**Proposed NU Business Name: BISMILLAH COSMATICS** 

Project identification and prepared by :Md.nurul islam Kaliakair Unit, Gazipur

Project verified by: Md.Nurul islsm



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.OMOR FARUK				
Age	:	12/05/1995 (23 years )				
Education, till to date	:	Hsc				
Marital status	:	Un marrid				
Children	:	nill				
No. of siblings:	:	02 brother 01 sister				
Address	:	Vill:porbo candura P.O: sofipur, P.S: Kaliakair, Dist: Gazipur				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  RABAKA SULTANA  MD,AMINUL ISLAM  Branch: Muchak, Kalikori, Centre # 12/ম (Female),  Member ID: 1845, Group No: 02  Member since: 21/01/1988to2017 ( 29 Years)  First loan: BDT 25,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: 15,0000/-, Outstanding loan:45000 Father No No No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	
Other Own/Family Sources of Income	:	Rent Car
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.		01758852251
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kaliakair Unit, Gazipur.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**RABAKA SULTANA** joined Grameen Bank since 29 years ago. At first she took 25,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

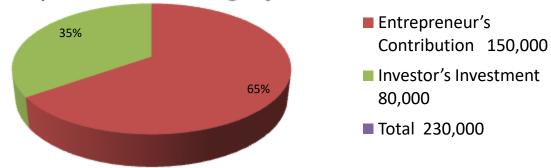
Proposed Nobin Udyokta Business Info					
Business Name		BISMILLAH COSMATICS			
Location	:	Porbo candura;sofipur, Kalikoir, Gazipur.			
Total Investment in BDT	:	BDT 230000/-			
Financing	:	Self BDT 150000/-(from existing business) 65% Required Investment BDT 80000/-(as equity) 35%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	12ft x 10 ft= 120 square ft			
Implementation	:	<ul> <li>Currently run a shop like as herbal medicin</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employe.</li> <li>Collects goods from Dahka.</li> <li>The shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing				
Particular	Daily	Monthly	Yearly	
Revnue (Sale)				
pons crim,faran lovely,gori crim,mahadi.sop,etc	2300	69000	828000	
Total Sales(A)	2300	69000	828000	
Less Variable Expense (B)			C	
Pons crim,faran lovely,gori crim,mahadi,sop,,etc	1840	55200	662400	
Total Variable Expense	1840	55200	662400	
Contributon Margin (CM) [C=(A-B)]	460	13800	165600	
Less Fixed Expense				
Rent		1200	14400	
Electric Bill		600	7200	
Transportaion		500	6000	
Salary (Self)		5000	60000	
Entertainment		200	2400	
Gard		450	5400	
Mobile Bill		350	4200	
Total Fixed Cost (D)		8300	99600	
Net Profit (F)= [C-D]		5500	66000	

			<b>Investment Bi</b>	reakdown			
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Ponds cream	10	2350	23500	50	1,200	60,000	83,500
Fair & lovely	50	2950	82500			0	82,500
Gowri cream	285	35	10000			0	10,000
Mehedi	200	50	10000			0	10,000
Soap	235	85	20000			0	20,000
Due cream	100	40	4,000			20,000	24,000
			0			0	0
			0			0	0
			0			0	0
	880	5510	150000	50	1,200	80,000	230,000

#### **Source of Finance**





Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Pons crim,faran lovely,gori crim,dio crimetc	2600	78000	936000	982800	1031940	
Total Sales(A)	2600	78000	936000	982800	1031940	
Less Variable Expense (B)						
Plastic bag, Jute Bag	2080	62400	748800	786240	825552	
Total Variable Expense	2080	62400	748800	786240	825552	
Contributon Margin (CM) [C=(A-B)]	520	15600	187200	196560	206388	
Less Fixed Expense						
Rent		1200	14400	14400	14400	
Electric Bill		600	7200	86400	1036800	
Transportaion		500	6000	6300	6615	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Guard		450	5400	5400	5400	
Generator		150	1800	1800	1800	
Mobile Bill		200	2400	0	0	
Total Fixed Cost (D)		8300	97800	174900	1125615	
Net Profit (E)= [C-D]		7300	87600	91980	96579	
Investment Pay Back			32,000	32,000	32,000	

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	87,600	91980	96579
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		55600	115580
	Total Cash Inflow	167,600	147,580	212,159
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	55,600	115,580	180,159

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft Fire







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কাপড়কে করে তে নতুনের মতো স থাকুন উজ্জ্বল, সবসমঃ पयाजात, प्रियुत, शाकी भूत।