Jusna Hosto Shilpo



Project by: Jusna Rani Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Jusna Rani
Age	:	15/01/1978
Marital status	:	Married
Children	:	0 Son 01 Daughter
No. of siblings:	:	01 Brother 03 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Siro Bala Hori Moni Das Member since: 1992 to 2002 Branch: Katigram, Centre no.00, Group:00 First loan: Tk. 2000/- Last Loan: Nil Outstanding: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A
Education	:	Class-5

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	: Handicrafts Business
Trade License Number	: N/A
Business Experiences	: 10 Years
Other Own/Family Sources of Income	: Business
NU Contact Info	: 01748-622489
Other Own/Family Sources of Liabilities	: N/A
NU Project Source/Reference	: GT Dhamrai Unit Office, Dhaka

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother was a member of Grameen Bank from 1992 to 2002. At first her mother took a loan amount of 2000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Jusna Hosto Shilpo
Address/ Location	:	Atanipara ,Shoapur, Dhamrai, Dhaka
Total Investment in BDT	:	50000/-
Financing	:	Self BDT : 30000 (from existing business) - 60% Required Investment BDT : 20000 (as equity) - 40%
Present salary/drawings from business (estimates)	: BDT 3000	
Proposed Salary		BDT 4000
i. Proposed Business % of present gross profit margin	:	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT Breakdown



articulars	Existing Business	Proposed (BDT)	Total	
	(BDT)	1100000 (331)	(BDT)	
Investments in different categories:				
Present items:			30,000	
Decoration:	0			
Advance:	0			
Present Goods Items (*) :	30000			
Proposed Items (**) :		20,000	20,000	
Total Capital	30,000	20,000	50,000	

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Item				
Product Name	Amount			
Baskets	27000			
Other	3000			
Total	30000			
Total	30000			

Propose Item				
Product Name	Amount			
Bamboo	17000			
	17000			
Other	3000			
Total	20000			

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)					
r articulars	Daily	Monthly	Yearly			
Sales	1300	39000	468000			
Less: Cost of sale	1040	31200	374400			
Profit 20% (A)= C	260	7800	93600			
Less: Operating Costs						
shop rent		0	0			
Electricity bill		0	0			
Genarator Bill		0	0			
Night Guard Bill		0	0			
Mobile Bill		200	2400			
Salary from Business (Self)		3000	36000			
Salary from Business (Staff)		0	0			
Transport		500	6000			
Others (Entertainment)		500	6000			
Non Cash Item:						
Depreciation Expenses		0	0			
Total Operating Cost (D)		4200	50400			
Net Profit (C-D):		3600	43200			

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	1	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	1500	45000	540000	1700	51000	612000
Less: Cost of Sale	1200	36000	432000	1360	40800	489600
Profit 20% (A)= C	300	9000	108000	340	10200	122400
Less operating cost:						
shop rent		0	0		0	0
Electricity bill		0	0		0	0
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		200	2400		300	3600
Salary from Business		4000	48000		4000	48000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		600	7200		600	7200
Depreciation Expenses		0	0		0	0
Total Operating Cost (D)		4800	57600		4900	58800
Net Profit =(C-D)		4200	50400		5300	63600
GT payback			12000			12000
Retained Income:			38400			51600

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	20,000	
Net Profit (Ownership Tr. Fee added back)	50400	63600
Depreciation (Non cash item)	0	0
Opening Balance of Cash Surplus	0	38,400
Total Cash Inflow	70,400	102000
Cash Outflow		
Purchase of Product	20,000	
Investment Pay Back (Including Ownership Tr. Fee)	12,000	12,000
Payment of GB loan	0	0
Total Cash Outflow	32,000	12,000
Net Cash Surplus	38,400	90,000

SWOT Analysis



STRENGTH

- Environment-Friendly.
- Skilled & Experience
- Pleasant personality

WEAKNESS

Lack of investment

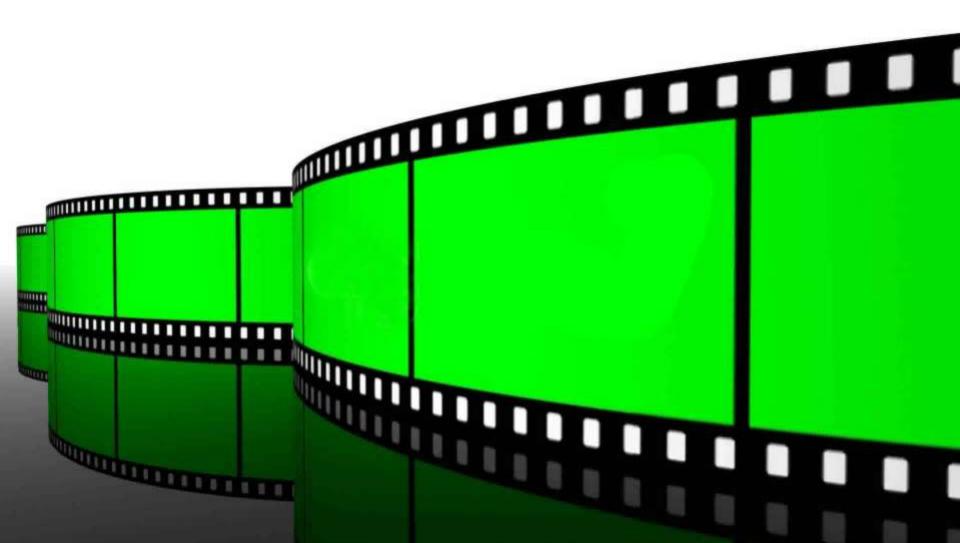
OPPORTUNITIES

- Expansion of Business
- Increasing the number of Customer

THREATS

- Competitor may create.
- Fire.
- Theft.













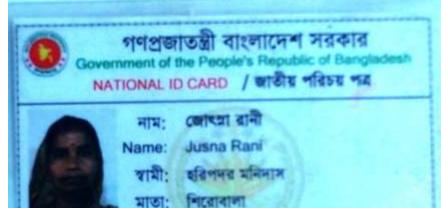


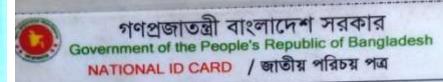












হরিপদর মনিদাস নাম:

Name: Haripador Manidus

পিতা: মৃত সম্ভ চন্দ্র মনিদাস

বিনাদাসী মাতা:

Date of Birth: 15 Jan 1963

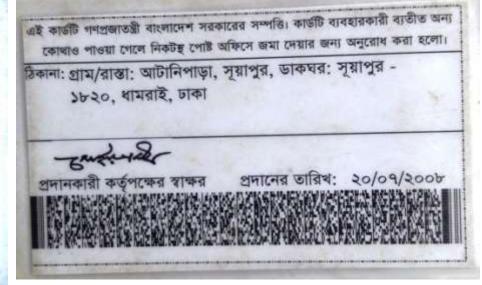
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এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: আটানিপাড়া, সূয়াপুর, ডাকঘর: সূয়াপুর -১৮২০, ধামরাই, ঢাকা

Date of Birth: 15 Jan 1978

ID NO: 2611488328277







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