

Proposed NU Business Name: **DAKBANGLA ENGENERING WORKSHOP**



Project identification and prepared by: Md.Moshiur Rahman  
Sonagazi,Feni.

Project verified by: Susanto kumar biswhas



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD : OMOR FARUK</b>
Age	:	01/01/1995 ( 22Years)
Education, till to date	:	Class - 09
Marital status	:	Unarried
Children	:	no
No. of siblings:	:	02 Brothers 01 Sister
Address	:	Vill: Ramchandrapur P.O: Boktermunci P.S: Sonagazi, Dist: Feni.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>KHOTIJA BEGUM</b>
(iii) Father's name	:	<b>SIRAJ MIA</b>
(iv) GB member's info	:	Branch: Mongol kandi, Centre # 11/(Female), Member ID:1232/1, Group No: 01 Member since: 05-02-1997 (20 Years) First loan: BDT 5,000/-
Further Information:		Existing loan: BDT 80,000/- Outstanding loan: BDT 48,420/-
(v) Who pays GB loan installment	:	Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.)	:	Nil
Business Experiences And Training Info	:	11 Years Experience 04 In Running Business. He Has 02 Years Training
Other Own/Family Sources Of Income	:	Yes
Other Own/Family Sources Of Liabilities	:	None
Entrepreneur Contact No.	:	01831-722037
Mother's Contact No.	:	01812-942901
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Chagal Naiya Unit,feni.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**KHOTIJA BEGUM** joined Grameen Bank since 20 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

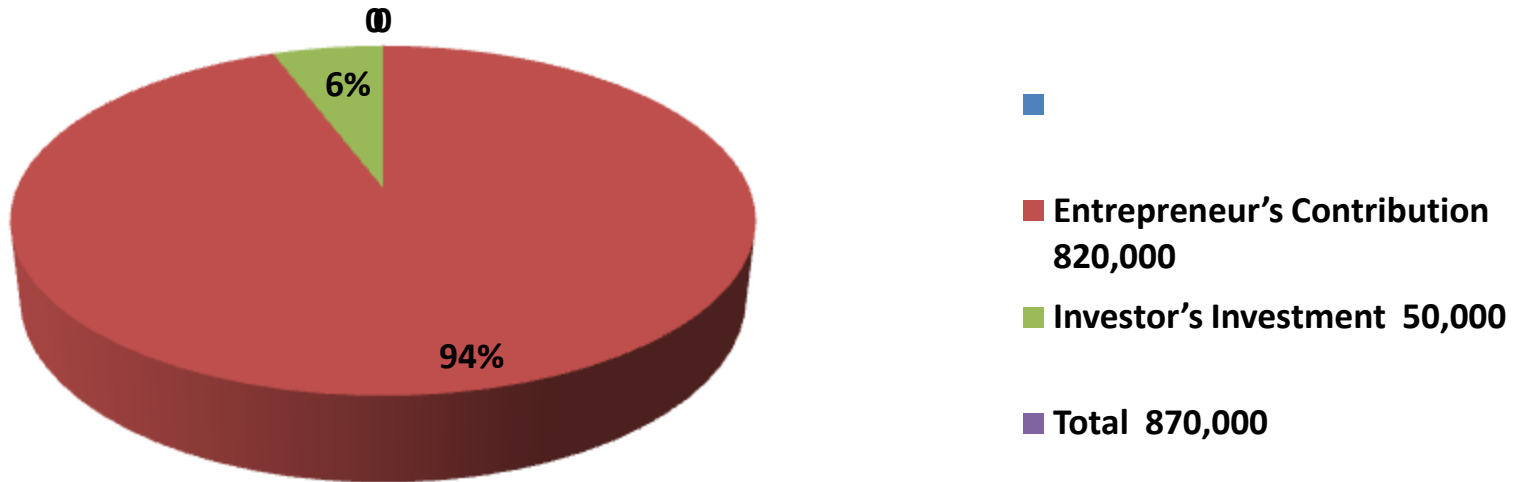
## Proposed Nobin Udyokta Business Info

Business Name	:	<b>DAKBANGLA ENGINEERING WORKSHOP</b>
Location	:	Dakbangla Bazar,sonagazi, Feni.
Total Investment In BDT	:	Bdt 8,70000/-
Financing	:	Self BDT 8,20,000/- (From Existing Business) 94% Required Investment Bdt,50,000(as Equity) 06%
Present Salary/Drawings From Business (Estimates)	:	Bdt 5,000/-
Proposed Salary	:	Bdt 5,000/-
Size Of Shop	:	10 Ft X 20 ft. = 200 Square Ft
Security Of The Shop	:	1,70,000/-
Implementation	:	<ul style="list-style-type: none"> <li>▪The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like CNG Sarvicing, CNG parts &amp; others.</li> <li>▪Average 25% Gain On Sale.</li> <li>▪The Business Is Operating By Entrepreneur. Existing 05 Employee.</li> <li>▪He Is Doing His Business In Rent Place.</li> <li>▪Collects Goods From Dhaka.</li> <li>▪Agreed Grace Period Is 3 Months.</li> </ul>

