Proposed NU Business Name :SINHA TELECOM



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.MANIK MIAH		
Age	:	05-07 -1991(27 Years)		
Education, till to date	:	CLASS EIGHT		
Marital status	:	MARRIED		
Children	:	01 DAUGHTER		
No. of siblings:	:	1 Brother,0 Sister.		
Address	:	Vill: PANAN .P.O:MAGNA , P.S: nagourpur , Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Mst:KAMOLA BEGUM Mad: JANATH ALI Branch:NAGARPUR Centre #61/M(FAMEL), Member ID: 5401/1, Group No:08 Member since:07/01/2010 First loan: BDT 6000 /-		
Further Information:		Outstanding loan: NIL		
(v) Who pays GB loan installment	•	Father		
(vi) Mobile lady (vii) Grameen Education Loan		No No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	07years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01791255838
Family's Contact No.	:	01761593500
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

KAMOLA BEGUM joined Grameen 07 years ago. At first she took BDT 6000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . business

Proposed Nobin Udyokta Business Info

r roposed Nobili Odyokta busiliess illio				
Business Name	:	SINHA TELECOM		
Location	:	BOTTALA ROARD NAGARPUR TANGAIL		
Total Investment in BDT	:	BDT/-428460		
Financing	:	Self BDT 368460/- (from existing business 86%		
		Required Investment BDT 60,000/- (as equity) 14%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 10 ft= 100 ssquare ft		
Security of the shop	:	300000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; LOAD, MOBILE, CHARGER, COVAR GLASS PAPER, HEADPHONE, CASING, CHARGER HEAD, BATTERY, RING, BACK COVER, etc. The business is operating by entrepreneur. Existing no employee. The shop is RENT. Collects goods from tangail Agreed grace period is 3 months. 		

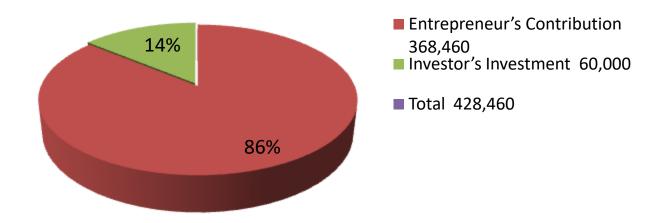
Existing Business (BDT)

BDT (TK)
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Particular	Daily	Monthly	Yearly
Revenue (sales)			
LOAD, MOBILE, CHARGER, COVER, GLASS PAPER, HEADPHONE, CASING, CHARGER HEAD, BATTERY, RING, BACK COVER, etc.		86500	1038000
Total Sales (A)		86500	1038000
Less. Variable Expense			
LOAD, MOBILE, CHARGER, COVER, GLASS PAPER, HEADPHONE, CASING, CHARGER HEAD, BATTERY, RING, BACK COVER, etc.	0	69200	830400
Total variable Expense (B)	0	69200	830400
Contribution Margin (CM) [C=(A-B)	0	17300	207600
Less. Fixed Expense			
Rent		2200	26400
Electricity Bill		400	4800
Transportation		,500	6000
Mobile Bill		300	3600
Entertainment		200	2400
Gurd		100	1200
janitor		100	1200
Salary (self)		5,000	60,000
Total fixed Cost (D)		8800	105600
Net Profit (E) [C-D)		8500	102000

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
LOAD	4000	10000	14000	
MOBILE	34500	30000	64500	
CHARGER	4000	10000	14000	
BACK COVER	2400		2400	
COVER	6000		6000	
AKTI	600		600	
BATTERY	4400	10000	14400	
GLASS PAPER	4000		4000	
HEAD PHONE	3960		3960	
CASING	4200		4200	
CHARGER HEAD	400		400	
Total	68460	60000	128460	

Source of Finance



Financial Projec				
			2nd	
Particular	Monthly	1st Year	Year(+5%)	3 rd YEAR(5%)
Revenue (sales)				
LOAD, MOBILE, CHARGER, COVER, GLASS				
PAPER, HEADPHONE, CASING, CHARGER	86500	1038000	1089900	1144395
HEAD, BATTERY, RING, BACK COVER, etc.				
Total Sales (A)	86500	1038000	1089900	1144395
Less. Variable Expense				
LOAD, MOBILE, CHARGER, COVER, GLASS				
PAPER, HEADPHONE, CASING, CHARGER	69200	830400	871920	915516
HEAD, BATTERY, RING, BACK COVER, etc.				
Total variable Expense (B)	17300	830400	871920	915516
Contribution Margin (CM) [C=(A-B)		207600	217980	228879
Less. Fixed Expense				
Rent	2200	26400	26400	26400
Electricity Bill	400	4800	4800	4800
Guard	100	1200	1200	1200
Mobile Bill	300	3600	3600	3600
generator	100	1200	1200	1200
Entertainment	200,	2400	2400	2400
transportation	500	6000	6000	6000
Salary (self)	5000	60,000	60,000	60000
Total Fixed Cost	8800	105600	105600	105600
Net Profit (E) [C-D)	8500	102000	112380	123279
Investment Payback		24000	24000	24000

Cash flow projection on business plan (rec. & Pay)

Ca	sh flow projection on			
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	3RDYEAR (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	102000	112380	123279
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		78000	177380
	Total Cash Inflow	162000	201380	300659
2	Cash Outflow			
2.1	Purchase of Product	60000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84000	24000	24000
3	Net Cash Surplus	78000	177380	276659

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

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श्रकरस्रत नामः द्वित १० सिक्सिकीक्ष इडिनिएव नामः त्राय शूय উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্তঃ नामः (आः क्रामिक क्रिया বয়স: 29 বিশ্ব জন্ম তারিখ: ০৫ ব

বৈবাহিক অবস্থা: বিকাহিত THE CHICKS HOSTIN AS TENOT















