Proposed NU Business Name: JOMODDAR TELECOM & MOBIL CENTER



Project identification and prepared by: Md.Belal Hossain Chagal naiya,feni

Project verified by: Susanto kumar bisshas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	REZAUL HAQUE		
Age	:	04/01/1990 (27Years)		
Education, till to date	:	Class Eight		
Marital status	:	UNMarried		
Children	:	No		
No. of siblings:	:	04 Brother 01 Sisters		
Address	:	Vill: Matiagoda P.O: Chadgazi, P.S: Chagal naiya, Dist: Feni.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father BIBI SOLIMA AKTER TOFAZZOL HAQUE Branch: Mohamaya, Centre # 12/(Female), Member ID:1345, Group No: 02 Member since: 05-07-2004-2010 (7 years) First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000/- Outstanding loan: BDT ,000/- Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.)	:	Nil
Business Experiences And	:	Five Years Experience In Running Business.
Training Info	:	He Has No Training
Other Own/Family Sources Of Income	:	Yes
Other Own/Family Sources Of Liabilities	:	None
Entrepreneur Contact No.	:	01826-691406
Mother's Contact No.	:	01860-874616
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Chagal Naiya Unit,feni.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

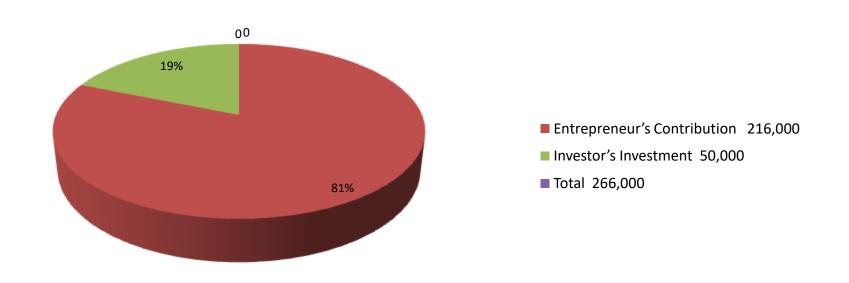
BIBI HALIMA AKTER joined Grameen Bank since 7 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	JOMADDAR TELECOM & MOBIL CENTER		
Location	:	Chadgazi Vitor Bazar , Chagal Naiya, Feni.		
Total Investment In BDT	:	Bdt 2,66,000/-		
Financing	:	Self BDT 2,16,000/- (From Existing Business) 81% Required Investment Bdt,50,000(as Equity) 19%		
Present Salary/Drawings From Business (Estimates)	:	Bdt 5,000		
Proposed Salary	:	Bdt 5,000		
Size Of Shop	:	15Ft X 10ft. = 150 Square Ft		
Security Of The Shop	:	50,000/-		
Implementation	:	 The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like electronics servecing, Load, battery, charger, energy balb. Average 20% Gain On Sale. The Business Is Operating By Entrepreneur. Existing No Employee. He Is Doing His Business In Renting Place. Collects Goods From Feni. Agreed Grace Period Is 3 Months. 		

Existing

	-vieting						
Particular	Daily	Monthly	Yearly				
Revnue (Sale)							
electronics servecing,Load,battery,charger	3000	90000	1080000				
	0	0	0				
Total Sales(A)	3000	90000	1080000				
Less Variable Expense (B)			0				
electronics servecing,Load,battery,charger	2400	72000	864000				
Total Variable Expense	2400	72000	864000				
Contributon Margin (CM) [C=(A-B)]	600	18000	216000				
Less Fixed Expense							
Rent		2500	30000				
Electric Bill		500	6000				
Transportaion		300	3600				
Salary (Self)		5000	60000				
Salary (Staff) 1		4000	48000				
Entertainment		200	2400				
Guard		0	0				
Generator		0	0				
Mobile Bill		300	3600				
Total Fixed Cost (D)		12800	153600				
Net Profit (E)= [C-D]		5200	62400				

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
electric parts	40,000	10,000	50,000	
load	20,000	10,000	30,000	
battery	30,000	10,000	40,000	
cesing	10,000	15,000	25,000	
charger	10,000	5,000	15,000	
energy balb	6,000	0	6,000	
others	20,000	0	20,000	
mobil	30,000	0	30,000	
security	50,000	0	50,000	
Total	216,000	50,000	266,000	



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
electronics servecing,Load,battery,charger	3500	105000	1260000	1323000	1389150	
0	0	0	0	0	0	
Total Sales(A)	3500	105000	1260000	1323000	1389150	
Less Variable Expense (B)						
electronics servecing,Load,battery,charger	2800	84000	1008000	1058400	1111320	
Total Variable Expense	2800	84000	1008000	1058400	1111320	
Contributon Margin (CM) [C=(A-B)]	700	21000	252000	264600	277830	
Less Fixed Expense						
Rent		2500	30000	30000	30000	
Electric Bill		500	6000	6300	6600	
Transportaion		300	3600	3780	3969	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		4000	48000	48000	48000	
Entertainment		200	2400	2400	2400	
Gard		0	0	0	0	
Generator		0	0	0	0	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		12800	153600	154180	154769	
Net Profit (E)= [C-D]		8200	98400	103320	108486	
Investment Pay Back			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	98,400	103320	108486
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		78400	161720
	Total Cash Inflow	148,400	181,720	270,206
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
Investment Pay Back (Including 2.3 Ownership Tr. Fee)		20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	78,400	161,720	250,206

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 5 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Chadgazi Vitor Bazar,
Chagal Naiya, Feni..
Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





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