### **Archana Hosto Shilpo**



Project by: Archana Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Archana		
Age	:	14/01/1983		
Marital status	:	Married		
Children	:	02 Sons		
No. of siblings:	:	04 Brothers 5 Sisters		
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother √ Father Raju Bala Jibon Member since: 1990 to 2000 Branch: Katigram, Centre no.00, Group:00 First loan: Tk. 2000/- Last Loan: Nil Outstanding: Nil		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A		
Education	:	Class-5		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	: Handicrafts Business
Trade License Number	: N/A
Business Experiences	: 10 Years
Other Own/Family Sources of Income	: Business
NU Contact Info	: 01788-585434
Other Own/Family Sources of Liabilities	: N/A
NU Project Source/Reference	: GT Dhamrai Unit Office, Dhaka

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother was a member of Grameen Bank from 1990 to 2000. At first her mother took a loan amount of 2000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	Archana hosto Shilpo	
Address/ Location	:	Atanipara ,Shoapur, Dhamrai, Dhaka	
Total Investment in BDT	:	60000/-	
Financing	:	Self BDT : 30000 (from existing business) - 50% Required Investment BDT : 30000 (as equity) - 50%	
Present salary/drawings from business (estimates)	:	BDT 3000	
Proposed Salary		BDT 4000	
i. Proposed Business % of present gross profit margin	:	20%	
ii. Estimated % of proposed gross profit margin	:	20%	
iii. Agreed grace period	:	2 months	

#### PRESENT & PROPOSED INVESTMENT Breakdown



articulars	Existing	Proposed (BDT)	Total	
	Business (BDT)	110p0000 (BB1)	(BDT)	
Investments in different categories:				
Present items:			30000	
Decoration:	0			
Advance:	0			
Present Goods Items (*):	30000			
Proposed Items (**):		30000	30000	
Total Capital	30,000	30,000	60,000	

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Item				
Product Name	Amount			
Baskets	27000			
Others	3000			
Total	30,000			

Propose Item				
Product Name	Amount			
Bamboo	28000			
Others	2000			
Total	30,000			

#### **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)						
Fai liculai 5	Daily	Monthly	Yearly				
Sales	1200	36000	432000				
Less: Cost of sale	960	28800	345600				
Profit 20% (A)= C	240	7200	86400				
Less: Operating Costs							
shop rent		0	0				
Electricity bill		0	0				
Genarator Bill		0	0				
Night Guard Bill		0	0				
Mobile Bill		0	0				
Salary from Business (Self)		3000	36000				
Salary from Business (Staff)		0	0				
Transport		600	7200				
Others (Entertainment)		500	6000				
Non Cash Item:							
Depreciation Expenses		0	0				
Total Operating Cost (D)		4100	49200				
Net Profit (C-D):		3100	37200				

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	•	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	1500	45000	540000	1700	51000	612000
Less: Cost of Sale	1200	36000	432000	1360	40800	489600
Profit 20% (A)= C	300	9000	108000	340	10200	122400
Less operating cost:						
shop rent		0	0		0	0
Electricity bill		0	0		0	0
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		200	2400		300	3600
Salary from Business		4000	48000		4000	48000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		600	7200		600	7200
Depreciation Expenses		0	0		0	0
Total Operating Cost (D)		4800	57600		4900	58800
Net Profit =(C-D)		4200	50400		5300	63600
GT payback			18000			18000
Retained Income:			32400			45600

### CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	30000	
Net Profit (Ownership Tr. Fee added back)	50400	63600
Depreciation (Non cash item)	0	0
Opening Balance of Cash Surplus	0	32,400
Total Cash Inflow	80,400	96000
Cash Outflow		
Purchase of Product	30000	
Investment Pay Back (Including Ownership Tr. Fee)	18000	18000
Payment of GB loan	0	0
Total Cash Outflow	48,000	18000
Net Cash Surplus	32,400	78000

#### **SWOT Analysis**



## STRENGTH

- Environment-Friendly.
- Skilled & Experience
- Pleasant personality

### WEAKNESS

Lack of investment

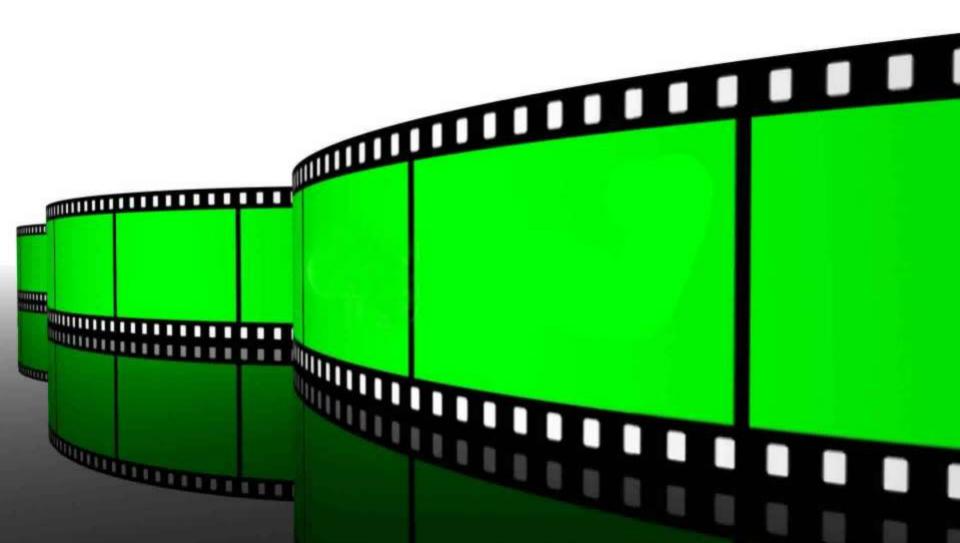
### **O**PPORTUNITIES

- Expansion of Business
- Increasing the number of Customer

#### THREATS

- Competitor may create.
- Fire.
- Theft.

















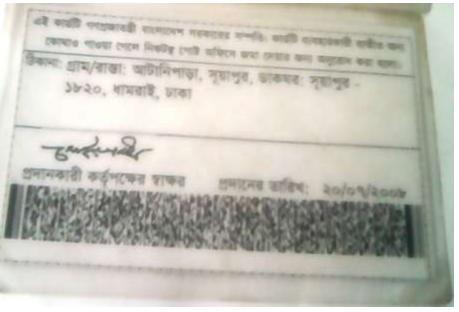


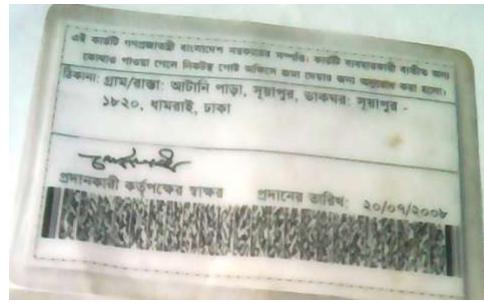














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