



Project by :Kawser Verified and Identified By: Md. Gias Uddin Matlob Uttar Unit, Chandpur **Anchal-1 GRAMEEN TRUST**



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Kawser
Age	:	03/01/1991 (25Years)
Marital status	:	Married,
Children	:	00 Sons and 00 Daughter
No. of siblings:	:	05 brothers and 03 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father Latifa Begum Mazibur Rahman Member since: 07/02/2000 Fotepur West, Centre no.60/M, Group: 16 loanee No. 6963/1 First loan: Tk. 5000 Lastloan: Tk.50000 Outsting: 00
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	N/A N/A N/A N/A N/A
Education, till to date	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Furniture Business
Trade License Number	:	166
Business Experiences	:	05 years.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities		N/A
NU Contact Info		01714270487
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother Was a member of Grameen Bank (GB) From 07/02/2000 and now still. At first his mother took a loan amount BDT 10000 from Grameen Bank. She Invested the money in her Family's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Madina Still Workshop
Address/ Location	:	Ananda Bazar, Matlab Uttar Chandpur.
Total Investment in BDT	:	440,000/-
Financing	:	Self BDT : 370,000 (from existing business) - 84% Required Investment BDT : 70,000 (as equity) - 16%
Present salary/drawings from business (estimates)	:	BDT 12,000
Proposed Salary		BDT 14,000
Proposed Business15% of present gross profit margin Estimated 15% of proposed gross profit margin Agreed grace period	:	15% 15% 2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
r ai ticulai 5	Daily	Monthly	Yearly		
Sales (A)	15000	450000	5400000		
Less: Cost of sale (B)	12750	382500	4590000		
Gross Profit 15% (A-B)= [C]	2250	67500	810000		
Less: Operating Costs					
Electricity bill		1500	18000		
Night Guard Bill		200	2400		
Rent		2000	24000		
Mobile Bill		300	3600		
Genarator:		300	3600		
Dish bill:		00	00		
Salary from Business (Self)		12000	144000		
Salary from Business (Empplyee) 03		18,000	216000		
Others (Entertainment)		300	3600		
Non Cash Item:					
Depreciation Expenses(30,000*10%)		417	5000		
Total Operating Cost (D)		35017	420204		
Net Profit (C-D):		39983	479796		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Advanced Decoration Present Goods Items (*):	20,000 5,000 300,000		3,70,000
Proposed Items (**):		70,000	70,000
Total Capital	3,70,000	70,000	4,40,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount
Bas Machine	30,000
Sheet	90,000
Drill Machine	15,000
Dressing Sheet	50,000
Welding Machine	20,000
Still's Almera	70,000
Others	25,000
Total Present Stock	3,00,000

Proposed Item

Product Name	Amount
Board and Sheet	30000
Noksa Board	40000
Total :	70,000

Financial Projection of NU BUSINESS PLAN



Particulars		Year (BD			Year 2 (BDT)	
	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	17000	510000	6120000	19000	570000	6840000
Less: Cost of Sale (B)	14450	433500	5202000	16150	484500	5814000
Profit 15% A-B)=(C)	2550	76500	918000	2850	85500	1026000
Less operating cost:						
Electricity bill		1700	20400		1900	22800
Mobile Bill		400	4800		500	6000
Salary- self		13000	156000		14000	168000
Salary from Business 3(Empplyee)		19500	234000		21000	252000
Shop Rent		2000	24000		2000	24000
Generator		300	3600		400	4800
Dish bill		00	00		00	00
Others		400	4800		500	6000
Depreciation Expenses		417	5000		417	5000
Total Operating Cost (F)		37717	452604		40717	488604
Net Profit =(E-F)		38783	465396		44783	537396
GT payback		4200	0		42000	
Retained Income:		4233	96		495396	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	0
1.2	Net Profit (Ownership Tr. Fee added back)	465396	537396
1.3	Depreciation (Non cash item)	5000	5000
1.4	Opening Balance of Cash Surplus	0	428396
	Total Cash Inflow	540396	970792
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	00
2.2	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
2.3	Payment of GB loan	00	00
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	428,396	928,792

