A Nobin Udyokta Project Maa Babar Doya Electronics



Project by : Md Kamrul Islam Bapari Identified: Md.Mostafa Verified by : Md. Gias uddin Matlab Uttar Unit, Chandpur Ancle-01 GRAMEEN TRUS GT Social Business Area, Chandpur

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BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Kamrul Islam Bapari
Age	:	16.01.1992 (25 Years)
Marital status	:	married
Children	:	00 Son, 00 Daughter
No. of siblings:	:	04 brothers and 03 Sister
<i>Parent's and GB related Info</i> (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Mother Father Kharun Nessa .Late Nakbor Ali Bapari Member since: 08.07.2005 Branch: Islamabad Centre no.38/M Group: 08 Loanee no: 6039, First Ioan: Tk.5000 Existing Ioan: 00 Outstanding:Tk. 00
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		N/A N/A N/A N/A N/A
Education, till to date	:	Class Nine

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (Continued)



Present Occupation	•	Electronic Business
Trade License Number	•	55
Business Experiences	:	09 years.
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01928-888590
NU Project Source/Reference	•	GT Matlab Uttar Unit Office, Chandpur.



NU's mother was a member of Grameen Bank (GB) From 08.07.2005 to 02.07.20015 At first his mother took a loan amount BDT 5000 from Grameen Bank. She Invested the money in her household. They gradually improved their life standard through GB loan.



Business Name	:	Maa Babar Doa Electronic house
Address/ Location	:	Saheb Baza Uttar Unit Chandpur.
Total Investment in BDT	:	205,000/-
Financing	:	Self BDT :145,000 (from existing business) - 61% Required Investment BDT :60,000 (as equity) - 29%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 9,000
Proposed Business 20% of present gross profit margin	:	20%
Estimated 20% of proposed gross profit margin	:	20%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.

Dortiouloro	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	2500	75000	900000			
Less: Cost of sale	2000	60000	720000			
Profit 20% (A)= C	500	15000	180000			
Servicing	250	7500	90000			
Total:	750	22500	270000			
Less: Operating Costs						
House rent		1200	14400			
Electricity		800	9600			
Dis bill		200	2400			
Night Guard Bill		150	1800			
Mobile Bill		300	3600			
Salary from Business (Self)		8000	96000			
Salary from Business (Staff)		0	0			
Transport		0	0			
Others (Entertainment)		150	1800			
Non Cash Item:						
Depreciation Expenses		208	2496			
Total Operating Cost (D)		11008	132096			
Net Profit (C-D):		11492	137904			

PRESENT & PROPOSED INVESTMENT Breakdown

Particulars	Existing	Proposed	Total
	Business (BDT)	Proposed (BDT)	(BDT)
Investments in different categories:			
Present items:			145,000
Decoration	20,000		
Advanced	20,000		
Present Goods Items (*) :	105000		
Proposed Items (**) :	0	60,000	60,000
Total Capital	145,000	60,000	205,000

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock item

Product name	Amount
Speaker	30000
Cable	5000
Electric items	15000
Light/ battery	15000
Stabilizer	15000
IPS	15000
Energy Light	10000
Total Present Stock	105,000

Proposed Item

Product Name	Amount
Fan	35,000
Cable	15,000
China Light	10,000
Total :	60,000



Financial Projection of NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	3500	105000	1260000	4200	126000	1512000
Less: Cost of Sale	2800	84000	1008000	3360	100800	1209600
Profit 20% (A)= C	700	21000	252000	840	25200	302400
Servicing	300	9000	108000	350	10500	126000
Total:	1000	30000	360000	1190	35700	428400
Less operating cost :						
shop rent		1200	14400		1200	14400
Electricity bill		900	10800		1000	12000
Dis bill		250	3000		300	3600
Night Guard Bill		200	2400		300	3600
Mobile Bill		350	4200		400	4800
Salary from Business		9500	114000		11000	132000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		350	4200		400	4800
Depreciation Expenses		208	2496		208	2496
Total Operating Cost (D)		12958	155496		14808	177696
Net Profit =(C-D)		17042	96504		20892	250704
GT payback			36000			36000
Retained Income:			60504	GLSO	ciai Business A	214704 rea. Changbur

CASH FLOW Projection on Business Plan (Rec. & Pay.)



