Proposed NU Business Name: MONDAL COMPUTER AND STUDIO



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Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
:	Md. Nurnobi				
:	12-12-1989(28 Years)				
:	M.A				
:	Married				
:	Nill				
:	02 Brothers 3 Sisters				
:	Vill: Nizbolai P.O: Nizbolai P.S: Sariakandi Dist: Bogra.				
: : : :	Mother Father Most. Shajeda Begum Late Bonij Uddin Mondal Branch: Pakulla, Sonatala, Centre # 16(Female), Member ID: 1718, Group No: 06 Member since: 05-03-2012(5 Years) First loan: BDT 10,000/-				
: : : : :	Existing Loan: BDT 19,500, Outstanding loan: 8,220/- Brother No No No				
	: : : : : : : : : : : : : : : : : : : :				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	03 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-622152
Mother's Contact No.	:	01757-791180
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonatala. Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most. Shajeda Begum joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	MONDAL COMPUTER AND STUDIO				
Location	:	Nizbolai, Sariakandi, Bogra.				
Total Investment in BDT	:	BDT 65,000/-				
Financing	:	Self BDT 15,000/-(from existing business) 23% Required Investment BDT 50,000/-(as equity) 77%				
Present salary/drawings from business (estimates)	:	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop	:	12 ft x 10 ft= 120 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods; photo papers, papers and all studio items, etc. Average gain on 35% sale. The business is operating by entrepreneur. Existing one employee. None employee will be appointed. The shop is own. Collects goods from Local Market. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Studio items	800	24,000	288,000			
Total Sales (A)	800	24,000	288,000			
Less. Variable Expense						
Studio items	520	15,600	187,200			
Total variable Expense (B)	520	15,600	187,200			
Contribution Margin (CM) [C=(A-B)	280	8,400	100,800			
Less. Fixed Expense						
Electricity Bill		300	3,600			
Transportation		280	3,360			
Salary (self)		4,000	48,000			
Guard		120	1,440			
Mobile Bill		300	3,600			
Non cash item						
Depreciation		0	С			
Total fixed Cost (D)		5,000	60,000			
Net Profit (E) [C-D)		3,400	40,800			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Photo papers	35	160	5,600			0	5,600	
Papers	22	180	3,960	0	0	0	3,960	
Photocopy machine	0	0	0	1	50000	50,000	50,000	
Others	1	5440	5,440		0	0	5,440	
Total	58	5780	15000	1	50000	50000	65000	

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Studio items	1,100	33,000	396,000	415,800	436,590	
Total Sales (A)	1,100	33,000	396,000	415,800	436,590	
Less. Variable Expense						
Studio items	715	21,450	257,400	270,270	283,784	
Total variable Expense (B)	715	21,450	257,400	270,270	283,784	
Contribution Margin (CM) [C=(A-B)	385	11,550	138,600	145,530	152,807	
Less. Fixed Expense						
Electricity Bill		300	3,600	3,600	3,600	
Transportation		280	3,360	3,360	3,360	
Salary (self)		4,000	48,000	48,000	48,000	
Guard		120	1,440	1,440	1,440	
Mobile Bill		300	3,600	3,600	3,600	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		5,000	60,000	60,000	60,000	
Net Profit (E) [C-D)		6,550	78,600	85,530	92,807	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

CI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3
	Cash Inflow	(BD1)	rear 2 (BDT)	(BD1)
	Investment Infusion by Investor	50,000		
1.2	Net Profit	78,600	85,530	92,807
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		58,600	124,130
	Total Cash Inflow	128,600	144,130	216,937
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	58,600	124,130	196,937



Strength

Employment: Self: 01 Family:0 ,Others:01

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience; 07 Years

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











Family picture