# Existing

Particular	Daily	Monthly	Yearly
<b>Revnuue (Sale)</b>			
CNG Sarvicing, CNG parts & others	10000	300000	3600000
	0	0	0
<b>Total Sales(A)</b>	<b>10000</b>	<b>300000</b>	<b>3600000</b>
<b>Less Variable Expense (B)</b>			<b>0</b>
CNG Sarvicing, CNG parts & others	7500	225000	2700000
<b>Total Variable Expense</b>	<b>7500</b>	<b>225000</b>	<b>2700000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>2500</b>	<b>75000</b>	<b>900000</b>
<b>Less Fixed Expense</b>			
Rent		3200	38400
Electric Bill		3000	36000
Transportaion		5000	60000
Salary (Self)		5000	60000
Salary (Staff)		40000	480000
Entertainment		1000	12000
Guard		200	2400
Generator		300	3600
Mobile Bill		500	6000
<b>Total Fixed Cost (D)</b>		<b>58,200</b>	<b>6,98,400</b>
<b>Net Profit (E)= [C-D]</b>		<b>16,800</b>	<b>2,01,600</b>

Investment Breakdown							
Particulars	Existing			Proposed			
	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
Led machin	2	200,000	400,000			0	400,000
Boring machin	1	130,000	130,000			0	130,000
Gas cilinder	2	20,000	40,000			0	40,000
Wealding machin	1	30,000	30,000			0	30,000
Dreel machin	1	20,000	20,000			0	20,000
CNG parts	0	0	0			50,000	50,000
Others	0	0	30,000			0	30,000
Security	1	170000	170000				
<b>Total</b>	<b>7</b>	<b>400000</b>	<b>820,000</b>	<b>0</b>	<b>0</b>	<b>50,000</b>	<b>870,000</b>



# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
<b>Revenue(Sales)</b>					
CNG Sarvicing, CNG parts & others	12000	360000	4320000	4536000	4762800
0	0	0	0	0	0
<b>Total Sales(A)</b>	<b>12000</b>	<b>360000</b>	<b>4320000</b>	<b>4536000</b>	<b>4762800</b>
<b>Less Variable Expense (B)</b>					
CNG Sarvicing, CNG parts & others	9000	270000	3240000	3402000	3572100
<b>Total Variable Expense</b>	<b>9000</b>	<b>270000</b>	<b>3240000</b>	<b>3402000</b>	<b>3572100</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>3000</b>	<b>90000</b>	<b>1080000</b>	<b>1134000</b>	<b>1190700</b>
<b>Less Fixed Expense</b>					
Rent		3200	38400	38400	38400
Electric Bill		3000	36000	36300	36600
Transportaion		5000	60000	63000	66150
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		40000	480000	480000	480000
Entertainment		1000	12000	12000	12000
Gard		200	2400	2400	2400
Generator		300	3600	3600	3600
Mobil Bill		500	6000	6100	6200
<b>Total Fixed Cost (D)</b>		<b>58200</b>	<b>694800</b>	<b>698200</b>	<b>701750</b>
<b>Net Profit (E)= [C-D]</b>		<b>31800</b>	<b>381600</b>	<b>400680</b>	<b>420714</b>
<b>Investment Pay Back</b>			<b>20,000</b>	<b>20,000</b>	<b>20,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	381,600	400680	420714
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		361600	742280
	<b>Total Cash Inflow</b>	<b>431,600</b>	<b>762,280</b>	<b>1,162,994</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	<b>Total Cash Outflow</b>	<b>70,000</b>	<b>20,000</b>	<b>20,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>361,600</b>	<b>742,280</b>	<b>1,142,994</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0  
Others:05, Experience & Skill : 11 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop: Dakbangla Bazar,  
Sonagazi, Feni.  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures







ডাক বাংলা ইঞ্জিনিয়ারিং ওয়াকশপ  
প্রাঃ ফারুক  
ডাক বাংলা কলেজ রোড,  
ফোন-01831-722037

১৯৮৩-৮৪ সালের  
০১০৩০-১১২০৩১  
০১০৩১-২৪/১১২০০

# ডাকবাংলা ইঞ্জিনিয়ারিং ওয়ার্কসপ

এখানে আধুনিক প্রযুক্তিতে অভিজ্ঞ মিস্ত্রী দ্বারা সিএনজি, মোটর সাইকেল ও ট্রলি গাড়ীসহ সকল প্রকার লেন  
মেশিনারির মারামতি করা হয়। এছাড়াও গাড়ীসহ সকল প্রকার মোবাইল ক্রেনসহ মেরামতি করা হয়।