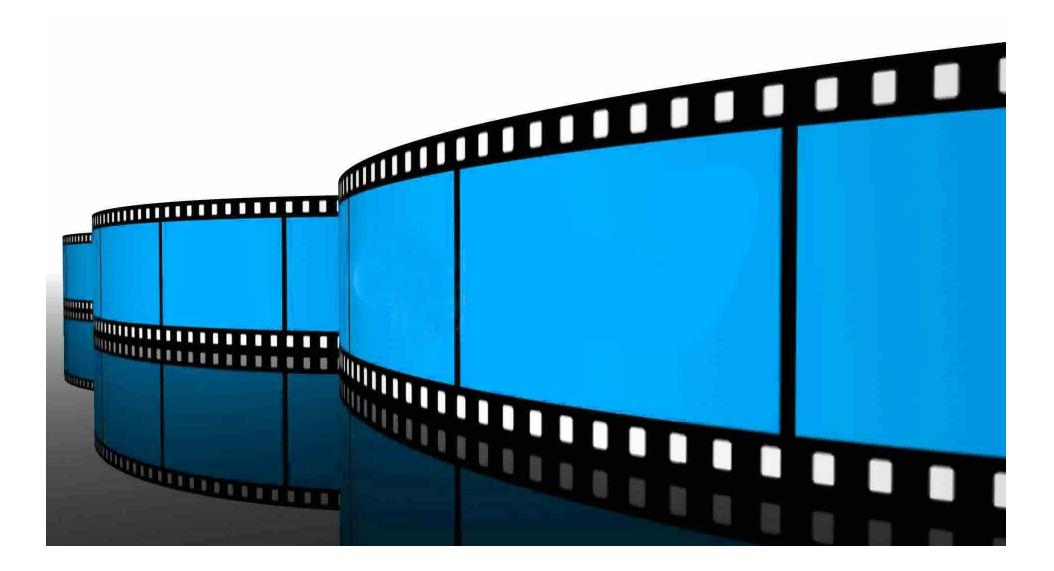
Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	60,000	
Net Profit (Ownership Tr. Fee added back)	96504	250704
Depreciation (Non cash item)	2496	2496
Opening Balance of Cash Surplus	0	63,000
Total Cash Inflow	159,000	316200
Cash Outflow		
Purchase of Product	60,000	
Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
Payment of GB loan	0	0
Total Cash Outflow	96,000	36,000
Net Cash Surplus	63,000	280,200

SWOT Analysis



Strength Skill and 09 Years experience Quality service and Product Well Decorated Seven days open weekly 16 hours shop open	WEAKNESS Lack of investment
 OPPORTUNITIES Have a chance at more customers within local area. Extendable society Products and service demand increasing. 	THREATS New competitor may be present Political Unrest Thif

