Proposed NU Business Name: KHAN ILEKTIK ANDSENETARI HOUSE

Project identification and prepared by: Md. Alamgir Hosain, Jamurki Unit, Tangail.

Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.EMDADUL HOQUE			
Age	:	19-10-1990 (27Y <i>ears)</i>			
Education, till to date	:	Dipeloma			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	1 Brothers and 3 Sisters			
Address		Vill: Deora P.O: Kuraliyapara P.S: Mirjapur Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Father Father EMIYA KHANOM EMIYA KHANOM ROUPH KHAN Branch: Banail Mirjapur, Centre # 47 (Male), Member ID: 2807, Group No: 06 Member since: 22.12.2011 TO 2015 (25 Years) First Ioan: BDT 00 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan: 28680/= Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734-821082
Family's Contact No.	:	01731-262515
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

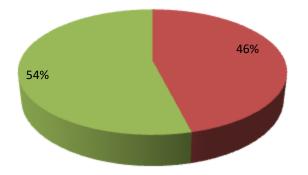
ROUPH KHAN joined Grameen Bank since 6 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in AGRICULTURE .

Proposed Nobin Udyokta Business Info				
Business Name	:	KHAN ILEKTIK AND SENETARI HOUSE		
Location	:	Deora Bazar, Mirjapur , Tangail.		
Total Investment in BDT	:	BDT 111,300/-		
Financing	:	Self BDT 51300/- (from existing business) 46% Required Investment BDT 60,000/- (as equity) 54%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 10 ft= 150 square ft		
Security of the shop	urity of the shop : Nil /-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Besin Kabol. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. Collects goods from Local Mirjapur. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Bod,Fan,Kabol		65,000	780000	
Total Sales (A)		65,000	780000	
Less. Variable Expense				
Bod,Fan,Kabol		52,000	624000	
Total variable Expense (B)		52,000	624000	
Contribution Margin (CM) [C=(A-B)]		13,000	156,000	
Less. Fixed Expense				
Rent		1,300	15600	
Electricity Bill		300	3600	
Transportation		1000	12000	
Mobile Bill		300	3600	
Entertainment		300	3600	
Gard		100	1200	
Salary (self)		5,000	60000	
Total fixed Cost (D)		8300	99,600	
Net Profit (E) [C-D)		4,700	56,400	

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Paip	2000		2000			
Fan	6400		6400			
Bod	4000		4000			
Suic	1200		1200			
Chkat	2400		2400			
Kabol	12000	24000	36000			
Besin	9000	18000	27000			
Pan	4000	18000	22000			
Balb	300		300			
Other	10000		10000			
Total	51,300	60,000	111,300			

Source of Finance



Entrepreneur's Contribution 51,300

Investor's Investment 60,000

Total 111,300

Financial Projection (BDT)						
				2nd Year	3 rd	
Particular	Daily	Monthly	1st Year	(+5%)	Year(+5%)	
Revenue (sales)						
Bod,Fan,Kabol		65,000	780000	819000	859950	
Total Sales (A)		65,000	780000	819000	859950	
Less. Variable Expense						
Bod, Fan,Kabol		52,000	624000	655200	687,960	
Total variable Expense (B)		52,000	624000	655200	687,960	
Contribution Margin (CM) [C=(A-B)		13,000	156,000	163800	171,990	
Less. Fixed Expense						
Rent		1,300	15600	15600	15600	
Electricity Bill		300	3600	3600	3600	
Transportation		1000	12000	12000	12000	
Mobile Bill		300	3600	3600	3600	
Entertainment		300	3600	3600	3600	
Gard		100	1200	1200	1200	
Salary (self)		5000	60,000	60,000	60,000	
Non Cash Item						
Total Fixed Cost		8300	99,600	99,600	99,600	
Net Profit (E) [C-D)		4,700	56,400	64,200	72,390	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	56,400	64,200	72,390
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		32,400	72,600
	Total Cash Inflow	116,400	96,600	144,990
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	24.000	24.000	24.000
2.3	Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	32,400	72,600	120,990



S_{trength}

Employment: Self: Family:Others: Experience & Skill : 5Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures

	and the second second		COLUMN STREET,	
6	জাত্মীল শা	<u>জ</u> সামাজিক ব্য		মানির রাহিম জিনিয়ার এমদাদুল হফ এমদাদুল ঃ 01734-821082 রউফ খান ঃ 01731-262515
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