SWOT Analysis



STRENGTH

- Skill and 05 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft





















































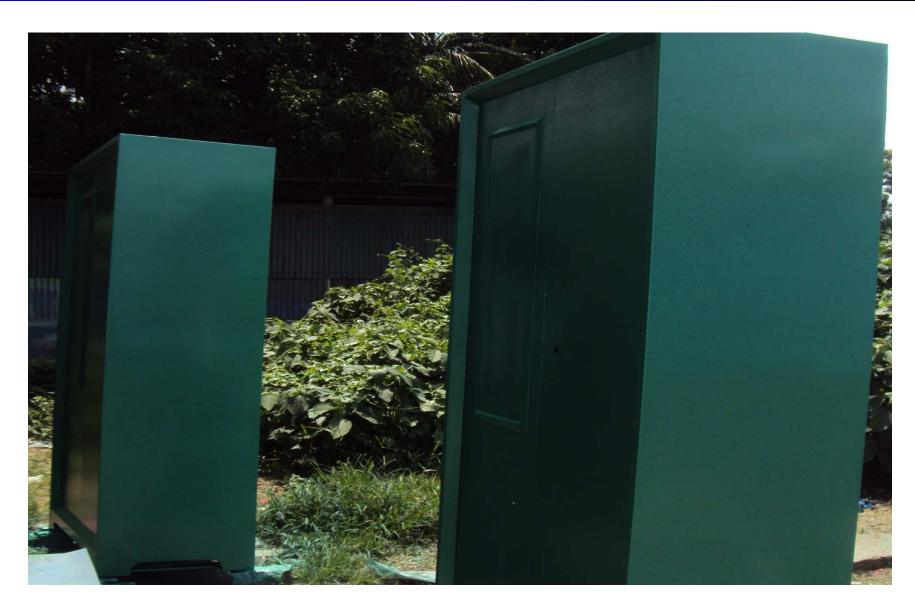




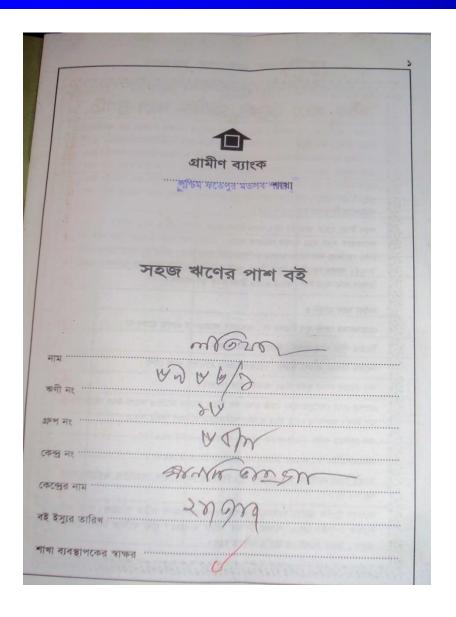








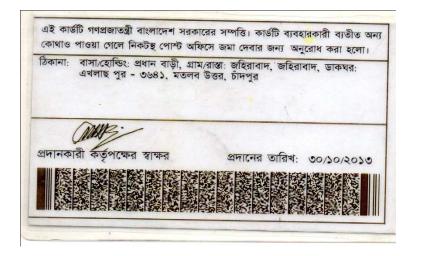


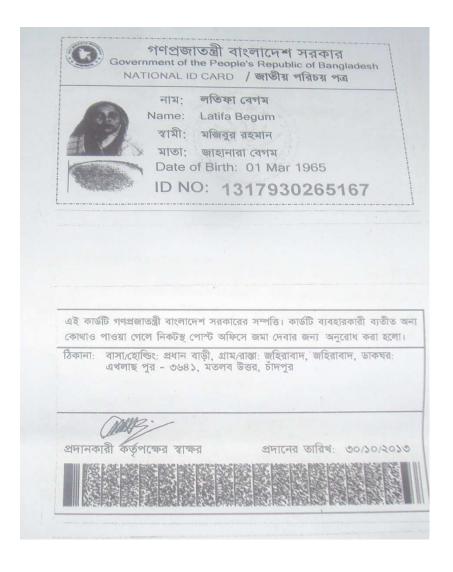














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Presented at 153rd Internal Design Lab (22nd Regional Lab) On 10th August-2017 at Chandpur