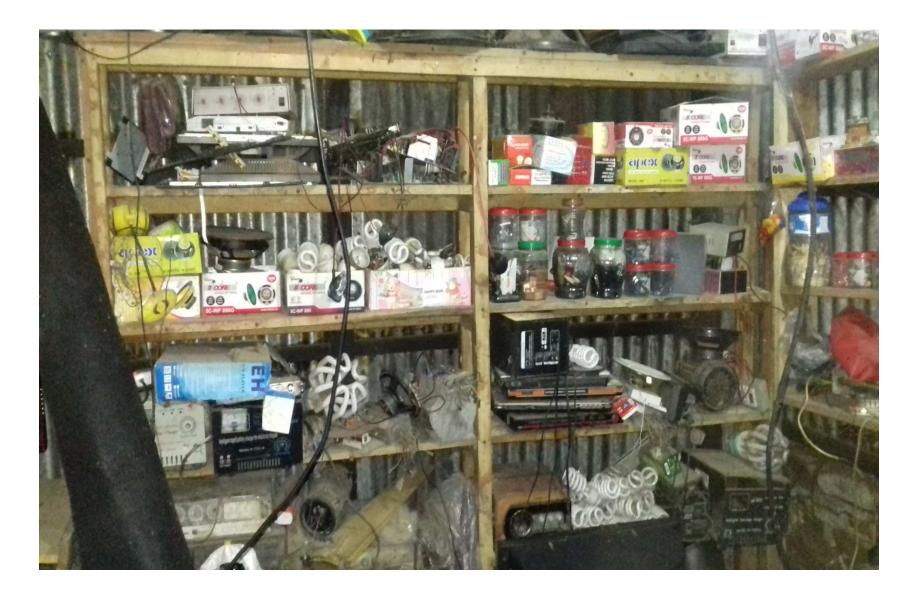




















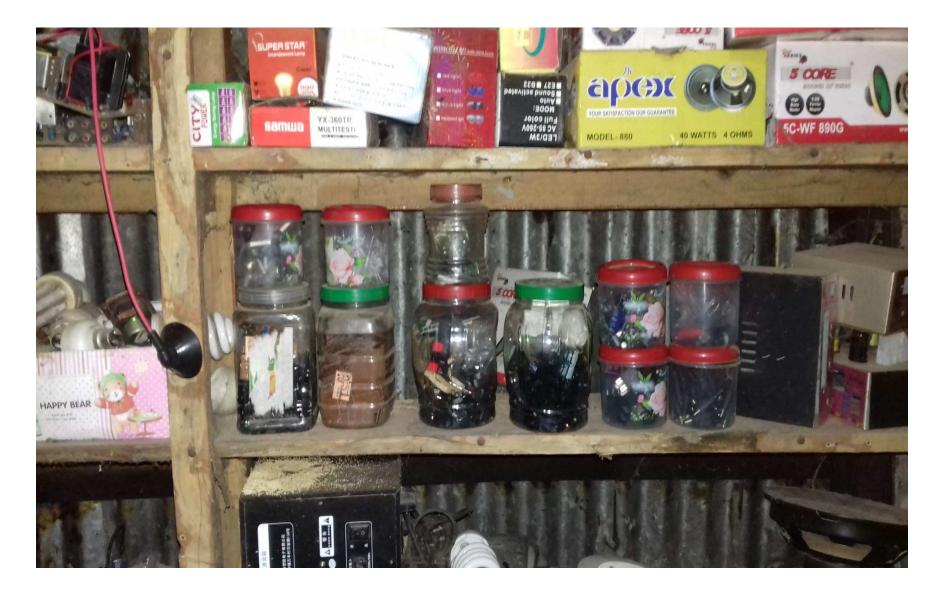
























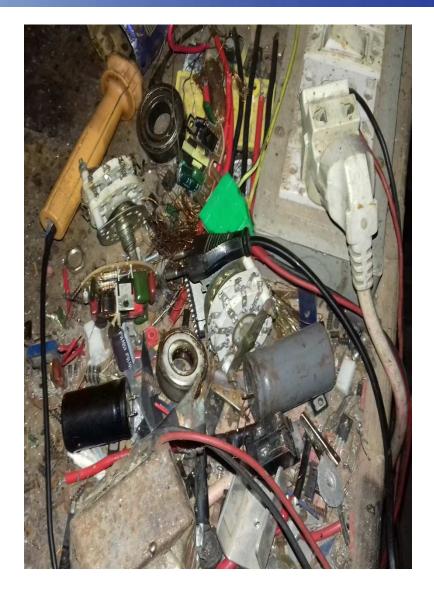








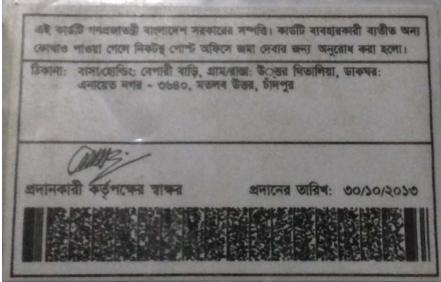




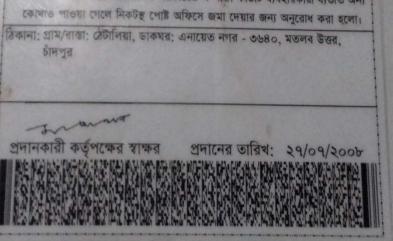




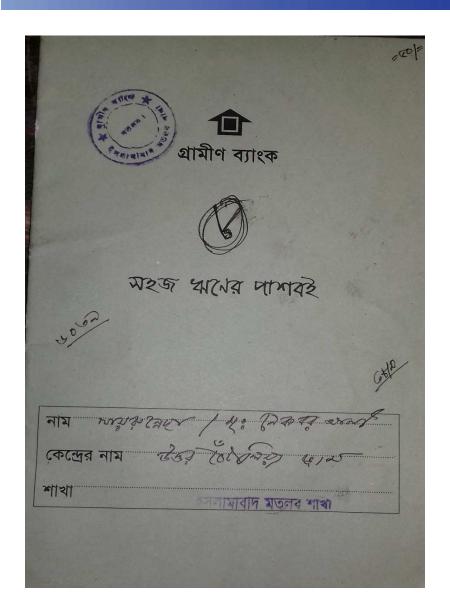






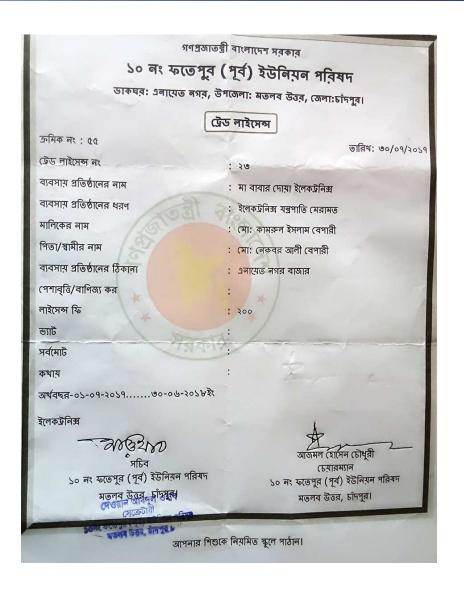


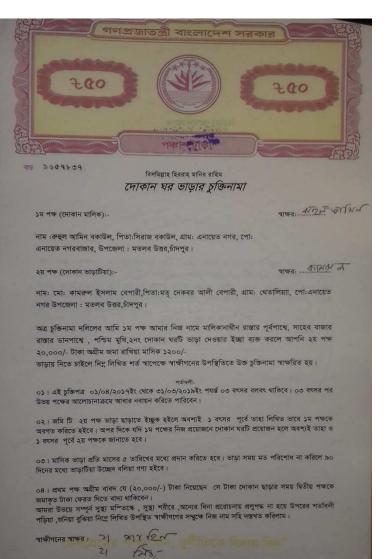




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Presented at 153rd Internal Design Lab (22nd Regional Lab) On 10th August-2017 at Chandpur

