric Bill | | 500 | 6000 |
| Transportaion | | 300 | 3600 |
| Salary (Self) | | 5000 | 60000 |
| Salary (Staff) 4 | | 12000 | 144000 |
| Entertainment | | 200 | 2400 |
| Guard | | 100 | 1200 |
| Generator | | 0 | 0 |
| Mobile Bill | | 300 | 3600 |
| Total Fixed Cost (D) | | 20400 | 244800 |
| Net Profit (E)= [C-D] | | 3600 | 43200 |

| Investment Breakdown | | | | | |
|----------------------|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| dressing table | 12,000 | 24,000 | 36,000 | | |
| makecep | 8,000 | 16,000 | 24,000 | | |
| sheet | 40,000 | 0 | 40,000 | | |
| others | 20,000 | 0 | 20,000 | | |
| security | 50,000 | 0 | 50,000 | | |
| Total | 130,000 | 40,000 | 170,000 | | |



Financial Projection (BDT)

| Particular | Daily | Monthly | Year -1 | Year-2 | Year-3 | |
|--|-------|---------|---------|---------|---------|--|
| Revenue(Sales) | | | | | | |
| Dressing table, makesep, sheet, & others | 4500 | 135000 | 1620000 | 1701000 | 1786050 | |
| Total Sales(A) | 4500 | 135000 | 1620000 | 1701000 | 1786050 | |
| Less Variable Expense (B) | | | | | | |
| Dressing table,makesep,sheet,& others | 3600 | 108000 | 1296000 | 1360800 | 1428840 | |
| Total Variable Expense | 3600 | 108000 | 1296000 | 1360800 | 1428840 | |
| Contributon Margin (CM) [C=(A-B)] | 900 | 27000 | 324000 | 340200 | 357210 | |
| Less Fixed Expense | | | | | | |
| Rent | | 2000 | 24000 | 24000 | 24000 | |
| Electric Bill | | 500 | 6000 | 6300 | 6600 | |
| Transportaion | | 300 | 3600 | 3780 | 3969 | |
| Salary (Self) | | 5000 | 60000 | 60000 | 60000 | |
| Salary (Staff) | | 12000 | 144000 | 144000 | 144000 | |
| Entertainment | | 200 | 2400 | 2400 | 2400 | |
| Gard | | 100 | 1200 | 1200 | 1200 | |
| Generator | | 0 | 0 | 0 | 0 | |
| Mobil Bill | | 300 | 3600 | 3700 | 3800 | |
| Total Fixed Cost (D) | | 20400 | 244800 | 245380 | 245969 | |
| Net Profit (E)= [C-D] | | 6600 | 79200 | 83160 | 87318 | |
| Investment Pay Back | | | 16,000 | 16,000 | 16,000 | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 40,000 | | |
| 1.2 | Net Profit | 79,200 | 83160 | 87318 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 63200 | 130360 |
| | Total Cash Inflow | 119,200 | 146,360 | 217,678 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 40,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 16000 | 16000 | 16000 |
| | Total Cash Outflow | 56,000 | 16,000 | 16,000 |
| 3 | Net Cash Surplus | 63,200 | 130,360 | 201,678 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 5 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop; Chadgazi Bazar, chagalnaiya .feni..

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











