Proposed NU Business Name: TAIMIN AUTO CENTER BATTERY HOUSE



Project identification and prepared by:Md. Matiur Rahman Dhunat , Unit, Bogra

Project verified by: Md. Mojaharul Islam Sarkar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	Md. Sirajul Islam		
Age	:	09-02-1992 (25 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 son		
No. of siblings:	:	1 Brothers & 3Sisters		
Address	:	Vill: Joysing , P.O: Nimgachi , P.S: Dhunat , Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Most. Merena Khatun Md. Tabibar Rahman Branch: Nimgachi , Centre # 22 (Female), Member ID: 1987 Group No: 06 Member since: 20-05-2002(14Years) First loan: BDT 5,000/-		
Further Information:		Existing loan: Nil		
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	05 years experience in running business.
Training Info	:	He has Not Training.
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01703746833
Mother's Contact No.	:	01775547718
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dhunat ,Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

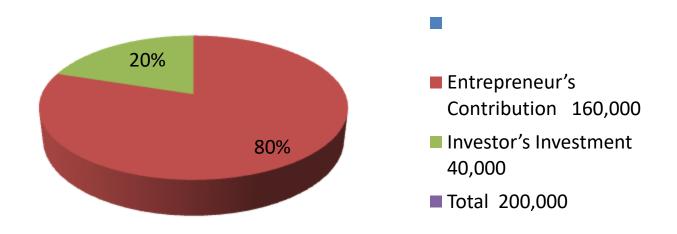
Most. Merena Khatun joined Grameen Bank since 14 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Dairy Firm, and home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	TAIMIN AUTO CENTER BATTERY HOUSE		
Location	:	Joysing ,Battola, Nimgachi, Dhunat,Bogra		
Total Investment in BDT	:	BDT200000		
Financing	:	Self BDT 160,000(from existing business) 80%		
		Required Investment BDT 40,000(as equity) 20%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	9ft x 10ft= 90square ft		
Security of the shop	:	5,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Battery,tyre,hafs,Bush, Frame, Ring ,Tube etc. Average 20% gain on sale. The business is operating by entrepreneur. The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Battery,tyre,hafs,Bush, Ring,Frame,/tube	5,000	150,000	1,800,000			
Total Sales (A)	5,000	150,000	1,800,000			
Less. Variable Expense						
Battery,tyre,hafs,Bush, Ring,Frame,/tube	1,000	30,000	360,000			
Total variable Expense (B)	1,000	30,000	360,000			
Contribution Margin (CM) [C=(A-B)	4,000	120,000	1,440,000			
Less. Fixed Expense						
House rant		500	6,000			
Electricity Bill		300	3,600			
Transportation		100	1,200			
Salary (self)		5,000	60,000			
Salary (staf)		4,000	48,000			
Entertainment		100	1,200			
Guard		-	C			
Generator		-	(
Mobile Bill		300	3,600			
Non cash item						
Depreciation		0	C			
Total fixed Cost (D)		10,300	123,600			
Net Profit (E) [C-D)		109,700	1,316,400			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Battery	80,000	40,000	120,000			
Tyre	25,000		25,000			
Hafs	6,000	0	6,000			
Bush	5,000	0	5,000			
Ring	3,000	0	3,000			
Frame	5,000	0	5,000			
Frog	5,000	0	5,000			
Charger	10,000	0	10,000			
Tube	10,000	0	10,000			
Pickup	6,000	0	6,000			
security	5,000	0	5,000			
Total	160,000	40,000	200,000			





Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Battery,tyre,hafs,Bush, Ring,Frame,tube	7,000	210,000	2,520,000	2,646,000	2,778,300		
Total Sales (A)	7,000	210,000	2,520,000	2,646,000	2,778,300		
Less. Variable Expense	0						
Battery,tyre,hafs,Bush, Ring,Frame,tube	1,400	42,000	504,000	529,200	555,660		
Total variable Expense (B)	1,400	42,000	504,000	529,200	555,660		
Contribution Margin (CM) [C=(A-B)	5,600	168,000	2,016,000	2,116,800	2,222,640		
Less. Fixed Expense							
House rant		500	6,000	6,000	6,000		
Electricity Bill		300	3,600	3,600	3,600		
Transportation		100	1,200	1,200	1,200		
Salary (self)		5,000	60,000	60,000	60,000		
Salary (staf)		4000	48,000	48,000	48,000		
Entertainment		100	1,200	1,200	1,200		
Guard		0	0	0	-		
Generator		0	0	0	-		
Mobile Bill		300	3,600	3,600	3,600		
Non cash item							
Depreciation		0	0	0	0		
Total fixed Cost (D)		10,300	123,600	123,600	123,600		
Net Profit (E) [C-D)		157,700	1,892,400	1,993,200	2,099,040		
Investment Payback			16,000	16,000	16,000		

Cash flow projection on business plan (rec. & Pay)

Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
Cash Inflow			
Investment Infusion by Investor	160,000		
Net Profit	1,316,400	1,993,200	2,099,040
Depreciation (Non cash item)	0	0	0
Opening Balance of Cash Surplus		1,420,400	3,397,600
Total Cash Inflow	1,476,400	3,413,600	5,496,640
Cash Outflow			
Purchase of Product	40,000		
Payment of GB Loan			
Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16,000
Total Cash Outflow	56,000	16,000	16,000
Net Cash Surplus	1,420,400	3,397,600	5,480,640

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 3Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













FAMILY PICTURE

