#### Proposed NU Business Name: RIDUWAN ENGINEARING WORK SHOP



Project identification and prepared by: Md. Answar Ali, Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SAFAR ALI			
Age	:	20-02-1989 (28Years)			
Education, till to date	:	5 Pass			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	03 Brothers, 01 Sister.			
Address	:	Vill: Uttara Abashik Alaka, P.O: Modhupur, P.S: Modhupur, Dist: Tangail			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	JAYDA KHATUN			
(iii) Father's name	:	SAMAN ALI			
(iv) GB member's info	:	Branch: Modhupur, Tangail Centre # 49 (Male),			
		Member ID: 9916, Group No: 18			
		Member since: 05-08-2008 to 2017(09 Years)			
		First loan: BDT 5,000/-			
Further Information:		Existing loan: BDT 30,000/- Outstanding loan: BDT 20,100/-			
(v) Who pays GB loan installment	:	Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc.	:	No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business. 04 Years in own business.
Training Info	:	He has 10 Years training on tailors.
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01783-978545
Mother's Contact No.	:	none
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Modhupur, Tangail.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

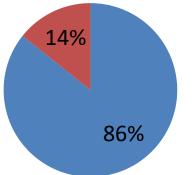
**JAYDA KHATUN** joined Grameen Bank since 09 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RIDUWAN ENGINEARING WORK SHOP		
Location	:	Modhupur Bazar, Modhupur, Tangail.		
Total Investment in BDT	:	BDT 120,000/-		
Financing	:	Self BDT 70,000 (from existing business) % Required Investment BDT 50,000 (as equity) %		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 20,000		
Size of Farm	:	18 ft x 10 ft = 180 square ft		
Implementation	:	<ul> <li>The shop is planned to be scaled up by investment in existing all kind of germans shamogri, cloths &amp; tailoring.</li> <li>The shop is self.</li> <li>The shop is operating by entrepreneur.</li> <li>Existing one employee.</li> <li>Collects cloths from Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
stil dorga,ganala,grile etc.	3,500	105,000	1260000		
Total Sales (A)	3,500	105,000	1260000		
Less. Variable Expense					
stil dorga,ganala,grile etc.	2,800	84,000	1008000		
Total variable Expense (B)	2,800	84,000	1008000		
Contribution Margin (CM) [C=(A-B)	700	21,000	252000		
Less. Fixed Expense					
Rent		1000	12,000		
Electricity Bill		600	7,200		
Transportation		500	6000		
Salary (self)		5000	60,000		
Salary (staff)		8000	96,000		
Entertainment		300	3,600		
Guard		0	0		
Generator		200	2400		
Mobile Bill		300	3600		
Total fixed Cost (D)		15,900	190,800		
Net Profit (E) [C-D)		5,100	61,200		

	Investment Breakdown						
	Existin	g	Proposed				
Particulars	Qty	Unit	Amount	Qty	Unit	Amount	<b>Proposed</b>
stil	1	25000	25000	1	25000	25000	50000
lohar path	1	25000	25000	1	25000	25000	50000
			0		0	0	0
			0		0	0	0
			0		0	0	0
			0		0	0	0
			0		0	0	0
			0		0	0	0
			0		0	0	0
			0		0	0	0
others							0
security			20,000				20000
Total			70000			50000	120000





- Entrepreneur`s
  - Contribution BDT 300000
- Investor`s Investment BDT 50,000
- Total BDT 350000

Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
stil dorga,ganala,grile etc.	4000	120000	1440000	1512000	1587600
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
stil dorga,ganala,grile etc.	3200	96000	1152000	1209600	1270080
Total Variable Expense	3200	96000	1152000	1209600	1270080
Contributon Margin (CM) [C=(A-B)]	800	24000	288000	302400	317520
Less Fixed Expense					
Rent		1000	12000	12000	12000
Electric Bill		700	8400	100800	1209600
Transportaion		700	8400	8820	9261
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		8,000	96000	96000	96000
Entertainment		400	4800	4800	4800
Guard		0	0	0	0
Generator		200	2400	2400	2400
Mobile Bill		400	4800	0	0
Total Fixed Cost (D)		16400	194400	282420	1391661
Net Profit (E)= [C-D]		7600	91200	95760	100548
Investment Pay Back			30,000	30,000	30,000

#### Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	91,200	95760	100548
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		61200	126960
	Total Cash Inflow	141,200	156,960	227,508
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	30000	30000	30000
	Total Cash Outflow	80,000	30,000	30,000
3	Net Cash Surplus	61,200	126,960	197,508



STRENGTH Employment: Self: 01 Family:0 Others:01 Experience & Skill : 04 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop; Kochua Bazar, Sakhipur,	Fire
Tangail.	Political unrest

Pictures

) সমাজি আমীণ শক্তি সামাজিক ব্ <u>अखाविण नवीन উদ্যाङा अक्छ्रत</u> त्रिक्ट्रिन हो हि जियाहि उर्ग्रेडि जियाहि उर्ग्रेडिंग इडि्रिट ट्रिसिट প্রকল্পের নাম: ইউনিটের নাম: উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত: 제ম: 도카운 1220 & (enal-तरात्रः 25 202, जन्म जातिथः २०१०८१४२२ दे जाजीय भतिष्यभग











# **FAMILY PICTURE**

