#### **Proposed NU Business Name: RAHAT DAIRY FARM**



Project identification and prepared by: MD.Mahfujur Rahman Sreepur Unit, Gazipur.

Project verified by: MD. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD. RAHAT HOSSAIN					
Age	:	10-09-1998(19 <i>Years</i> )					
Education, till to date	:	H.S.C					
Marital status	:	Unmarried					
Children	:	No					
No. of siblings:	:	1 Brother					
Address	:	Vill:Sreepur P.O: Sreepur: Sreepur Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST.RAHATUN MD. NURUL ISLAM Branch: Tengra ,Sreepur , Centre # 59 Female), Member ID: 4513 Group No: 01 Member since: 2000 -2012(12Years) First loan: BDT 5,000					
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT:20000, Outstanding loan: BDT:0 Father					
(vi) Mobile lady	:	No Patner					
(vii) Grameen Education Loan	:	No					
(viii) Any other loan like GB, BRAC ASA etc	:	No					

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and	••	7 Years of other business.7 Years experience in own business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01991071832
Mother's Contact No.	:	01961340139
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

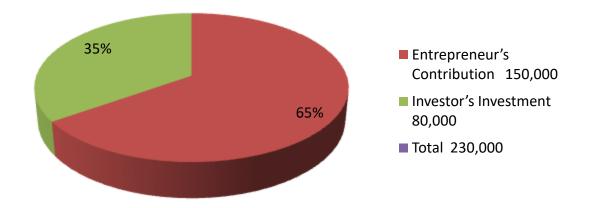
**MST.RAHATUN** joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RAHAT DAIRY FARM			
Location	:	Goshinga			
Total Investment in BDT	:	BDT 230,000/-			
Financing	:	Self BDT 150,000/-(from existing business) 65% Required Investment BDT 80,000/-(as equity) 35%			
Present salary/drawings from business (estimates)	•	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 10 ft=100 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; 2 cows.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Cow	360	10800	12960
		0	)
Total Sales(A)	360	10800	129600
Less Variable Expense (B)			(
Cow	50	1512	1814
Total Variable Expense	50	1512	18144
Contributon Margin (CM) [C=(A-B)]	310	9288	111456
Less Fixed Expense			
Rent		0	(
Electric Bill		500	6000
Transportaion		500	6000
Salary (Self)		5000	60000
Salary (Staff)		0	(
Entertainment		100	1200
Guard		0	(
Generator		0	(
Mobile Bill		500	600
Total Fixed Cost (D)		6600	7920
Net Profit (E)= [C-D]		2688	3225

Investment Breakdown								
	Existir	ng	Proposed					
Particulars	' '		Amount (BDT)	` '		Amount (BDT)	Proposed Total	
Cow	2	75000	150000	1	80000	80,000	230,000	
	2	75000	150,000	1	80000	80,000	230000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Cow	660	19800	237600	249480	261954		
Total Sales(A)	660	19800	237600	249480	261954		
Less Variable Expense (B)							
Straw, Bran, Medicine etc	92	2772	33264	34927.2	36674		
Total Variable Expense	92	2772	33264	34927.2	36674		
Contributon Margin (CM) [C=(A-B)]	568	17028	204336	214552.8	225280		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		500	6000	72000	864000		
Transportaion		500	6000	6300	6615		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	C		
Entertainment		100	1200	1200	1200		
Guard		0	0	0	C		
Generator		0	0	0	C		
Mobile Bill		500	6000	0	C		
Total Fixed Cost (D)		6600	79200	139500	931815		
Net Profit (E)= [C-D]		10428	125136	131392.8	137962		
Investment Pay Back			32,000	32,000	32,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	125,136	131392.8	137962.44
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		93136	192528.8
	Total Cash Inflow	205,136	224,529	330,491
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	93,136	192,529	298,491

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0, Others:0

Experience & Skill: 7 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire

Political unrest

# Pictures



