#### Proposed NU Business Name: RABINDRA STORE



Project identification and prepared by: Md. Answar Ali, Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	RABINDRA CHANDRA SHAHA			
Age	:	04-03-1985(32 Years)			
Education, till to date	:	Class-five			
Marital status	:	Married			
Children	:	02 Sons			
No. of siblings:	:	03 Brothers			
Address	:	Vill: Chunni,P.O: Moterbazar, P.S: Modhupur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  BELI RANI SHAHA  KHOKAN CHANDRA SHAHA  Branch:Moterbazar, Centre # 39(Female),  Member ID: 1520, Group No:01  Member since: 24-07-2013 (04Years)  First loan: 10,000 taka. Existing loan: 1,00,000 taka			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: nill Brother No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-543630
Mother's Contact No.	:	none
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**BELI RANI SHAHA** joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

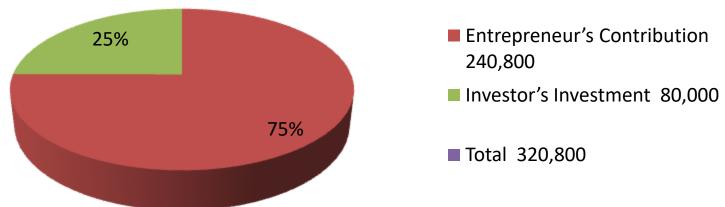
Proposed Nobin Udyokta Business Info				
Business Name	:	RABINDRA STORE		
Location	:	Moteebazar, modhupur, Tangail.		
Total Investment in BDT	:	BDT :3,20,800/-		
Financing	:	Self BDT 2,40,800(from existing business) 75%		
		Required Investment BDT 80,000(as equity) 25%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	27 ft x 12ft= 324square ft		
Security of the shop	:	90,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; rice, flour, soybean oil, masur dal, suriser oil etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The business is Own.</li> <li>Collects goods from Modhupur.</li> <li>Agreed grace period is 3 months.</li> </ul>		

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Particular	Daily	Monthly	Yearly
Revnue (Sale)			
rice,flour,sayabin oil,masurdul,surisaroil,others	5000	150000	1800000
	0	0	0
Total Sales(A)	5000	150000	1800000
Less Variable Expense (B)			0
rice, flour, sayabin oil, masurdul, surisaroil, others	4250	127500	1530000
Total Variable Expense	4250	127500	1530000
Contributon Margin (CM) [C=(A-B)]	750	22500	270000
Less Fixed Expense			
Rent		1000	12000
Electric Bill		300	3600
Transportaion		3000	36000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		300	3600
Guard		200	2400
Generator		150	1800
Mobile Bill		300	3600
Total Fixed Cost (D)		10250	123000
Net Profit (E)= [C-D]		12250	147000

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Existing	Qty.	<b>Unit Price</b>	Proposed	Proposed Total
rice	20	2,200	44,000			0	44,000
flour	14	1,200	16,800			0	16,800
soybean oil	200	90	18,000			0	18,000
masur dal	3	4,000	12,000			0	12,000
surisar oil	100	100	10,000			0	10,000
others	0	0	50,000			0	50,000
security	0	0	90,000			0	90,000
monohari samagri			0			80,000	80,000
			0				0
			0			0	0
Total	337	7590	240,800	0	0	80,000	320,800





Financial	Projecti	ion (BDT)			
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
rice,flour,sayabin oil,masurdul,surisaroil,others	6000	180000	2160000	2268000	2381400
0	0	0	0	0	0
Total Sales(A)	6000	180000	2160000	2268000	2381400
Less Variable Expense (B)					
rice,flour,sayabin oil,masurdul,surisaroil,others	5100	153000	1836000	1927800	2024190
Total Variable Expense	5100	153000	1836000	1927800	2024190
Contributon Margin (CM) [C=(A-B)]	900	27000	324000	340200	357210
Less Fixed Expense					
Rent		1000	12000	12000	12000
Electric Bill		300	3600	3900	4200
Transportaion		3000	36000	37800	39690
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		300	3600	3600	3600
Gard		200	2400	2400	2400
Generator		150	1800	1800	1800
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		10250	121200	123400	125690
Net Profit (E)= [C-D]		16750	201000	211050	221603
Investment Pay Back			32,000	32,000	32,000

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	201,000	211050	221603
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		169000	348050
	Total Cash Inflow	281,000	380,050	569,653
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	169,000	348,050	537,653

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop;Mote bazar,modhupur,tangail Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures

न्तिन त्यार ঙ্গের নাম: नेटिंत नामः अर्थि पूर ্যাক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

ক্রিন্দ্র চন্দ্র প্রপূর্ণ मः ७२ वर्षे जना जातिथः ६











## **FAMILY PICTURE**

